

JANUARY 17, 1970

CHEMIST & DRUGGIST

the newsweekly for pharmacy



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**Bonus Offer closes
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**Contractors win
an interim 1¼d
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**Record year
for Wellcome**

**Planned
pharmacies
and placebos**

**New look for
Savory & Moore
in Bond Street**

**What's afoot in
the pharmacy?**

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CHEMIST & DRUGGIST

111th year of publication Vol. 193 No. 4691

The newsweekly for pharmacy

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Published every Saturday by Morgan-
Grampian (Publishers) Ltd, 12 Dyott Street,
London, WC 1. (01-240 0855)Subscription Department Summit House,
Glebe Way, West Wickham, Kent. (01-777
8271)Home and Overseas £6 pa; 5s per copy
(including postage)

Contents ©

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Dr Harold Davis, a former chief pharmacist to the Ministry of Health, last week endorsed the idea of a planned pharmaceutical service : page 46



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Lundia all-purpose shelving by Remploy gives you an elegant display system at a really low cost. And it is specially designed for speedy erection by unskilled labour.

POLISHED HARDWOOD Lundia shelving is constructed throughout in an attractive hardwood with a natural polished finish to set off shop displays to the best advantage.

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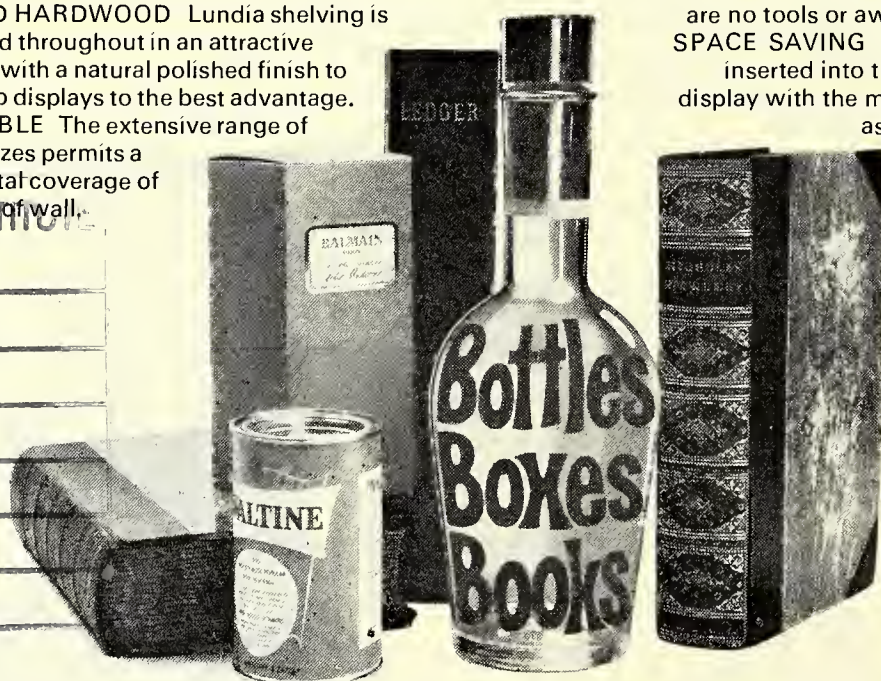
SPACE SAVING Any number of shelves can be inserted into the frame to give the maximum display with the minimum of wasted space. And as the units arrive unassembled, additional parts can be stored easily for use in an emergency.

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Contractors win an interim 1¼d per prescription

Chemist contractors are to receive an extra 1¼d in fees on each NHS prescription dispensed from January 1 onwards. The award is an *interim* increase secured by the Central NHS (Chemist Contractors) Committee on a claim submitted to the Department of Health last November.

When the complete results of the 1969 dispensing costs inquiry are available, negotiations will be resumed and at the appropriate stage a conference of representatives of Local Pharmaceutical Committees will be convened to consider proposals by the Department for a final settlement.

The Department has also agreed that on prescriptions not carrying a class II fee, where a prescriber orders a liquid preparation which has to be prepared extemporaneously to be supplied in more than one container, each extra container ordered will carry a fee of 2s. Prescriptions ordering antibiotic preparations in powder form to which the pharmacist adds a diluent will be included in the new arrangement.

The interim agreement is:—

- an additional 1¼d per prescription by way of fees as an interim increase from January 1, 1970, onwards
- the amount at present shown separately on invoice form EC34 (part B)—ie, 1¼d—to be absorbed in the scale
- a revised fee scale, incorporating the above-mentioned amounts, with a class I fee of 2s 6d in place of the existing 2s 3d per prescription, and incorporating the additional fee and other consequential changes.

Copies of the revised scale will be circulated to contractors in England and Wales by the Central NHS Committee later this month.

The interim increase will cost about £1.4 million in a full year.

The following is the complete revised list of professional fees, forming Part IIIA of the Drug Tariff:—

	Fee per prescription
1. All prescriptions attract a professional fee	2s 6d
except as follows:	
2. Preparations when extemporaneously prepared, and endorsed by the chemist	
(a) "extemporaneously dispensed":—	
cachets, capsules, individually wrapped powders, pills, tablet-triturates, lozenges, pastilles, pessaries, suppositories; enteric coating of tablets etc:	6s 3d
liquids prepared with aseptic technique (including eye-drops and eye lotions formulated prior to publication of BPC 1966 Supplement)	
(b) "extemporaneous sterilisation":—	
liquids or solids prepared with a BPC '68 sterilisation process	12s 6d
3. Appliances, except elastic hosiery and trusses as at clause 5	6d
4. Additional fees:	
(a) liquids other than at 2 above when extemporaneously prepared and ordered by the prescriber to be supplied in more than one container, each extra container ordered	2s
(b) endorsed "DDA" by the chemist	1s
(c) endorsed "urgent" by the prescriber and dispensed at a time when the premises are not open for dispensing, the hour and date to be endorsed by the chemist,	
(i) between the time the premises close for dispensing and midnight and between 9 am and midnight on Sundays and public holidays	6s 9d
(ii) between midnight and the time the premises open for dispensing or 9 am on Sundays and public holidays	13s 6d
5. Appliances:	
Elastic hosiery	
Anklets, kneecaps, leggings	2s 6d
Below-knee, above-knee and thigh stockings, knee and thigh leggings, thigh kneecap and piece	5s
Repairs	1s 3d
Trusses	
Spring (Single)	15s
... .. (double)	22s 6d
Elastic band (single)	6s
... .. (double)	7s 6d
Infant's rubber band truss	3s 6d
Infant's umbilical belt	2s 6d
Repairs	1s 3d



Robert Bailey & Son Ltd, Stockport, held their 50th shareholders' meeting as a public company recently and at a celebration dinner to mark the occasion, Mr George Heaword (left), the present chairman, was presented with a silver tea service to commemorate his own 50th year with the company. Seen with him is Mr Edward Wright, who holds the office of joint managing director along with Mr Heaword, and is the present chairman of the Surgical Dressings Manufacturers' Association, a position which he has held for the last three years.

'Satisfactory' referendum response

Response so far to the North-east London Pharmaceutical Committee's referendum on their proposed revision of the NHS contract has "quite satisfied" the organisers.

By Wednesday morning, nearly 400 replies had been received—98 per cent of them favourable.

The proposals, reported in last week's *C & D* (page 27), are for a tripartite contract under which pharmacists would be paid a professional fee based on a "norm," a premises retention fee, and a return for the commercial supply of medicines.

The fact that the overwhelming majority of replies have been in favour of the proposals is not taken as being indicative of the final picture until many more have been received. Contractors have not been the only respondents. Pharmacists engaged in other branches of the profession have also offered their opinion.

The North-east London Committee has received a message of support from the secretary of another local Pharmaceutical Committee, and has been invited to send a speaker to address a branch of the Pharmaceutical Society on the proposals. Furthermore

three speakers from North East London will be attending the meeting of the Southend Branch of the Society on January 29 to give details of the proposals, and the committee say that they will welcome invitations from other branches.

The Central National Health Service Committee is not expected to issue any comment on the proposals until after its meeting on January 27.

Chemists' sales in November 1969

Total value of sales by chemists and photographic dealers in November 1969 was 2 per cent higher than in the corresponding month a year earlier, according to figures issued by the Board of Trade.

Most successful were the multiples, with a 3 per cent increase, followed by the Co-operatives, with a 2 per cent advance.

Independent retailers were 1 per cent up on November 1968.

The BoT's retail sales index for chemists and photographic dealers was 112 (average weekly sales in 1966=100). Indices for the three groups were:

Independent retailers	100 (+1 per cent)
Multiple retailers	127 (+3 per cent)
Co-operative Societies	107 (+2 per cent)

The figures do not allow for receipts under the National Health Service.



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Rush to appoint new negotiators for Welsh contractors

Urgent action to set up a General Pharmaceutical Committee for Wales is being taken by the Central NHS (Chemist Contractors) Committee. A nucleus of four members has already been appointed.

The need for the new Committee has arisen because of the Department of Health's decision to transfer to the Welsh Office the entire responsibility for Health Service functions, other than remuneration matters, in Wales. The transfer will embrace matters of policy as well as of administration.

In a letter to Pharmaceutical Committees in Wales, the secretary of the Central Committee says that a second Green Paper is expected "any day." Setting up of a committee for Wales immediately is therefore considered imperative so that any necessary consultations between the Welsh Board of Health and Welsh chemists' representatives can take place without the delay otherwise involved.

As an interim measure, it is proposed that the constitution of the General Committee should be: Two members appointed by the Central Committee. One member appointed by the Company Chemists' Association. One member appointed by the Co-operative Union. Four members representing chemist contractors in South Wales, nominated by Local Pharmaceutical Committees in South Wales. Two members representing chemist contractors in North Wales, nominated by Local Pharmaceutical Committees in North Wales. Secretarial services will be provided from Mallinson House for the time being.

A Conference of representatives of Welsh Local Pharmaceutical Committees will be held in Cardiff as soon as possible to adopt a constitution for the Committee and to consider how the members representing contractors in South and North Wales should be appointed.

In the meantime, because it is essential to have the nucleus of a committee in being, the Central Committee has decided, in consultation with the Company Chemists Association and the Co-operative Union that their 4 members should be: Mr G. T. M. David (chairman),

Mr D. H. Maddock (both Central Committee), Mr J. M. T. Ross (Company Chemists), Mr M. L. Lord (Co-operative Union).

It is intended that the meetings of the Committee will be held in Cardiff.

Cosmetic sales analysed

Cosmetic sales in chemists' shops constitute a £44 million market, according to a just-completed survey by A. C. Nielsen Co Ltd.

The survey was conducted in chemists, because they account for the largest proportion of cosmetic sales, and it provides detailed information on face creams and lotions, and other face preparations — powders, rouge, lipsticks, eye make-up, plus manicure preparations, perfumery, and two new sections — talcum powders and hand and body lotions.

Consumers still spend more on perfumery than any other type of cosmetic, says Nielsen. These products account for more than a fifth of the total market. Eye make-up — although third in importance behind face powders in money terms — now accounts for more unit purchases than any other section.

Turnover boost for chemists

Chemists' turnover in September-October 1969 was up by 6½ per cent on 1968, according to the Nielsen drug index. The average per week was £6,030,000.

Health Service receipts showed the largest gain, being 17 per cent up in multiples and 14 per cent up in independent outlets. Cash sales increased by 1 and 4 per cent respectively.

Nielsen say that business was slacker than in July-August — by 7 per cent, in fact. Cash sales were down more than NHS receipts: multiples were actually up in this sector.

The average weekly cash sales in retail pharmacies were: Multiples, £274; large indepen-

dents, £588; medium independents, £313; small independents, £150. It was estimated that the multiple pharmacies obtained 15.7 per cent of the total turnover during the period while the large, medium and small independents obtained 17.1, 29.8 and 37.4 per cent respectively.

The average weekly NHS payments per shop were: Large independents, £435; multiples, £181; medium independents, £263; small independents, £158.

During the period, independent pharmacies dispensed 87.3 per cent of the NHS prescriptions (an average of 1.462 per shop per month), while the multiple pharmacies dispensed 12.7 per cent (an average of 1.204 per shop per month). NHS payments amounted to 35.6 per cent of the total turnover in multiple pharmacies and 44.5 per cent in independents.

NPU training conferences

A new series of staff training conferences is being organised by the National Pharmaceutical Union in February.

The conferences are at Reading (February 3), Birmingham (February 4) and Leamington Spa (February 5) and include sessions for proprietors, managers and staff.

Further details from Mr E. J. Downing, NPU, 321 Chase Road, London N 14.

Liquorice short: substitutes to be allowed

The Department of Health is to allow chemist contractors to use burnt sugar or similar colouring or flavouring agents in dispensing NHS prescriptions if they cannot obtain liquid extract of liquorice.

Where such a substitute is made, the prescription must be endorsed, and a suitable explanation given to the patient if necessary, says the Central NHS (Chemist Contractors) Committee.

Bush Boake Allen Ltd are believed to be the largest manufacturers of the extract in the UK. They told the C & D on Tuesday that apart from difficulty in getting raw material last summer they had plant difficulties at a critical time in the autumn. More recently, one-third of their production staff were affected by the influenza outbreak.

They hope to be back in full production in six weeks' time.

Wm Ransom & Son Ltd, another of the major suppliers, said that it would be April before their stocks would be normal.

A third maker said that they had a small supply but any unusual rush of orders would soon clear them out.

(Comment p. 59)



First prize in the eighth Alcan "Shop for tomorrow" design award competition was won by pharmacist Mr G. Whitfield (left), Fencehouses, Northumberland. His prize, a £300 Sweda Keyset cash register, was presented by Mr D. A. E. Harris, sales director of Alcan (UK) Ltd. The competition was open to all shopkeepers in the Newcastle area who installed aluminium shopfronts within six months of Alcan's "Shop for tomorrow" exhibition.

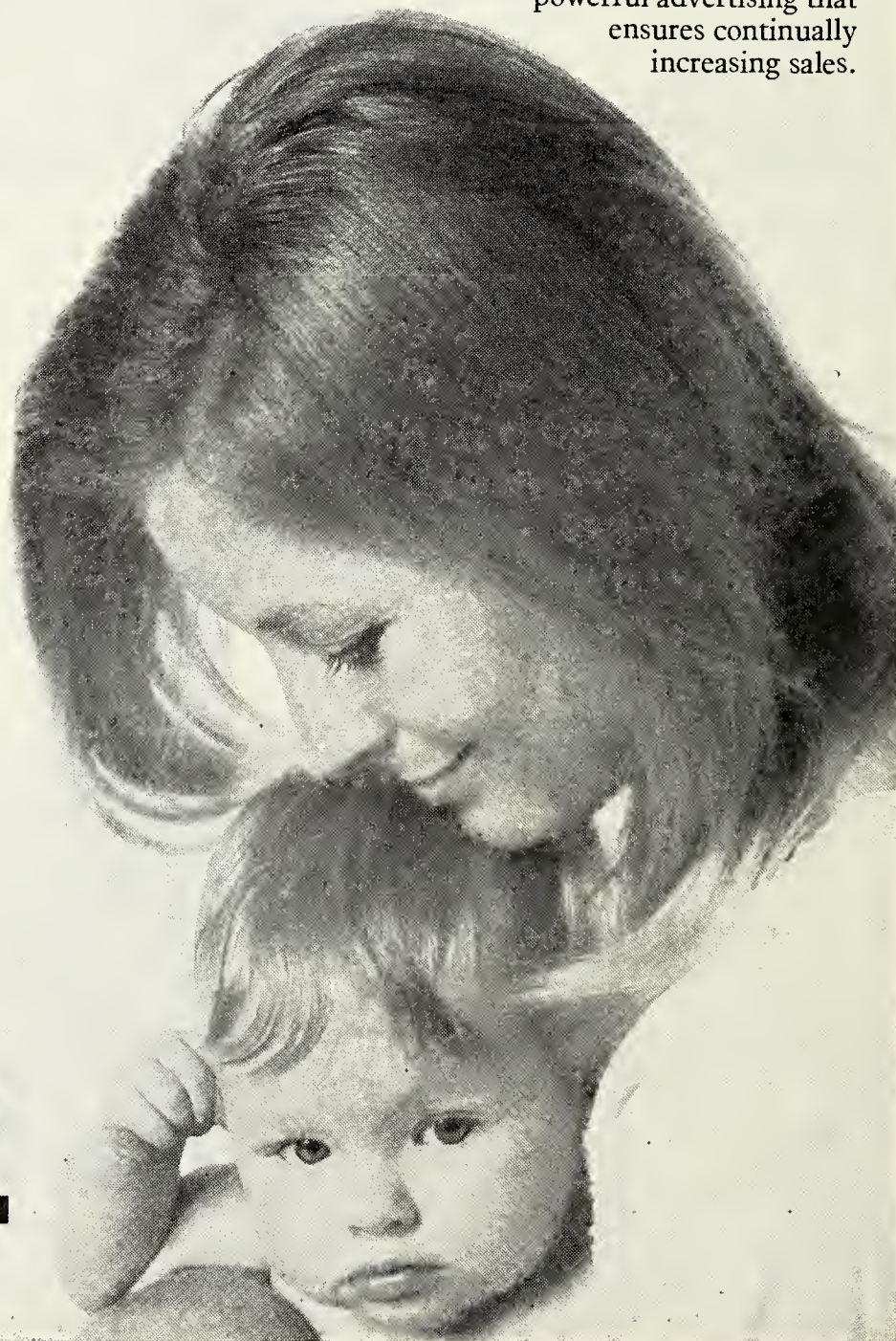
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Hospital pharmacists submit a new salary claim

A claim for a "substantial" increase in hospital pharmacists' salaries has been submitted by the staff side of the Pharmaceutical Whitley Council Committee "C." An early meeting of Committee is being sought to discuss the claim.

The claim covers all grades, including postgraduate students. Hospital pharmacists last had an increase in March last year, when 6 per cent was awarded.

At present, the Noel-Hall Committee is looking into the whole structure of the hospital pharmaceutical services and there have been hopes in the profession that it will recommend an improvement in pharmacists' conditions. However, the staff side secretary, Mr W. Mott, says that the present state of hospital pharmacy forces them to seek to improve the scales without waiting for Noel-Hall.

The Noel-Hall report has been promised for "early in 1970."

Drug pilferage in India

Pilferage of drugs and medicines from the government hospitals and dispensaries in India has now reached a level of about Rs170 million a year. According to some estimates about 27 per cent of the purchases made by those institutions are stolen and later disposed of in the markets. This information was reportedly given at a meeting of the Informal Drugs Committee, which met in Bombay recently, under the chairmanship of K. K. Shah, Minister for Health.

In addition, Mr Shah also told the Indian Parliament recently that the Government was considering a proposal to have a special packing for all medicines used in Government hospitals in order to prevent pilferage.

The number of Central Drugs Inspectors is also being increased to prevent adulteration of drugs, he added.

He also mentioned that some pieces of wire had recently been found in some tablets of iso Benzacyl forte/pyridoxine in Delhi. The Director of Drug Control Administration, Maharashtra, asked the manufacturers to withdraw stocks of the two batches of drugs and to explain why they should not have their licence revoked.

More drug trials in children needed

More controlled trials of drugs in children are called for in the current issue of *The Practitioner*, which is devoted to paediatric pharmacology.

Professor G. C. Robinson and Dr Valerie S. Williams, Vancouver, Canada, say that trials have been limited by the reluctance of physicians to participate and by public antagonism. The authors also try to encourage doctors to develop a greater interest in evaluation of drug therapy—to "offset inappropriate dependence on promotional literature."

Discussing dosage calculation for children, they warn that the usual methods based on weight or surface area are not perfect, so that extra care is required when using drugs such as adrenaline and digoxin having a narrow safe range.

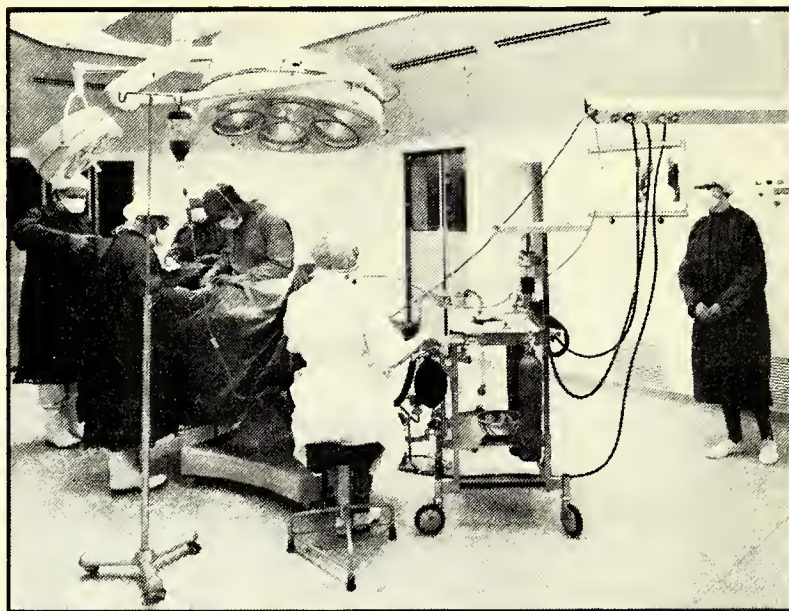
Drug combinations, which may lead to improper dosage of one of the components, may be considered in paediatrics, it is suggested, because of the difficulty of persuading a child to take two medicines.

Other articles in the issue discuss the pharmacology of treating many childhood ailments.

Hospital supplies recommendations

The setting up of a single directing and co-ordinating body to ensure an efficient supplies organisation for Scottish hospitals is recommended in a report sent to the Secretary of State for Scotland.

The report, prepared by a working party set up in 1965, also recommends that at group and hospital level it would be desirable to channel supplies work through one administrative officer to prevent fragmentation of responsibility. Such an officer would not need specialised expertise in supplies but is envisaged as having broader-based experience. The



The hospital modular theatre illustrated here is the product of a new division of Calmic Ltd, part of the Wellcome Foundation, and the prototype has been erected at the company's headquarters at Crewe. The new Calmic medical equipment division is under the management of Mr Peter Matthews who has had twenty years' experience in the design and manufacture of medical equipment and his division will be producing other equipment for hospital use.

working party also state that under present arrangements hospitals do not always get best value for money when buying supplies and equipment. At local level purchasing is often undertaken rather haphazardly. In the field of drugs and dressings particularly, not enough has been done to standardise demand and to draw up good specifications, even allowing for reasonable latitude on grounds of clinical preference.

They consider that the advantages of central contracts outweigh the disadvantages and recommend that their greater use in the hospital service should be speeded up. Such contracts should be binding on hospitals covered by them.

If a central supplies authority were established the report recommends either an authority within the health service or an expansion of the NHS supplies branch of the Scottish Home and Health Department. Supply of major X-ray sterilising and some electro-medical equipment should, in any case, continue with the department. The working party were about equally divided in favour of the two courses.

Owing to the changes in the NHS following publication of the Green Paper on administrative re-organisation not yet having been decided, the working party feel that no major permanent change in supplies organisation is yet warranted. The implementation of proposals in the Fulton Report on

the Civil Service would also have to be considered.

In the meantime the NHS Supplies Branch of the central department should continue to be developed as the focal point of supplies organisation and the situation reviewed within five years.

PDA planning better services

A new headquarters team and new premises have been obtained by the Photographic Dealers' Association to help meet their members' needs in the Seventies.

Heading the team is Mr Bill Gatherer who was appointed director and secretary of the Association in 1967. He is joined by Mr Frank Dunmore as promotions officer, Mr Arnett White as training officer, and by Mr Eric Alderton who fills the vacancy for managing editor created by the retirement of Mr Andre Page at the end of 1969.

The Association's new headquarters are to be at 1 Bedford Square. They expect to move in late in February.

The building is larger than the present headquarters and will allow the Association to run a school and to hold other courses.

Plans also include the reformation of some branches and the opening of new ones. The Association believes it can carry through its plans without increasing subscriptions.

Planned pharmacies and placebos

The restriction and planning of pharmacies would be to the advantage of all concerned in the National Health Service, according to Dr Harold Davis, who was chief pharmacist to the Ministry of Health until 1967.

However, any scheme must be devised in the interests of all who used the service. He did not approve the type of restrictive practice in Holland. Dr Davis was giving a personal view of medicines legislation to the Pharmaceutical Group Luncheon Club of the Royal Society of Health, on January 8.

He reviewed the historical background that led to the need for new medicines legislation and said that the question was how far controls should be applied so as not to seriously affect the continuous effort to produce new and more effective drugs for the welfare of the community.

That problem would have to be borne in mind when the authorities produced the regulations, for until that stage was reached the industry would not be able to ascertain to what extent it was being controlled.

Dr Davis described the Dunlop Committee and the voluntary scheme agreed with the industry to control the marketing of medicines. It was an excellent pilot scheme for the new legislation. In his relatively wide experience, the Dunlop Committee system was the envy of many nations throughout the world, especially America.

He doubted if industry would notice much difference under the new legislation. Those who had to "live with the Dunlop Committee" would continue to cope.

Of the Medicines Commission, Dr Davis described it as "a pretty representative selection." He had feared that an almost academic medical monopoly might arise.

However, he thought that the new Commission would understand the "problems of producing medicines."

The real "headache" would arise when the Commission or its sub-committees had to deal with problems concerning the efficacy of medicines. The question was "to what extent the authorities are to request evidence on the efficacy of drugs?"

The American authorities

had found it necessary to set up a vast organisation to assess medicines submitted to it. The Ministry of Health in this country had never wished to copy that elaborate system.

Dr Davis suggested the specific drug would be unlikely to cause difficulties but pharmacists were aware that many medicines had no effect that was demonstrable on the "revolving drum" in the laboratory, but were "effective placebos."

There seems to be no doubt that placebos had a place in medicine but if the Commission strictly adhered to plans for "proof of efficacy" many difficulties could lie ahead.

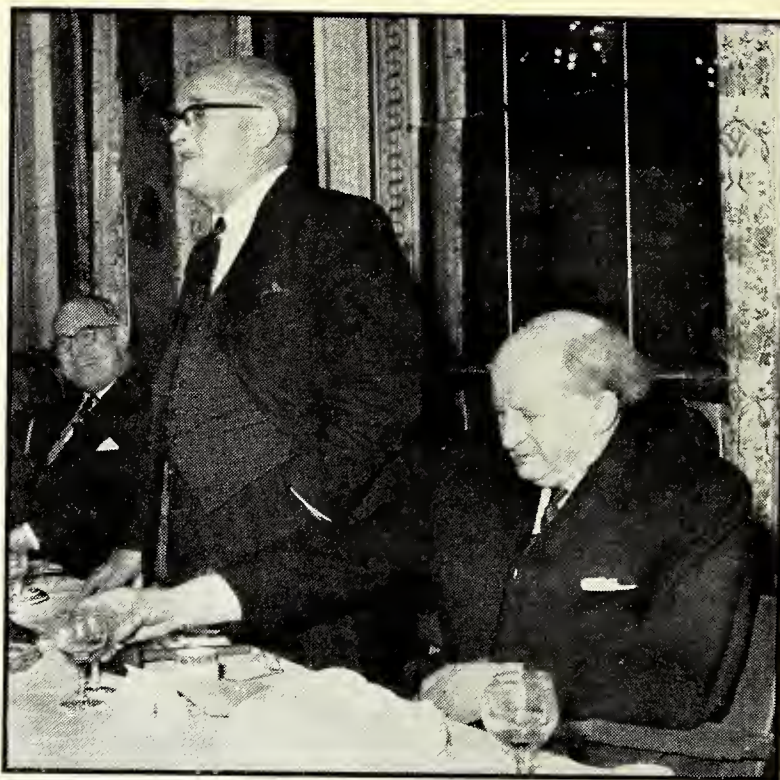
On quality control, Dr Davis referred to the fact that many overseas consumers of medicines had to rely upon the controls exerted by the authorities in the country of origin. He was a firm believer in the need not only to insist on the routine testing of final products, but also for the necessity to license laboratories to ensure the overall "good housekeeping" that existed generally throughout the industry.

Pharmacists in health centres

It is desirable that the pharmacist should be convenient for the patient and near the prescriber, says a report of a sub-committee of the Standing Medical Advisory Committee for Northern Ireland.

Discussing the future pattern of community medical services, the report estimates that in ten years' time it is likely that two-thirds of all general practitioners will be practising from health centres.

Having a pharmacist at hand would afford opportunities for collaboration in the prescribing of increasingly sophisticated drugs. Against the professional advantages of having dentists, chemists and opticians in a centre must be set the difficulties of added cost of the health centre, and, particularly in Belfast, the larger sites that would be required for waiting and car parks.



Dr Harold Davis, is seen here speaking at the Pharmaceutical Group Luncheon Club of the Royal Society of Health. On his right is Dr T. D. Whittet (Chief Pharmacist, Department of Health and Social Security) and, on his left, Professor A. M. Cook (Dean, Welsh School of Pharmacy).

Contraceptives reassessed

Two new sections, on pregnancy testing laboratories and abortion, appear in the latest *Which?* supplement on contraceptives.

This edition is being made freely available and is not being restricted to members of Consumers' Association as were its two predecessors.

For the new edition all brands of condom, cap and spermicide tested before were retested if still available, and any new and widely sold or "interesting looking" products also tested.

As a result of the tests on condoms it is said that only one brand out of 24 included cannot be recommended.

That compares with the situation in 1963 when it was reported: that "no brand tested could possibly be a certain way of preventing conception" and 1966 when 23 out of 27 brands were found comparatively free of holes.

Which? now recommends that "so far as effectiveness is concerned you may as well choose the cheapest."

Among chemical methods, 18 brands with a cream, jelly or paste base, eight "suppositories," four foaming tablets and three aerosols were tested for spermicidal activity and likelihood to damage rubber. *Which?* warns that chemical

methods are not entirely reliable used alone but there is evidence that aerosols may be more effective than the other forms.

Of "The Pill" *Which?* concludes that it is a highly effective method and that the risk to health appears to be extremely small. Some manufacturers could give a lot more thought to pack design and to providing comprehensive and helpful instructions.

In the section on pregnancy testing laboratories a brief outline of pregnancy testing is given and reasons for a possible incorrect result explained. It is noted that some chemists have started doing the tests themselves.

Samples of urine from pregnant and non-pregnant women were sent to 15 laboratories.

The results served mainly to confirm that pregnancy testing is not 100 per cent perfect.

Which? Contraceptives Supplement, Consumers' Association. Price 15s.

The supplement will be available for sale through retail pharmacies at the following discount rates: single copies 25 per cent, orders retail value less than £10, 33½ per cent, orders over £10, 36 per cent. Post and packing free. Orders should be sent (with remittance if under £3 value) to Trade Sales Department, Consumers' Association, Caxton Hill, Hertford, quoting reference XBQ.

NEWS IN BRIEF

□ Kent Pharmaceutical Committee have moved to 218 City Way, Rochester, Kent (telephone: Medway 45584). The secretary is Mr E. W. Sterry, MPS.

□ A revised version of the advisory leaflet "Fumigation with ethylene oxide — precautionary measures" has been published by the Ministry of Agriculture (HMSO, 1s 9d).

□ Prices of a large number of drugs and preparations are revised in the latest Scottish Drug Tariff amendments, effective January 1. New rates for trusses and oxygen services are also given.

□ The Import Duties (Temporary Exemptions) (No 9) Order 1969 (published as SI 1969 No 1751) which became effective on January 1, exempts from import duty, or continues such exemption for a large number of goods (mainly chemicals). In most cases exemption is till January 1, 1971.

□ The United States Food and Drug Administration is proposing to require advance approval of any medical research with tetrahydrocannabinols, the main active ingredients in marihuana. This requirement is already in effect for other hallucinogens, including LSD, STP, ilbo-gaine, and mescaline.

□ The Census of Production to be taken during this year for the year 1969 will be an inquiry on similar lines to the simplified censuses taken in respect of the years 1964 to 1967. Firms engaged in manufacturing, will be asked questions relating only to capital expenditure and to stocks and work in progress.

□ Panaceau MX, a red colouring agent which has been in use for 12 years, will be banned from January 1, 1971, because it has not been proved safe, according to the Ministry of Agriculture. The Ministry however has mentioned that there is no evidence that the additive has caused harm to humans.

□ The Home Secretary has cancelled a suspension of withdrawal of Dangerous Drugs authorities granted to Dr Conrad Hunter-Smith in 1968. Dr Smith's name should again be added to the list of authorities withdrawn given on p 233 of the C&D Year Book. At the time of the original withdrawal, his address was Villa Nova, Elham, Canterbury, Kent.

□ The Council of Industrial Design is inviting manufacturers to submit their products for the 1970 Shopping in Britain exhibition at the Design Centre, London. The exhibition is divided into two display periods: from June 22 to August 1 gifts for personal use and from August 3 to September 12 gifts for the home. Manufacturers wishing to submit products should contact the Industrial Division, Council of Industrial Design, 28 Haymarket, London SW 1 and retailers who wish to submit their own brands should approach Mrs Joyce MacKrell at the Council's Retail Section.

The Xrayser column

Demand and supply

It has been officially stated that the current influenza epidemic has passed its peak and that the demand on medical and pharmaceutical services is lessening. We have passed through a turbulent experience, and it may be that there are lessons to be learned from it, though an extensive survey would have to be organised to discover what the principal problems were and if steps can be taken to prevent their arising in the future.

There was, as was made clear by both Press and television, a shortage of metric bottles, resulting in "permission" being granted to dispense in bottles of imperial measure. There was, in some areas, a shortage of plastic spoons, necessitating a reversion to the description "teaspoon" once more, if directions were to make any sense.

There was a shortage of many proprietary products which form the basis of the medical armamentarium today. For those doctors who ventured into the field of the British Pharmaceutical Codex there were also difficulties, for many of the distributing wholesale houses had run out of supplies and were unable to replace their stocks except from some distant centre where manufacturing was still carried on.

Of course, the demand was phenomenal. The normal supplies of the pharmacy were not equal to the occasion, and what appeared to be adequate stocks in the wholesale houses were quickly snapped up. There entered, also, the difficulties brought about by seasonal holidays, by staff shortage, for influenza is not selective in its victims, and by transport problems on roads affected by snow and ice.

But when every allowance is made, could anything have been done to prevent the near chaos of recent weeks?

Do it yourself

The concentration of manufacture in only a few places has perhaps been economic for the firms concerned, but there was a good deal to be said for at least one *manufacturing* wholesaler in the larger cities. I cannot recall in earlier epidemics a situation in which any of the local houses failed to supply on demand such preparations as elixir of diamorphine and terpin, syrup of codeine phosphate, and linctus of codeine, to name only a few.

The situation was overcome by remaining for an hour or two in the evenings and making the preparations in the pharmacy—a rewarding exercise well within the compass of the pharmacist's skills.

It is ludicrous to learn, as a correspondent has told me, that Scotland—at one time a centre of manufacturing activity—now has no manufacturing house and has to depend on supplies manufactured anything from two to four hundred miles away, and there are many places in England equally deprived.

The manufacturing houses of earlier times have become merely points of distribution for an enormous number of proprietary preparations, the demand for which has exceeded the stocks normally carried, and replacement at short notice seemed to be virtually impossible. Most pharmacies, I feel reasonably certain, had ample stocks of ammonium bicarbonate, tincture of ipecacuanha, tincture of squill, codeine phosphate, ephedrine hydrochloride, and many other useful drugs, but the medical mind does not work in that direction these days. There was, nevertheless, co-operation from the over-worked doctors.

Braving the elements

On the whole, during a trying period, the public has shown commendable understanding and patience, though in my experience there was not a long queue of people such as is depicted on p 21. And, severe as the weather has been, those waiting in the street for their medicine must belong to a hardy race, for not one single male head-covering is to be seen. It is to be hoped that they were only the messengers and not themselves the victims.

Your best selling colourant Introduces a great new shade... **TAWNY BROWN**



Your best-selling Harmony colours are beautiful browns. So now we've added a new brown to the range. Harmony Tawny Brown.

Full Colour Advertising will announce the new shade, and there's a special Tawny Brown dispenser and display piece to make the advertising work for you.

Special bonus!

Ask our representative for details of the special bonus operating from January 5th until February 28th. And have yourself a prosperous new year.

Introduces a new pack...



Harmony's new blue pack isn't just a pretty face. It's a shade guide, too. Each pack shows the result from the Harmony colour inside—rich, natural, shining.

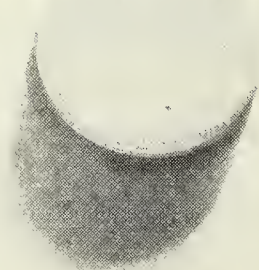
New Display Material is yours for the asking, including a new shade guide with all 12 Harmony colours.

Harmony hair colour 



9 out of every 10
cans & jars
of baby food
bought are
Heinz.

we're not too sure about
the tenth



COMPANY NEWS

Record year for Wellcome

Continuing and accelerating expansion for The Wellcome Foundation Ltd is forecast by its chairman, Sir Michael Perrin, in his annual review published with the report and accounts on January 15.

The report records sales up 20 per cent at £75.1 m for the year ended August 31, 1969 and profits before tax up by just under 25 per cent at £9.6 m. Direct exports from the United Kingdom are up 35 per cent at £9.3 m while expenditure on research and development at £4.5 m is up by 27 per cent.

More than three-quarters of the group's sales were effected outside the United Kingdom; only about £5½ m of its revenue was derived from the National Health Service. Payments to the Wellcome Trust, as dividends and under deeds of covenant during the year under review amounted to £1.85 m, an increase of £250,000 on the previous year.

The contribution to group sales from human "ethical" and consumer products, together with that from chemicals and specialised engineering equipment and services, amounted to £49.8 m. Burroughs Wellcome Co in the United States once again contributed about half that sum with an increase of 21 per cent.

In Europe sales from subsidiary companies wholly owned by the Foundation, as well as by direct export from the UK have increased by 32 per cent to £5.3 m. World sales of veterinary and agricultural products amounted to £25.3 m (up 13 per cent).

Sales of the subsidiary, Calmic Ltd, were at a record peak of £4,046,000 (£3,858,000 for the previous year).

Debts of £112,722 by a wholesaler

Creditors of George Spencer & Son Ltd, North End Road, London, W14 and at Kynance Place, London SW7, were told at a recent meeting that the company had unsecured debts totalling £112,722, of which £93,722 was owing to trade and sundry creditors and £19,000 directors' current accounts. After provision of £38,416 due to preferential creditors, net assets were estimated at £12,604, leaving a deficiency of £100,118.

For the company it was said that about 200 sales ledger accounts were lost when some manufacturers who had previously distributed through Spencer, started up their own distribution network. In spite of efforts to replace the lost agencies, Mr George Spencer was unable to do so, and a poor Christmas season caused

the directors to see that the company was no longer able to trade.

During the discussion, certain creditors were critical of the fact that goods had been ordered from them during December 1969 and in one instance it was stated that goods were collected from a supplier on the handing over of a cheque dated December 18 which was immediately paid into the bank and subsequently dishonoured.

For the year 1967 on turnover of £301,850 there was, it was said, a net profit of £9,767, but in 1968 on turnover of £289,158 the company incurred a net loss of £8,690.

Mr J. Carroll, representing creditors, said there were a lot of questions to which creditors would like answers, but the day to day administration had been in the hands of one man, Mr George Spencer, who they had been told was unable to attend the meeting because of illness. He added the company's position was really appalling and the directors at the meeting had no real explanation.

Mr. R. P. Booth, FCA, of Booth, White and Co, 1 Wardrobe Place, Carter Lane, London EC4 and Mr N. H. Russell, FCA, of Alfred Tooke & Co., 100 Park Street, London W1, were appointed to act as joint liquidators.

Ashe-Eugene bid

Following a £200,000-bid for Eugene Ltd by Clynol Ltd (a subsidiary of Unilever), Ashe Chemical Ltd has increased its offer of £160,000 made early last month to £207,500 and Clynol have withdrawn. The bid is for part of Eugene.

Fisons' European plans

Fisons' Loughborough division and the Belgian pharmaceutical company, UCB, have signed a series of agreements whereby "50-50" companies will be set up for the marketing of Intal (to be known in Europe as Lomudal) in Germany, France and Italy. The new units will be housed alongside existing UCB pharmaceutical companies, with their own general management and medical team, but will be administratively served by the local UCB organisation.

Direction will be exercised by a joint UCB/Fisons committee, on which Fisons will provide a chairman. To minimise import duties and comply with local regulations, some manufacture will need



Mr H. P. P. Hodgkins (left), (chairman, Fisons' Loughborough division), with Mr P. E. Maes (general manager, UCB), after signing the exchange agreements

to be undertaken within the European Economic Community. It is forecast that the drug will be available in Germany within 12 months and on sale in France and Italy within two years.

Award for Farmitalia

Farmitalia (Societa Farmaceutici Italia), Milan, are the first pharmaceutical organisation to be awarded the international industrial trophy of the Institut International de Promotion, Paris.

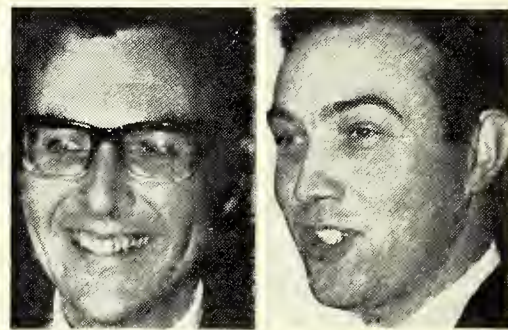
The company are currently devoting 8.7 per cent of turnover to research, said Dr G. Bertini, the company's managing director, in accepting the award at a ceremony held recently in Paris.

Farmitalia is a member of the Montecatini Edison group; Pharmitalia (UK) Ltd is an associate.

Stanton expansion

Stanton Redcroft Ltd, a member of the Avery group, are expanding their activities to cover the development, production and distribution of thermo-analytical instruments and related equipment formerly undertaken by Stanton Instruments Ltd.

Managing director is Dr J. Redfern, formerly technical director of Stanton In-



Dr J. Redfern

Mr B. Treherne

struments Ltd and the instigator of thermal analysis research at what is now the University of Surrey. Mr B. Treherne, a specialist in thermal analysis and plastics, who has been with Stanton Instruments for four years, becomes sales manager. The company is based at Copper Mill Lane, London SW17.

Business briefly

D. J. Shakesheff Ltd has taken over the pharmacy of Mr G. R. Savage, 9 Bank Chambers, Parkstone, Dorset.

E. H. Slater Ltd will cease to trade as from January 19. The business will then be transferred to Slaters (Epping) Ltd at 283 High Street, Epping, Essex.

Peterborough Co-operative Chemists Ltd, Westgate, Peterborough, were awarded second place and received a shield in a "Brighter Peterborough" competition, held recently.

BP Chemicals (UK) Ltd are to build a large synthetic ethanol plant, as part of its expansion at Baglan Bay, South Wales. The new plant, which will come on stream in the first half of 1972, will raise the company's ethanol production to over 200,000 tons a year.

Appointments

Dunkelman & Sen Ltd have appointed Mr Michael Stedman their marketing manager for all Dasco products. Mr Stedman will be working from 15 Jermyn Street, London SW1.

Smith & Nephew Pharmaceuticals Ltd have made the following appointments as from January 5: Mr D. C. Hurd (home marketing manager); Mr C. A. Devereux (representative for Bedfordshire, Hertfordshire, Buckinghamshire, Oxfordshire); Mr A. J. Graham (for Northumberland and Cumberland, Berwick-on-Tweed); Mr W. J. McDowell (Glasgow and counties of Wigtown, Stirling, Dumfries, Renfrew, Lanark, Ayr, Kirkcudbright and Bute and Mr D. S. Petch (Cornwall, Devon, Dorset, and part of Somerset).

ICI pharmaceuticals division has announced changes in the composition of the division board and in the functions of some of its members. A division deputy chairman, Mr T. B. Worrall, is retiring on March 31 for health reasons, after more than 35 years' service with ICI and will be succeeded by Mr A. Baxter (overseas director), on April 1.

Mr P. W. Cunliffe (division services director), will become overseas director, and Mr R. Booth (manager, UK medical products department), will be appointed a division director and succeed Mr Cunliffe as services director. Mr D. Friend, MPS, will succeed Mr Booth as manager, UK medical products department and Dr J. J. Armstrong will succeed Mr Friend as manager, overseas product planning department.

Following the retirement of Mr V. R. Sidebottom, MPS, as manager of the UK animal health products department, Mr T. W. Groves, BSc, MRCVS, has been appointed manager of a newly-formed animal health and husbandry department in the pharmaceuticals division.

PEOPLE

Mr Rowland Willis, 23, at present a Midland region field trainer to the sales force of Kimberly-Clark Ltd, has been voted top salesman of the year by his company. His reward—a silver cup and a cheque for £35.

Mr D. G. Carmichael, chairman, J. & E. Atkinson Ltd, has been awarded an OBE for his services to British commerce and the British community in Milan. Mr Carmichael has been with Atkinsons, Unilever's international perfumery company, for some 40 years.

Mr Dermot Gillespie (a director, Olivers (Barnstable) Ltd) is chairman of the North Devon Manufacturers' Association. In this capacity he was recently interviewed for BBC 2 "Money Programme," to be screened on January 22. Mr Gillespie gives reasons for the siting of their new

factory in Devon and how his company went about the task of building up the staff.

Mr Glyn Giusti, recently appointed to the board of T. Giusti & Son Ltd, stainless steel processing plant manufacturers, London N7, is the third generation of the family to take part in the management of the company. His father, Mr R. B. Giusti, is its present managing director and his grandfather, the late Mr T. Giusti, founded the firm more than 50 years ago.



Mr E. W. K. Hewitt retired from his position as home sales manager of British Cod Liver Oils (Hull & Grimsby) Ltd, on December 31, 1969. He is seen here being presented with a silver tea set retirement gift by Mr G. E. Tunnicliffe (right), the managing director

Births

Barnes: On January 4, to Valerie, wife of Michael John Barnes, MPS, a daughter, Alexandra Nerioli.

Deaths

Atherton: On December 10, 1969, Mr Gordon Atherton, MPS, 12 Avondale Road, Wavertree, Liverpool 15. Mr Atherton qualified in 1938.

Barclay: On December 12, 1969, Mr William Barclay, MPS, Sonnyville, 22 Hutchison Terrace, Aberdeen. Mr Barclay qualified in 1934.

Barter: Mr William Edgar Barter MPS, Monnow Street, Monmouth [address corrected].

Bland: On November 30, 1969, Mr William Harold Bland, MPS, 59 Kirkstall Gardens, London SW2. Mr Bland qualified in 1914.

Bowden: On December 7, 1969, Mr James Yardley Bowden, MPS, 5 Limefield Avenue, Farnworth, Bolton, Lancs. Mr Bowden qualified in 1915.

Goldthorpe: Mr Allan Shepherd (a former Publisher of the *C&D*) writes of Mr J. R. Goldthorpe whose death was announced last week (p 25):

"J.R.G.," as he was affectionately known to his colleagues, will best be remembered, I think, as a man of great personal charm and as a business administrator of no mean ability. In his capacity as Publisher of the *C&D*, he knew everybody in the

"trade," advertisers, agents, printers, blockmakers, papermakers and a host of others with whom he dealt directly on behalf of his paper.

I can remember him well in his office at Bath, overlooking the lovely River Avon, dealing as best he could with the many and onerous restrictions governing the publication of periodicals in wartime. He was closely connected with the introduction of the wartime *C&D Export Supplement*, designed to keep the names of prominent drug trade advertisers before their overseas customers, although at the time little actual business could be done. This "venture" subsequently became a full-fledged periodical in its own right.

John Goldthorpe, together with his charming wife, were regular attenders at meetings of the British Pharmaceutical Conference, covering a span of many years. I think his "finest hour" was during Club Night at the recent Manchester meeting when, coming out of retirement for the evening, he joined in the fun with the rest, meeting his old friends on his own ground—and loving it all. I owe John Goldthorpe thanks for a kindness when during the "blitz," he took in my wife and family when nowhere else could be found, giving them the run of his house at Limpley Stoke and caring for them. For this, J.R.G., my gratitude.

Mr Keith Jenkins writes: John Goldthorpe was a neighbour, friend and committee member of the West Hertfordshire Association in the early days of its formation in 1952. We owe a tremendous amount for his advice and the benefit of his experiences as past publisher of the *C&D* and will remember him always with the greatest affection.

Leonard: Suddenly, on December 30, 1969, Mr Malachi Patrick Leonard, MPSI, 48 Castle Park Road, Dun Laoghaire. A native of Manorhamilton, co Leitrim, Mr Leonard served his apprenticeship in pharmacies in Athlone and Clonmel and worked for some time as an Assistant in the Blackrock, Dublin, pharmacy of Mr Gerry O'Neill. While still an Assistant he transferred to P. C. Cahill & Co. Ltd, as a representative in 1937 and qualified two years later. About 12 years ago he was appointed to the board of directors and maintained his association with the company in this capacity up to the time of his death.

Mr Leonard was a past president of the Irish Chemists' Golfing Society and was an active member of the pharmacy branch of St Joseph's Young Priests' Society for many years.

There was a large attendance of pharmacists at the funeral to Dean's Grange cemetery on January 1, including the president of the Pharmaceutical Society of Ireland, Mr T. R. Miller, with members of the Council and the registrar, Mr J. G. Coleman, together with officers and officials of the Irish Drug Association.

Roberts: On January 3, Mr George Morry Roberts who was until three years ago managing director of Thos Christy & Co Ltd. Mr Roberts was largely responsible for rebuilding the company's business at Aldershot after their London premises were destroyed during the 1939-45 war.

NEW LOOK FOR SAVORY & MOORE IN BOND STREET

The volume of business at the internationally famous new Bond Street pharmacy of Savory & Moore Ltd, has risen by almost a half within 18 months of completion of a major refit to the inside of the premises. If product price rises are ignored, the increased turnover, estimated at 50 per cent, is no mean achievement for Mayfair premises these days.

From the outside no apparent change has taken place. The shop front is the same as when the business began in 1797 and has been referred to as "a first class example of George Maddox," an architect who specialised in the building of pharmacies at that time.

All the previous alterations to the inside of the premises had retained an archway that effectively divided the shopping area into two. In front of the archway were perfumery and cosmetics departments and in the rear were the pharmacy counters and dispensary.

Unfortunately, the archway also proved an efficient bottleneck for customers and assistants moving from one section to the other. So it has now been removed.

Open shelving has been installed down one side wall for those customers who prefer to handle such goods as shampoos and shaving products before purchasing, but sufficient staff and counter positions have been provided for those wanting individual attention.

Changing habits in doctors' prescribing were also borne in mind in planning the new dispensary. More shelf space was provided for the multiplicity of "ethicals" now required, but the amount of floor space was reduced, the surplus being merged into the shop.

Before reconstruction, the front half of the premises featured a series of pelmet arches in which carboys were displayed. The line of arches has been extended at pelmet level to the full depth of the shop; they house carboys and specie jars and are lit by concealed fluorescent tubes.

Before the changes there was virtually no stockroom space. When, about the time of the alterations, some extra area was acquired in the basement, it was equipped with Remploy mobile shelving and now, with the additional installation of an Intercom and hoist, there is a considerable saving of time as well as of assistants' movements.

The history of the Savory & Moore business and of its founders was told in a Supplement of the *Chemist and Druggist*, November 18, 1967, devoted to the



Top: Removal of an archway has given more spaciousness to the selling area. Centre: Prescription reception area. Bottom: The historic shopfront designed by George Maddox has not been altered.

varied facets of Savory & Moore's parent company, Macarthy's Pharmaceuticals Ltd.

The fame of the Bond Street pharmacy is international, particularly in the Americas. Perhaps because of the pharmacy's proximity to Grosvenor Square, United States citizens are prominent among its customers. US pharmacists, too, often pay a visit.

The manager, Mr Arnold Solomons, is justly proud of a letter of thanks from that most famous of all US pharmacists, former Vice-president Hubert H. Humph-

rey, who arrived unannounced on the door step at opening time one morning and asked to be shown over. Mr Solomons believes that, while the changes caused some raised eyebrows at first, by far the greatest number of customers have now accepted and approved the alterations.

The removal of the archway has "opened the shop out" and given it a spaciousness it did not previously have. That the whole operation was concluded without sacrificing any of the traditional Bond Street atmosphere and that the turnover should have risen so significantly, must give cause for satisfaction to those who planned and carried out the changes.

The shop fittings were supplied and the work carried out by A.C.T. Shopfitters, 393 New North Road, London N 1.



WHAT'S AFOOT IN THE PHARMACY?

Overheads are a perennial consideration for anyone running a business; but how much serious thought have you given to your under-foots—your pharmacy's floor-covering?

Traditionally, the floors of British pharmacies are covered with tiles in vinyl or some other durable and readily renewable material. Carpeting has made only rare appearances — largely due to the difficulty in finding one that will stand up to the concentrated wear imposed by the heavy door-to-counter traffic of a day's business in the average small pharmacy.

However, considerable advances have been made in increasing the durability of carpets, and for that reason it is probably worth looking again at the question of practicality.

But first, let us consider whether it is desirable to carpet a pharmacy. The answer would seem to be "Yes." Experience of retailers in other fields has been that the introduction of carpeting has been good for business: it has introduced an inviting, personalised air to the shop that has appealed to customers.

But it should be added that it has found greatest acceptance in the larger premises, and in businesses where the customers spend a fair amount of time over a purchase. Carpeted tobacconists' or newsagents', for example, remain rare.

So, if we accept the basic desirability of the idea, we immediately return to the practical issue. The average pharmacy has a high percentage of quick-in-and-out traffic. Less so than the tobacconist or newsagent, but considerable nonetheless. What, then, of the advances in durability?

Let us first look at the range of fibres being used for carpets and consider their properties.

Wool, of course, remains a leader, but it is with the three groups of man-mades — acrylics, cellulose and the firmly-established nylon that we should concern ourselves here.

First, the acrylics (Acrilan, Orlon, Courtelle). These are the most advanced man-made fibres for carpets. They are soft, bulky, and have much of the warmth of wool. The resilience of the fibre is heat set into it and will remain for its lifetime.

The cellulose (Evlan, Evlan M) have the advantage of comparatively low price

with good performance. They are hard wearing and easy to clean.

Nylon is the most resistant to wear of them all, and is extremely easy to clean.

If you are seriously considering investing in carpet, look at the "blended" ones.

For example, an acrylic/cellulosic mixture gives a resilience and strength, softness, good retention of appearance, plus the low price factor already noted.

Wool blended with cellulosic and nylon, combines the traditional qualities of the natural fibre with the bulk and density that are characteristics of the cellulose and the great strength of nylon.

Put together an acrylic, or cellulosic and nylon and you get what the carpet people regard as "the world beater"—strength, resilience, warmth and weight.

In weighing the merits of different fibres for what you consider to be the particular needs of your premises the following "purpose rating" guide, based on that devised by Courtaulds Ltd, should be useful:

	1st	2nd	3rd	4th
Ease of cleaning	Acrylic	Nylon	Cellulosic	Wool
Resilience	Acrylic	Wool	Nylon	Wool
Strength	Nylon	Acrylic	Wool	Cellulosic
Economy	Cellulosic	Wool	Acrylic	Nylon
Thickness/lushness	Cellulosic	Wool	Acrylic	Nylon
Soil resistance	Wool	Cellulosic	Acrylic	Nylon

Before going any further, there are certain considerations to be borne in mind about the suitability of individual premises for carpeting.

The first of these is the existing floor of your pharmacy. The life of any carpet is conditioned by the nature of the surface underneath. If your premises are old and the floor really uneven you would probably be wasting money to introduce carpeting. Patches of wear would almost certainly appear over the "humps" even with the most durable of coverings.

In any case, thorough levelling off should be carried out before laying.

The second major point to consider is the shape of the pharmacy. Since maximum advantage in appearance will be gained from a wall-to-wall fitted covering, a floor of markedly irregular shape, with a number of small recesses will materially affect the cost of the operation.

One further useful point to bear in mind is that a patterned carpet camouflages uneven wear better than a plain one.

At this stage, it is worth adding a word about underlays. The life of any carpet is considerably extended if a really good underlay is used. Don't be tempted to skimp in this department. It is false economy.

Comparatively new on the market are "carpet tiles," which some retailers have found satisfactory. An advantage of these is that a single two-foot-square or so can be lifted and replaced in any area where excessive wear has taken place.

Obviously, it would be impossible to give any hard-and-fast guide to the cost of carpeting your premises, but a broad indication of what may be involved can be offered.

For example, at what are termed "contract" rates, the very hard-wearing bonded nylon or acrylic floorcoverings will work out in the region of £3 10s per square yard, including the cost of fitting. Most of those qualities are now becoming available in "tile" form. High pile tufted nylon/acrylic is likely to be about 10s less.

Going towards the bottom of the price range, nylon needleloom cloth (which looks rather like felt) is likely to cost about £2 per square yard. If, on the other hand, you want to go for real luxury in both appearance and performance, a woven Axminster or Wilton—80 per cent wool, 20 per cent nylon—will cost from £5.

A good quality underlay costs about 10s per square yard.

One final point: if the idea of carpeting the whole pharmacy seems either impractical or too costly, thought could still be given to introducing carpets to a section of the premises.

For example, a cosmetics section with an added touch of luxury could induce the single-purchase customer to stay awhile and result in additional sales. Or it could give an extra element of comfort to those waiting for prescriptions.

INTER-ALIA

GENERIC

Products

INTALBUT • INTALOXIN • INTALPEN

INTALPRAM • INTALSOLONE • INTALSONE

To avoid the possibility of any confusion arising between the above brand names and the name of "INTAL" of Fisons Pharmaceuticals Ltd, it has been decided that from February 1st next these names will be amended as follows:—

Present Name

INTALBUT
(Phenylbutazone B.P.)
INTALOXINE
(Oxytetracycline B.P.)
INTALPEN
(Penicillin V.B.P.)
INTALPRAM
(Imipramine B.P.)
INTALSOLONE
(Prednisolone B.P.)
INTALSONE
(Prednisone B.P.)

New Name

IA-BUT 100 mg.
(Phenylbutazone B.P.) 200 mg.
IA-LOXIN 250 mg.
(Oxytetracycline B.P.)
IA-PEN 125 mg.
(Penicillin V. B.P.) 250 mg.
IA-PRAM 25 mg.
(Imipramine B.P.)
INSOLONE 1 mg.
(Prednisolone B.P.) 5 mg.
INSONE 1 mg.
(Prednisone B.P.) 5 mg.

Inter-Alia Pharmaceutical Services Limited apologise for any inconvenience these changes may occasion but feel that this step was most desirable in the best interests of rapid brand identification.



INTER-ALIA PHARMACEUTICAL SERVICES LTD.

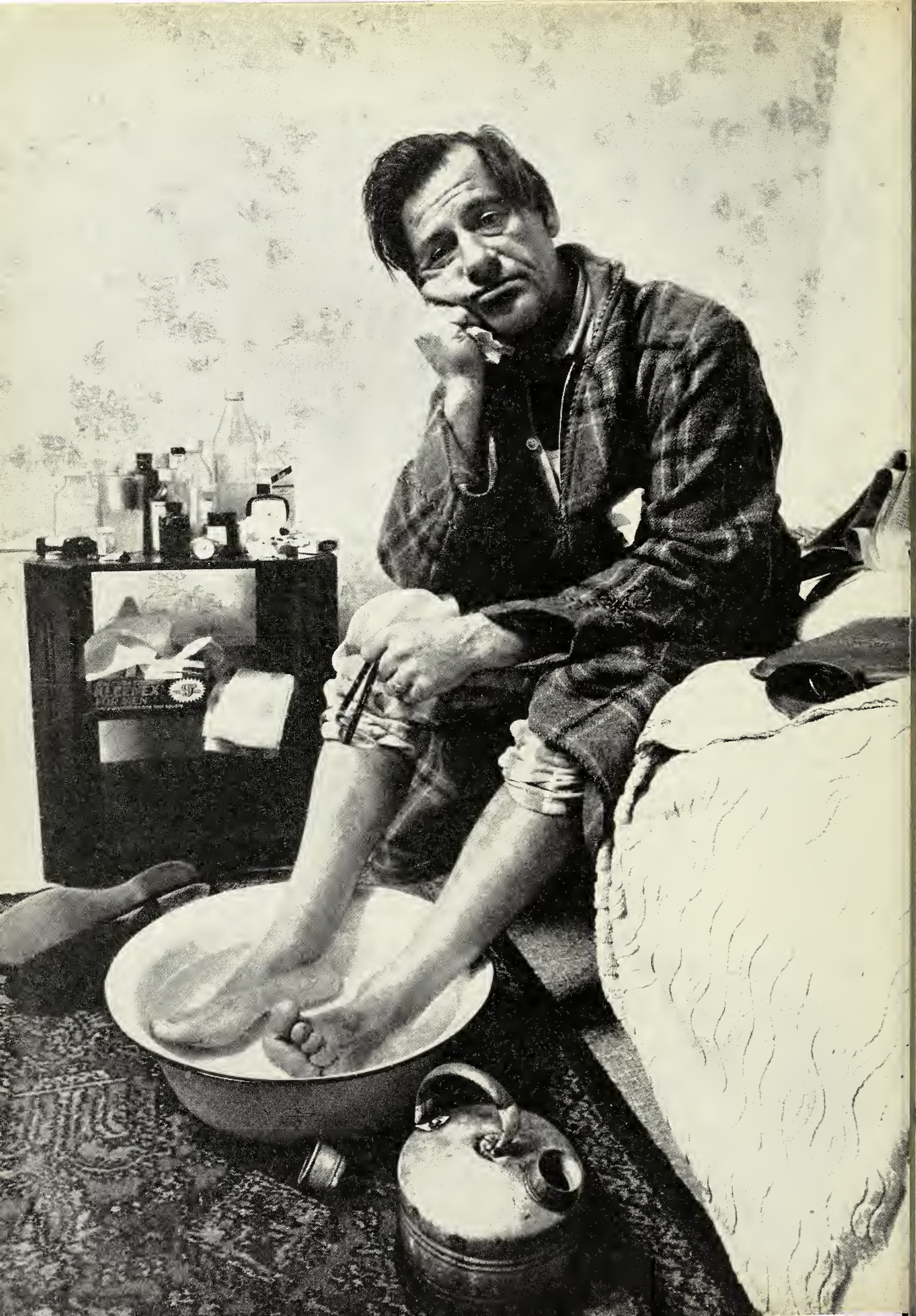
(Incorporating Roberts & Co. of Bond St., W.1.)

RAPHAEL HOUSE, 226 HIGH STREET NORTH, LONDON, E.6.

Phone: 01-552 4344 Cables: Intalpharm London E6 Telex: 261553

Works and Laboratories: Industrial Estate, London Road, Thetford, Norfolk.

Phone: Thetford 3301. Telex: 81239



WEEKLY PRICE CHANGES AND NEW PRODUCT ADDITIONS

Trade prices are given per dozen. Bold upright figures (2 9) in the retail column indicate the price is subject to retail price maintenance. Italic figures (2 9) is manufacturers recommended price. Light upright figures (2 9) is a suggested guide.

=Price Advanced. R=Price Reduced. ●=New entry. D=Delete. C=Correction. I=Insert.

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Day (705 Kirby) slimmer treatment	42 0	15 5	6 7	2000 automatic with 10cm lens	—	—	833 0	Aspro (893 Nicholas) soluble tablets	24	24 9	B 5 3 4
111 (1113 S & B) eau de Cologne original shape	—	—	—	2000 auto de luxe with 10cm lens	—	—	953 0	Astral (333 Cupal) general purpose blocks	—	—	— D
No. 810	—	—	140 0	Mini with 5cm lens	—	—	520 11	Channel	—	—	1 9
No. 811	—	—	87 0	8.5cm lens	—	—	479 6	bubble pack blocks	—	—	1 9
No. 812	—	—	63 0	slide projector Q.I.12	—	—	499 6	Freesia	—	—	2 6 I
No. 9119	—	—	40 0	electronic flash gun	—	—	199 0	D/A toilet blocks	—	—	3 11
No. 815	—	—	26 6	Trulite 300	—	—	— D	aerosols	—	—	5 6
No. 816	—	—	14 3	Q. I-50	—	—	— D	Freesia super house- hold	—	—	— D
decanter No. 554	—	—	45 0	1000 semi auto	—	—	— D	Nice'n Fresh bathroom	—	—	— D
watch shape No. 843	—	—	7 11	Alloy (430 Eucryl)	—	—	— D	Apple Blossom	—	—	— D
deodorant roll-on	—	—	6 9	Allercur (1479 SCL) †s7	—	—	—	Astral (509 Gibbs)	—	—	—
aerosol	—	—	7 11	ointment	20g	2 4ea	3 5	cream	family	43 5	23 11 7 0
stick	—	—	6 11	syrup	100ml	4 8ea	6 9	hp.	99 3	54 7	16 0
hand cream No. 9122	—	—	7 6	tablets 20mg	20	2 10ea	4 3	Atkinson & Barker's (B8 RB&S)	—	—	— D
Ice Cologne flow on	—	—	6 6	100	13 0ea	—	18 11	Atkinson & Barker's (1418 Strenol)	—	—	— I
matt cream tube	—	—	—	Altilev (1176 Squibb) †s4B	—	—	—	infants preservative	16 2	5 11	2 6
No. 9112	—	—	2 6	tablets 10mg	100	10 8ea	16 0	Atkinsons (76 Atkinson)	—	—	—
No. 5055/9111	—	—	4 6	500	47 0ea	—	70 6	English lavender	52 1	27 11	8 10
soap (I) No. 8859	—	—	4 6	25mg	100	21 4ea	32 0	21cc	84 11	45 6	14 5
solid Cologne No. 230	—	—	7 6	500	94 0ea	—	141 0	41cc	155 8	83 6	26 5
talcum No. 5316	—	—	6 0	Alubarb (901 Norton) †s4A	—	—	—	82cc	237 2	127 2	40 3
perfumed No. 9121	—	—	9 6	(distributors 1545 Vestric)	—	—	—	143cc	447 11	240 2	76 0
basin (97 Bayer) †s4B	—	—	—	tablets	dp100	6 0ea	—	317cc	854 6	458 3	145 0
tablets	12 0ea	4 5ea	22 5	dp500	20 0ea	—	—	654cc	31 3	11 2	4 10
chromycin (746 Lederle) T5	—	—	—	Amplex (67 Ashe)	—	—	— D	soap bath	43 8	23 5	7 5
ointment 3% 25g	3 0ea	—	4 6	tablets clinical	1000	—	—	talcum powder	—	—	—
1/2oz & 1oz	—	—	— D	Anaderm (705 Kirby)	—	—	—	Gold Medal eau de	—	—	—
ctifresh (1535 Phillips)	—	—	—	pile ointment	19 0	6 11	3 0	Cologne	41cc	84 11	45 6 14 5
aerosol	5 10ea	—	8 9	Anadin (655 ICC)	—	—	—	82cc	155 8	83 6	26 5
garol (1310 WW)	—	—	—	tablets	8 9 5	3 6	1 4	143cc	237 2	127 2	40 3
170ml	28 4	10 5	4 2	Analgin (901 Norton) †DDI	—	—	—	317cc	447 11	240 2	76 0
500ml	64 10	23 9	9 5	(distributors 1545 Vestric)	—	—	—	654cc	854 6	458 3	145 0
2 1/2l	18 6ea	—	24 8	tablets	dp100	7 0ea	—	watch flask	47 2	25 4	8 0
6oz, 14oz & 80oz	—	—	— D	Ananase (1080 Rorer)	—	—	—	soap toilet	21 0	7 6	3 3
gfa (16 A GL)	—	—	—	(distributors 324 Crookes)	—	—	—	bath	31 3	11 2	4 10
films black & white	—	—	—	tablets	500	240 0ea	88 0ea	talcum powder	43 8	23 5	7 5
Agfapan 1000	—	—	—	Anaxeryl (115 Bengue)	—	—	— D	Atlas (1233 Thorn)	—	—	— I
35mm 36exp.	—	—	13 6 I	ointment	11b	—	—	photographic lamps	—	—	—
Agicare (969 Pfizer) existing entry	—	—	— D	Andre Philippe (48 AP)	—	—	—	P1/1	—	—	3 2
Agicare (969 Pfizer)	—	—	—	bubble bath	—	—	—	P1/2	—	—	7 10
Agricidin	1/2 gal	39 7ea	—	bubble bottle	25	29 0	10 7 1/2	P1/6	—	—	14 B
2 1/2 gal	190 9ea	—	236 3	dimple	2	14 3	5 3	P1/8	—	—	77 9
Agriclens aerosol 6oz	9 5ea	—	12 6	horse head—bookend	16	135 0	49 6	P1/9	—	—	61 11
Agriamark aerosol 6oz	7 6ea	—	10 0	continental	34	114 0	62 8 1/2	P1/11	—	—	93 5
Agriamin bullets	—	—	—	Cologne swan dimple	23	26 0	14 3 1/2	P1/12	—	—	72 6
cattle	10	72 3ea	—	deodorant spray	10	19 0	10 5 1/2	P1/13	—	—	52 2
sheep	20	59 6ea	—	suntan spray	22	19 0	10 5 1/2	P1/15	—	—	82 6
Dexavin	100ml	56 0ea	—	Andrews (976 PS & T)	—	—	—	P2/1	—	—	22 10
Paslam	50ml	7 0ea	—	liver salt	8oz	39 B	13 3	P2/4	—	—	18 2
pig and poultry wormer	—	—	—	diabetic	8oz	41 8	14 0	P2/5	—	—	18 2
sachet	48	81 10ea	—	Anifa (529 Gorney)	—	—	— D	P2/6	—	—	61 11
Sevlam	100ml	20 0ea	—	Anifit (529 Gorney)	—	—	— D	P2/7	—	—	103 4
Sevlam P	100ml	34 0ea	—	Anodesyn (137 Boots)	—	—	—	P2/8	—	—	93 5
bamycin (1263 Upjohn) TS	—	—	—	suppositories	12	28 0	—	P2/10	—	—	101 10
syrup	100ml	21 3ea	—	72	11 8ea	—	—	P2/12	—	—	103 4
2oz	—	—	— D	Antalby (115 Bengue)	—	—	—	Atoi (76 Atkinson)	—	—	—
berto-Culver (1437 ACC)	—	—	—	tablets	250	—	— D	parfum de toilette	110 11	59 6	18 10
Get Set gel	—	—	— D	Anusol (1310 WW)	—	—	—	parfum mist aerosol	146 4	78 6	24 10
New Dawn hair colour	—	—	— D	suppositories	12	37 6	13 9	perfume purse size	61 5	32 11	10 5
bion (25 AS)	—	—	—	Aradolene (1023 Radiol)	—	—	—	mignon	107 7	57 8	18 3
distributors 1363 Alcos)	—	—	—	analgesic cream 200g	140 0	51 4	21	demi flacon	196 11	105 7	33 5
ichthammol soap	11 6	4 2 1/2	1 8	Arbrex (1400 PBI)	—	—	—	talcum powder	49 7	26 7	8 5
milk & sulphur soap	11 6	4 2 1/2	1 8	pruning compound	1/2pt	3 4ea	5 0	toilet soap	21 6	7 8	3 4
bucid (187 B5) †s4B	—	—	—	Ardinex (147 Boots)	—	—	—	Atromid S (649 ICI)	—	—	— D
eye drops 10% 10ml	48 0	—	6 0	capsules	500	—	— D	capsules	250mg	—	—
20% 10ml	49 0	—	6 2	Asmal (901 Norton) †s4A	—	—	—	Auraltone (1295 Wade) †	—	—	—
30% 10ml	52 0	—	6 6	(distributors 1545 Vestric)	—	—	—	ointment 3% 25g	2 8ea	1 0ea	5 0
old packs	—	—	— D	tablets	dp100	6 0ea	—	1/2oz & 1oz	3 0ea	—	4 6
dis (1027 Rank)	—	—	— I	dp500	24 0ea	—	—	Avena (1480 Izal)	—	—	— D
ciné cameras	—	—	—	Aspellin (1023 Radiol) existing entry	—	—	—	bath crystals	16oz	20 0	10 2 1 8
815	—	—	1199 0	aspirin spirit liniment	100ml	50 0	6 3	(2doz)	(2doz)	—	—
816	—	—	1399 0	Aspellin (1023 Radiol)	—	—	— D	Bandbox (67 Ashe)	—	—	—
slide projectors	—	—	—	aspirin spirit liniment	450ml	12 0ea	18 0	brilliantine	2oz	—	— D
Trulite 180 with 10cm	—	—	413 9	2l	50 0ea	—	75 0	shampoo almond oil	1oz & 3oz	—	— D
lens	—	—	—	Aspellin (1023 Radiol)	—	—	—	wave set small	—	—	— D
2000 semi-auto with	—	—	550 0	aspirin spirit liniment	—	—	—	Barbidex (894 Nicholas)	—	—	— D
8.5cm lens	—	—	600 0	—	—	—	—	—	—	—	—
10cm lens	—	—	—	—	—	—	—	—	—	—	—

the most versatile digitalis glycoside

LANOXIN brand DIGOXIN

TABLETS • SOLUTION • INJECTION • PÆDIATRIC ELIXIR

BURROUGHS WELLCOME & CO. (The Wellcome Foundation Ltd.) DARTFORD, KENT.



	Trade	Tax	Retail
Beucaire (430 Eucryl)			
cleaning fluid small	23 9	—	2 10
large	54 0	—	6 7
1 gal	28 0ea	—	42 0
Becosed (901 Norton)†sls4A (distributors 1545 Vestric)			
elixir 500ml	10 0ea	—	—
2l	34 0ea	—	—
16oz & 80oz	—	—	D
Beecham's (104 BP)			
powders + hot lemon	6 28 4	10 5	3 11
Beedi Bands (1369 RMC)			
hair decoration			
medium	—	—	3 11
large	—	—	4 6
stretch Alice band	—	—	9 11
3-row	—	—	16 11
5-row	—	—	—
Bellair (109 BCL)			
deodorant "all day"			
aerosol 80g	23 0	12 8	4 3
spray 75cc	15 3	8 3	2 9
hair spray aerosol 80g	19 0	10 6	3 6
205g	32 0	17 7	6 0
Pink Rose			
bath cubes	2 7	1 5	6
talcum 80g	13 6	7 5	2 6
Beltona (112 8L)			D
Beltona (800 TM)			I
Bemax (103 Beecham)			
10oz	35 11	—	3 9
20oz	33 2	—	6 11
(½ doz)	—	—	—
Bengue's Balsam (115 Bengue)			
original or greasless			
500g	31 0ea	—	—
1lb	—	—	D
Benylin (938 PD)†s7			
expectorant 125ml	32 0	12 0	5 0
500ml	—	—	D
Benzets (901 Norton) (distributors 1545 Vestric)			
lozenges dpl5	15 0	—	—
Beplete (1352 Wyeth) †sls4A			
elixir 150ml	54 0	—	6 0
4oz	—	—	D
Bethanid (218 Calmic)			
capsules 100	13 4ea	—	20 0
B.F.I. (837 MSD)			
powder 15g	34 0	12 0	5 3
1½oz	—	—	D
Bidormal (34 A & H)			D
Bio (1400 PBI)			
baby bio 2oz	1 2ea	—	1 9
16oz	3 0ea	—	4 6
plant food 1qt	6 4ea	—	9 6
1gal	19 0ea	—	28 6
5gal	—	—	D
compost maker	—	—	D
baby bio potting com-			
post No. 1	2 0ea	—	3 0
No. 2	5 0ea	—	7 6
No. 3	8 8ea	—	13 0
seed and cutting			
compost No. 1	2 0ea	—	3 0
No. 2	5 0ea	—	7 6
No. 3	8 8ea	—	13 0
Bioglan-M/Q (127 Bioglan) †s48			
tablets 6	24 0	—	3 0
50 & 100	—	—	D
Bisks (1530 Fisons)			
chocolate biscuits	17 3	3 10	2 2
Bisma Calna (211 Butler)			
cream 500ml	60 0	—	7 6
2l	17 6ea	—	26 3
Blake's (135 T8)			
witch hazel cream 50g	25 8	9 5	4 0
Boltac (1400 PBI)			
medium 2	4ea	—	3 6
small	—	—	D
Bonomint (1037 Reckitt)			
6	8 10	3 1	1 4
16	18 5	6 5	2 9
Bornolin (115 Bengue)			
ointment 500g	14 9ea	—	—
1lb	—	—	D
Breze (607 Hilston)			
sheep wash 1gal	13 6ea	—	18 0
5gal	52 6ea	—	70 0
golden 1gal	18 0ea	—	24 0
5gal	71 3ea	—	95 0
Brocillin (1393 8RL)†S			
capsules 250mg	—	—	D
Bronchotone (1295 Wade) †			
100ml	3 3ea	1 2ea	6 0
500ml	13 4ea	—	—
2l	46 0ea	—	—
Bronnley (194 Bronnley) existing entry			D
Bronnley (194 Bronnley)			I
after bath Cologne			
0731	—	—	3 7
0735	—	—	8 9
0738	—	—	12 9
0739	—	—	5 0
baby lotion 0270	—	—	4 3
powder 0277	—	—	3 0
soap 0132	—	—	13 0
bath ball 0108	—	—	—

	Trade	Tax	Retail
bath crystals			
0074; 0402	—	—	11 0
0438	—	—	12 0
0066	—	—	1 0
cubes			
essence 0928	—	—	13 0
pine 0070	—	—	1 0
bath sachets 0721	—	—	3 5
bubble bath oil 0725	—	—	8 7
0728	—	—	12 7
hand lotion 0704	—	—	3 3
0705	—	—	7 7
0708	—	—	10 7
Happy Hands 6408	—	—	5 6
bath day 6409	—	—	5 8
honey & flowers 0245	—	—	8 9
Japonica			
bubble bath	—	—	12 0
Cologne	—	—	15 0
skin balm	—	—	11 0
soap	—	—	5 0
talcum	—	—	10 0
soap			
antiseptic 0146	—	—	2 9
beauty visitors 0061	—	—	2 0
0062	—	—	3 0
country herbs 0143	—	—	6 0
export de luxe 0112	—	—	4 7
lemon toilet 6122	—	—	2 9
soap on a rope 6136	—	—	8 7
bath 0613	—	—	5 0
soap on a rope 0619	—	—	11 0
pre-makeup 0523	—	—	2 9
sponge 0109	—	—	9 7
turtle oil toilet 0642	—	—	2 3
bath 0643	—	—	3 9
in plastic container			
1643	—	—	4 9
visitors 0641	—	—	1 7
talcum 0711	—	—	3 0
0715	—	—	6 0
0718	—	—	8 7
Brontussin (1097 Sandersons)			
cough suppressant 3oz	33 0	—	4 0
6oz	57 0	—	7 0
Brooklax (1037 Reckitt)			
6	8 10	3 1	1 4
18	18 5	6 5	2 9
Brunitec (1113 S & B)			
shampoo bottle 80cc	26 6	8 10	3 9
sachets	—	—	D
Buccaline Berna (1556 Farillon)			
tablets 7	52 0	19 0	8 1
Buttercup (430 Eucryl)			
syrup 29 10	10 11	4 3	
40 0	14 8	5 9	
small 20 0	7 4	2 10	
med 30 0	11 0	4 4	
large 42 0	15 5	6 0	
Caffexen (211 Butler)			
6oz	—	—	D
Calamep (705 Kirby)			D
Calsept (901 Norton) (distributors 1545 Vestric)			
500ml	8 0ea	—	—
2l	30 0ea	—	—
4oz, 16oz & 80oz	—	—	D
Cannon (224 Cannon)			
cap, disc and teat set	12 0	—	1 6
nurser teat pack	20 0	—	2 6
soother all rubber	16 0	—	2 0
Cantil (824 MCP)			
tablets			
with phenobarbitone			
†s154A 50	19 10ea	7 3ea	37 0
Caprosem (747 Leo)			D
Cardinelli (226 C8P)			
eyelashes			
sub spiky underlashes	68 0	37 3	12 0
Carmil (657 IL)†DDI			
diarrhoea mixture 50ml	24 1	8 10	3 9
3oz	—	—	D
Ce-K-Sal (930 P & B)			D
Centyl (747 Leo)			
injection	—	—	D
tablets 2.5mg	25	—	D
tablets 5mg	25	—	D
tablets with reserpine	—	—	D
Ceporex (518 Glaxo) TS			
capsules 250mg	20	75 0ea	112 6
100	360 0ea	—	540 0
500mg	20	147 6ea	221 3
100	710 0ea	—	1065 0
syrup 250mg/5ml 100ml	75 0ea	—	112 6
Cerumol (718 LA8)†			
eardrops approx 11ml	36 0	—	4 0
55ml	77 0	—	8 7
2oz	—	—	D
Cetrim (1024) Raimes)			
antiseptic cream 4oz	40 0	14 8	6 3
Chantage (76 Atkinson)			
parfum de toilette	110 11	59 6	18 10
parfum mist-aerosol	146 4	78 6	24 10
perfume purse size	61 5	32 11	10 5
mignon	107 7	57 8	18 3
demi flacon	196 11	105 7	33 5
talcum powder	49 7	26 7	8 5
toilet soap	21 6	7 8	3 4

	Trade	Tax	Retail
Charco-lax (698 Keswick)			
tablets	74 0	27 0	12 0
41 0	15 0	6 6	
Cheroline (1329 White)			
cough linctus	20 0	7 4	3 0
Chloresium (67 Ashe)			
ointment 1oz	—	—	—
Chloromycetin (938 PD) TS			
palmitate suspension			
100ml	10 6ea	—	15 9
60ml	—	—	—
Christy (261 Christy)			
lanolin face pack			
sachet	9 9	5 5	1 8
tube	20 6	11 3	3 6
2oz	20 11	7 8	3 3
tube	20 11	7 8	3 3
Citanest (68 Astra)			
with adrenaline 1-200,000			
1.5% 20ml 5 & 50ml			
Clinitetrin (518 Glaxo) TS			
tablets 100	30 0	—	45 0
Clique (67 Ashe) perfume			
Co-caps (275 Co-C)			
methyl dopa 250mg 100	34 0ea	—	—
imipramine 25mg†s4B 250	42 0ea	—	—
Colofac (1539 Duphar)			
tablets 50mg	—	—	—
Coloplast (1364 HM5)			
colostomy bags			
8x5	10	5 4ea	—
8x5½	10	6 6ea	—
10x6½	10	9 6ea	—
12x4	10	6 6ea	—
12x5	10	7 6ea	—
extra range			
8x5	10	9 0ea	—
8x5½	10	10 0ea	—
10x6½	10	13 0ea	—
Coltapaste (1155 S & N)			
zinc and coal tar band-			
age 3½x6yd	37 0	—	4 4
Conray 480 (971 PSMB)			
Controvar (1497 SCL) †s4B			
tablets	21	5 0ea	7 6
100	103 9ea	—	155 8
Coopers (293 FC)			
Coopers (200 B & P)			
diabetic products			
dessert fruit tins 8oz	22 4	—	2 4
19oz	48 0	—	5 0
jellies 7oz	29 7	—	3 1
marmalades 7oz	26 5	—	2 9
15oz	45 7	—	4 9
preserves 7oz	29 7	—	3 1
15oz	51 2	—	5 4
Copholco (1295 Wade) †DDI			
100ml	3 3ea	1 2ea	6 0
500ml	13 4ea	—	—
2l	46 0ea	—	—
Coronette (563 Hampshire)			
Coronette (1038 R & C)			
Correcto (1333WL)			
tablets 25	25 6	9 4	3 9
Cortacream (1155 S & N)†S			
bandage 3½x1yd	85 1	—	9 11
3½x2yd	103 11	—	12 1
Cossack (563 Hampshire)			
Cossack (1038 R & C)			
Creme Puff (813 MF)			
refill twin pack	53 4	27 10	9 0
Cremalgex (901 Norton) (distributors 1545 Vestric)			
tube 30g	21 0	8 0	3 2
Crolax (324 Crookes)			
Crystapen V (518 Glaxo)			
suspension 125mg/5ml 60ml			
syrup 62.5mg/5ml 60ml			
125mg/5ml 60ml			
Cupal (333 Cupa!)			
sulphur and treacle	21 0	—	2 6
Curicones (67 Ashe)			
Cussons (338 Cussons)			
cold cream soap			
toilet 2518	10 7	3 9½	1 5
bath 2400	16 11	6 0½	2 3
Imperial-Leather			
soap toilet	10 7	3 9½	1 5
bath	16 11	6 0½	2 3
giant	24 5	8 8½	3 3
Cutipen (485 Fulford)			
31 7	17 4	5 5	
Cyclonal (971 PSMB)†sls4A			
sodium ampoules 1g	25	66 8ea	100 0
0.5g	25	—	—
Cygnat (705 Kirby)			
iron and yeast tablets	80	26 0	9 6
4 1	—	—	—
Dabitoff (430 Eucryl)			
tablets 27 0	—	—	3 0
Daisy (430 Eucryl)			
powders all sizes			
tablets 130 size			
tablets	24	19 0	6 11½
48	35 0	12 10	5 0

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Palacin C (1263 Upjohn)Ts											
capsules 75mg	16 15 0ea	—	—	first aid dressings 4120	16 3	—	1 11	morning mask 1oz	—	—	23 0
100 90 0ea	—	—	—	4121	25 5	—	3 0	2oz	—	—	40 0
500 444 6ea	—	—	—	4122	36 8	—	4 4	4oz	—	—	18 6
150mg	16 28 0ea	—	—	4150	10 7	—	1 3	8oz	—	—	31 0
100 168 0ea	—	—	—	8121	25 5	—	3 0				
500 830 0ea	—	—	—					Ex-Lax (440 Ex-Lax)			
Palivits (705 Kirby)								(distributors 372 De Witt)			
tablets 15 26 0	—	—	3 3	wallet				laxative chocolate 6	11 1	4 1	1 7
Paonil (614 Hoechst)				invisible				18	24 0	8 10	3 5
tablets 100 66 0ea	—	—	99 0	ventilated/				36	38 0	13 11	5 5
500 330 0ea	—	—	495 0	washable	9120	16 3	1 11	junior	12 11	4 9	1 10
Pavenol (1352 Wyeth) ts7DDI				waterproof	9121	25 5	3 0	pills 18	24 0	8 10	3 5
inctus 150ml 54 0	—	—	6 0	7120	16 3	—	1 11				
4oz	—	—	—	7121	25 5	—	3 0	Eylure (443 Eylure)			
Relafine (1480 Izal)				4165	5 8	—	8	eyelashes existing entry			
bath crystals 22oz 10 10	5 6	1 10		first aid strip				eyelashes			
46oz 20 7	10 6	3 6		plaster BPC				spikey, spikey wings	103 6	56 11	17 6
salts 17oz 15 6	7 11	2 8		1in x 1yd	1111	12 11	1 6	natural daytime, mini	91 2	50 4	17 11
toilet water eau de				2in x 1yd	1212	19 4	2 3	lash	91 2	50 4	20 0
Cologne or lavender				1in x 3yd	1001	25 9	3 0	medium close, natural	91 2	50 4	20 0
210cc 21 2	10 9	3 9		plastic strapping water proof				fur			
Relfoam (607 Hilston)				1in x 1yd	7011	10 0	1 2	ready trimmed close,			
cattle soap 10lb	13 0ea	—	19 6	1in x 3yd	7001	17 3	2 0	coquette, classic			
1/2cwt 56 8ea	—	—	85 0	2in x 3yd	7002	25 9	3 0	sweep, almond eye,	103 6	56 11	20 0
Relta-Cortelan (518 Glaxo)				Elastoweb (1155 5 & N)				standard close			
tablets 1mg	—	—	—	stretched 3 x 6/7yd	3603	139 8	16 4	ready trimmed sable,			
Reltiline (430 Eucryl)				Elation (385 DG)				sable tone, double			
denture cleaner	21 0	7 8 1/2	3 3	roulette perfume	56 0	31 0	9 11	outer fringe, sophis-	103 6	56 11	23 0
refill 18 0	6 7	2 9		Ellimans (414 Ellimans)				ticate	115 0	63 3	23 0
Resert Flower (1131 Shulton)				(distributors 104 BP)				mannequin	115 0	63 3	25 7
hand and body lotion	1719 38 9	20 9	6 9	royal embrocation 4oz	29 0	10 8	4 0	ready trimmed sable			
calum powder 1923 34 6	18 6	6 0		universal embrocation	23oz	21 9	8 0	style	115 0	63 3	25 7
Beauty Clean	—	—	—	2oz	29 0	10 8	4 0	heavy AAA, sable	150 0	82 6	25 7
Beauty Clear	—	—	—	4oz				style			
Beauty Ice	—	—	—	Emko (506 Gerhardt)				jewelled natural fur,			
Corn Silk fluid make up	—	—	—	(distributors 1377 R&A)				ready trimmed sable			
moisture base	—	—	—	vaginal foam refill 45g	11 8ea	—	15 6	style, sable tone,			
deodorant roll-on	—	—	—	90g	21 0ea	—	28 6	golden sable, silver-	108 0	2 6	28 2
stick	—	—	—	Endevac BT (696 Pfizer)				line sable			
hand cream	—	—	—	vaccine (vet.) 50ml	52 7ea	—	61 10	Miss Eylure first			
hand & body lotion	—	—	—	250ml	247 4ea	—	291 0	flutter, underlash,			
dispenser	—	—	—	Endrine (1352 Wyeth)				half measures, ups			
special	—	—	—	refill 100ml	54 0	20 0	7 8 1/2	'n downs, moon-			
perfume presentation	—	—	—	3oz	—	—	—	rakers, fluffies,			
Reteclo (746 Lederle) T5				25ml	21 0	8 0	3 0	bobby dazblers	68 0	37 5	12 10
tablets 300mg 100 43 0ea	—	—	64 6	1oz	—	—	—	brush on make-up	135 0	74 0	23 6
Retol (1037 Reckitt)				Energol (67 Ashe)				set	135 0	74 0	23 6
ointment small 12 4	4 2 1/2	1 9		E.P. (430 Eucryl) †				face maker kit			
large 28 9	9 9	4 0		tablets 16	15 0	5 6	2 5	Falcodyl (901 Norton)†			
Retrosol (200 B & P)				100	48 0	17 7	7 8	(distributors 1545 Vestric)			
tablets double 55 2	—	1 11		Erasmic (509 Gibbs)				500ml	9 0ea	—	—
R. F. P. (147 Boots)				shaving stick	20 7	7 7	3 0	21	30 0ea	—	—
iamond (333 Cupal)				Erythroped (2 Abbott)T5				16oz & 80oz	—	—	—
foot powder 25 9	—	2 11		pro. infans. granules				Farex (518 Glaxo)			
ibistin (262 CIBA)				for suspension to				(distributors 448 Farleys)			
cream 30g 28 0	—	3 6		make 100ml	7 0ea	—	10 6	3 cereal	38 5	—	2 0
1oz	—	—	—	Escapade (1131 Shulton)					(2doz)	—	—
Robitane (1071 Robins)				Cologne perfumed	65 0	34 10	11 3	Farlene (448 Farleys)			
elixir 500ml 19 5ea	—	29 2		bath foam	69 0	24 8	11 0	baby food	38 5	—	2 0
20oz	—	—	—	Eskamel (1153 SKF)					(2doz)	—	—
expectorant † 500ml 27 0ea	—	40 6		ointment 25g	32 0	11 9	5 0	Farleys (448 Farleys)			
20oz	—	—	—	1oz	—	—	—	baby dinners and			
tablets L.A. 100 33 5ea	—	50 2		Esoderm (1007 PL)				sweets — raspberry	12 3	—	1 4
500 160 0ea	—	240 0		shampoo 20g	17 0	6 3	2 9	sweet	46 0	—	4 6
Robitapp (1071 Robins)				300g	114 0	41 10	17 9	milk food full cream			
elixir 500ml 20 9ea	—	31 2		1250g	26 6ea	—	—	Femetra (774 LR)			
Ristaquine V-K (378 Dista)				Estrovis (1310 WW)†s4B				Feminor 21 (774 LR)			
tablets 60mg	—	—	—	tablets 2	135 0	—	20 3 1/2	Fenjal (1113 5 & B)			
Robteur Pierre's (1407 Jaccaz)				Ethobral (1352 Wyeth)				beauty soap	38 11	13 0	5 6
toothpick quill 25 33 0	12 1	5 0		tablets 100	7 9ea	—	10 4 1/2	"Classic" creme bath			
50 64 0	23 1	9 9		20 & 250	—	—	—	98cc	107 0	54 0	16 9
Robustos (382 Domestos)				Ethyl chloride (115 Bengue) existing entry				231cc	220 0	111 1	34 6
regular 17 2	—	1 8		local 30ml	74 0	—	8 3	Satin Touch talc	54 4	27 5	8 6
razor (96 BC)				refill 50ml	51 0	—	5 8	"Fresh" creme bath			
slug killer 32 0	—	4 0		refill 50ml	56 0	—	6 3	98cc	107 0	54 0	16 9
R. Best (62 A & C)				general 50ml	97 0	—	10 10	231cc	220 0	111 1	34 6
toothbrushes	—	—	—	refill 100ml	56 0	—	6 3	Finifume (705 Kirby)			
bristle	—	—	—	refill 97 0	120 0	—	13 5	anti-smoking tablets	30	30 0	11 0
fibres	—	—	—	refill 50ml	56 0	—	6 3				
dental	—	—	—	refill 100ml	97 0	—	10 10	Fisherman's Friend (771 LCPL)			
Ruodom (705 Kirby)				Eucalyptine (115 Bengue)				family linctus 100ml	26 0	9 6	4 1
Ruopen-VK (117 BPL) TS				suppositories adult 10				old pack	—	—	—
tablets 125mg 100 9 0ea	—	13 6		Eucryl (430 Eucryl)				Floret (1037 Reckitt)			
500 42 0ea	—	63 0		denture powder	12 0	4 5	1 10	fly killer standard	30 0	—	3 6
250mg 100 17 5ea	—	26 2		smokers	16 0	5 10 1/2	2 5	Folie (385 DG)			
500 80 0ea	—	120 0		tooth powder	20 0	7 4	3 0	roulette perfume	56 0	31 0	9 11
Rustocrepe (1155 5 & N)				smokers	18 0	6 7	2 9	Fortodyl (54 Antigen)			
cotton crepe bandage				Euglucon (1087 Roussel)†s4B				tablets			
2 1/2 x 5yd stretched	3025 30 7	—	3 7	tablets 5mg 100	66 0ea	—	99 0	Fucidin (747 Leo) TS			
3 x 5yd 3003 36 8	—	4 3		500	330 0ea	—	—	capsules 36	248 0ea	—	330 8
x 5yd 3004 47 10	—	5 7		Euvitol (34 A & H)				250	1678 0ea	—	2237 4
Rustoplast (1155 5 & N)				tablets 250				suspension 60ml	67 6ea	—	90 0
airstrip 7920 16 3	—	1 11		elixir 2l				tablets 100	660 3ea	—	880 4
7921 25 5	—	3 0		Eve Taylor (1214 ETBP)				Fucidin V.P. (747 Leo)T5			
7922 36 8	—	4 4		body balm 4oz	—	—	17 6	capsules 36	165 5ea	—	220 6
wallet 7970 10 7	—	1 3		8oz	—	—	28 0	250	1119 2ea	—	1492 2
dressing strips				12oz	—	—	35 0	Gala (876 MP)			
1 1/2 x 1yd 4015 22 7	—	2 8		cucumber cleansing				Barely There	IGB8 54 4	29 11	8 9
2 1/2 x 1yd 4025 31 0	—	3 8		lotion 4oz	—	—	19 6	Colour Up	IGD8 97 7	53 8	17 6
3 x 1yd 4003 36 0	—	4 3		8oz	—	—	32 6	eyebrow pencil king	IGE8 21 6	11 10	3 10
				skin freshener 4oz	—	—	19 6	size	IGD6 97 7	53 8	17 6
				8oz	—	—	32 6	Face Up			
				facial cleansing brush	—	—	9 9	nail colour			
				facial wash 4oz	—	—	15 0	"Little Gem"	IGA1 20 11	11 6	3 9
				8oz	—	—	25 0	remover	IGB7 28 0	15 5	5 0
				12oz	—	—	30 0				

	Trade	Tax	Retail
Shape Up IGD7	97 7	53 8	17 6
Shine Up IGD9	97 7	53 8	17 6
talcum shaker IGD7	35 0	19 3	6 3
toning lotion IG48	51 4	28 3	9 0
cuticle cream	—	—	D
cuticle remover	—	—	D
duo shapers	—	—	D
face makers	—	—	D
liquid shadow & brush	—	—	D
maxima cleanser creme	—	—	D
trio	—	—	D
nail treatment	—	—	D
liquid velvet	—	—	D
velvet finish	—	—	D
velvet finisher	—	—	D
velvet highlighter	—	—	D
velvet shapers	—	—	D
velvet bloom IGOI	—	—	D
nail colour gold	—	—	D
standard	—	—	D
"Big Gem"	—	—	D
remover IG26	—	—	D
natural bloom	—	—	D
Galloways (430 Eucryl)			
cough syrup small	18 10	6 11	2 9
med	28 7	10 6	4 3
large	43 0	15 9	6 4
Garlisol (135 TB)			
cough mixture 200ml	32 0	11 9	5 0
8oz	—	—	D
liquid 150ml	27 6	10 1	4 4
200ml	35 6	13 0	5 8
500ml	74 6	27 4	11 9
4½l	39 6ea	14 6ea	74 0
old sizes	—	—	D
Gelusil (1310 WW)			
tablets 20	17 10	6 6	2 9
50	35 9	13 1	5 3
suspension 170ml	36 0	13 2	5 1
500ml	84 0	—	9 4
6oz & 24oz	—	—	D
Genasprin (1530 Fisons)			
tablets 500	—	—	D
Gibbs (509 Gibbs)			
dentifrice 11 6	4 3	1 7	
Git-Sticks (67 Ashe)			
Golden Babe (761 Lilia-White)			
disposable nappy liners	—	—	D
Gomina Argentina (1407 Jaccaz)			
hair fixative tube	40 0	22 0	6 11
jar	76 0	41 9	13 0
Gondafon (1479 SCL) ts4B			
tablets 20	4 10ea	—	7 0
100	22 0ea	—	32 0
500	102 5ea	—	148 11
Gordon Moore (563 Hampshire)			
Gordon Moore (1038 R & C)			
Guerlain (548 Guerlain)			
eye shadow stick refill	—	—	14 6
rouge compact	—	—	64 6
for men	—	—	
Habit Rouge	—	—	
after shave travel	—	—	
flask	—	—	42 0
deodorant spray	—	—	40 0
eau de Cologne	—	—	
bottle	—	—	63 0
travel spray	—	—	52 6
dry spray	—	—	52 6
travel flacon 3½oz	—	—	39 6
7oz	—	—	63 0
hair spray	—	—	37 10
shave cream lather	—	—	14 9
brushless	—	—	14 9
soap toilet (3)	—	—	27 6
bath (3)	—	—	48 6
Halex (80 BXL)			
baby bath stand	F419	209 6	28 10
bathtime set	F631	426 0	50 0
	F641	469 0	57 6
brush	F166	36 3	13 4
	F174	38 3	14 1
	F172	56 8	20 5
brush/comb & rattle	F632	57 9	21 5
brush set 5 piece	F636	98 9	33 6
chamber	F501	65 0	—
7in	F512	34 2	—
8in	F502	48 4	—
non-spill	F509	61 0	—
feeder beaker	F474	22 10	3 2
keep warm	F471	83 6	11 5
layette basket	—	—	12 6
with	—	—	
nylon cover	F438	200 0	27 5
mealtime set	F315	44 4	6 1
	F376	52 0	7 1
	F375	76 2	10 6
training seat	F431	92 5	—
hairbrush children's	—	—	12 6
Noddy	DF180	48 3	17 8
massage set	Caress	37 6	13 9
K200	—	—	70 0

	Trade	Tax	Retail
nursery play blocks	47 4ea	17 4ea	88 0
F700	47 4ea	17 4ea	88 0
F701	—	—	—
nursery vanity casket	F638	595 0	86 5
nursery bin with	F400	142 8	19 6
deodoriser	K300	47 0ea	17 3ea
shaver Baron	Lectro-	—	—
toothbrush	K110	45 0ea	12 6ea
dent	—	—	79 6
toothbrushes children's	—	—	—
junior twin	A197	20 0	—
toothbrushes nylon	A267	24 0	—
twin	—	—	3 0
toothbrushes bristle	—	—	—
short head	A263	28 0	—
long head	A253	28 0	—
mealtime set	F377	—	—
nursery pedal bin	F476	—	—
bath brush	D593	—	—
combs all	—	—	—
hairbrushes gent's and	—	—	—
ladies all	—	—	—
ladies brush sets all	—	—	—
nail brushes all	—	—	—
Happy Feet (1383 MFCC) existing entry	—	—	D
Happy Feet (1383 MFCC)	—	—	D
exercise sandals	—	—	—
Betty	19 10ea	—	29 11
Carmen	39 10ea	—	59 11
Nature Girl flat	26 4ea	—	33 9
mid heel	27 8ea	—	35 6
high heel	29 8ea	—	38 0
Savanto flat child's	12 7ea	—	18 11
adult's	13 3ea	—	19 11
raised heel	17 3ea	—	25 11
spare straps	4 7ea	8ea	7 6
Sol Luxury flat child's	15 0ea	—	22 11
raised heel ladies'	20 0ea	—	29 11
fashion sandal	33 3ea	—	49 11
Tracy	19 10ea	—	29 11
exercise sandalettes	—	—	—
Capri child's, ladies,	15 0ea	—	22 6
men's	15 6ea	—	23 6
7—1	15 6ea	2 1ea	25 6
2—5	16 6ea	2 2ea	26 11
6—8	60 0ea	7 10ea	99 11
9—11	49 4ea	6 5ea	79 11
Balea ladies	23 10ea	—	35 11
Candy ladies	26 7ea	—	39 11
Elfin child's	37 0ea	4 10ea	59 11
12—2	60 0ea	7 10ea	99 11
lphyll ladies	34 6ea	4 7ea	55 11
lady ladies	18 6ea	—	27 11
Jodelet ladies	19 0ea	—	29 11
Jolie child's	19 0ea	2 6ea	29 11
ladies	43 2ea	5 8ea	69 11
6—8	43 2ea	5 8ea	69 11
Ly ladies	43 2ea	5 8ea	69 11
Lutgard ladies	43 2ea	5 8ea	69 11
Lisma ladies	34 6ea	4 7ea	55 11
Melica ladies	54 8ea	7 2ea	89 11
Mista mens	49 4ea	6 5ea	79 11
Senor II mens	37 0ea	4 10ea	59 11
Sol	49 4ea	6 5ea	79 11
Susie ladies	43 2ea	5 8ea	69 11
Vicky ladies	—	—	—
Scandinavian clogs	49 0ea	—	69 11
Anti-static ladies	50 8ea	—	73 6
mens	33 3ea	—	49 11
Aurora	42 0ea	—	63 0
Brigita	42 0ea	—	63 0
Georgina	32 4ea	—	48 6
Kinder	43 2ea	5 8ea	69 11
Kristina II	40 6ea	—	59 11
Radi ladies	42 0ea	—	63 0
mens	—	—	—
Sven ladies & mens	33 3ea	—	49 11
2—7	36 4ea	—	54 6
8—12	37 0ea	4 10ea	59 11
cloettes Petri ladies	—	—	—
Pointometre shoe	24 0ea	—	—
measure	—	—	—
Harlene (409 EH)			
hair conditioner	—	—	D
Haynon (1089 RPD)†	—	—	D
Haze (1037 Reckitt)	—	—	D
air freshener standard	29 5	—	3 6
Hemoplex (930 P & B)	—	—	D
Hemoplex (930 P & B)	—	—	D
vial 10ml	42 0	—	5 3 1
Hexyl-Plus (1400 PBI)			
6oz	2 8ea	—	4 0
10oz	4 0ea	—	6 0
Hilston (607 Hilston) veterinary products			
antiseptic balsam	60 0	22 0	9 4 1
½gal	160 0	58 0	24 10
1gal	320 0	106 0	49 7
Carzine aerosol	72 0	26 0	11 2
fluke and worm	—	—	—
drench	72 0	27 0	11 3
½gal	192 0	70 0	29 10
1gal	320 0	118 0	49 10
5gal	90 0ea	33 0ea	168 0
foot rot ointment tin	36 0	13 0	5 7
jar	54 0	20 0	8 5
Lanark ointment	42 0	15 0	6 6
Lestoil ½gal	116 0	—	14 6
louse powder	28 0	—	3 6

	Trade	Tax	Retail
Moorland fly dip	½gal	63 4ea	—
2gal	240 0ea	—	360 0
skin lotion (dog)	28 0	10 3	4 4
sulphadimidine solu-	—	—	—
tion 33½% ts4B	—	—	—
100ml	48 0	—	6 0
500ml	16 8ea	—	25 0
2000ml	56 8ea	—	85 0
suspension ts4B 4oz	42 0	—	5 3
10oz	100 0	—	12 6
80oz	53 4ea	—	80 0
tablets 5g ts4B	10	84 0	10 6
50	336 0	—	42 0
sulphanilamide pow-	—	—	—
der ts4B	11b	126 0	14 0
21b	232 0	—	28 0
71b	67 6ea	—	90 0
wart cream	28 0	—	3 6
paint	28 0	—	3 6
Histasal (705 Kirby)			
cream 40g	27 0	9 11	4 2
Hush (549 Guest)			
baby soothing syrup	19 8	—	2 6
Ichthopaste (1155 S & N)			
zinc and ichthammol	—	—	—
bandage 3½×6yd	37 0	—	4
Ilford (645 Ilford)			
films HP3. 127; 120; 620	—	—	—
Imperacin (649 ICI) T5	—	—	—
syrup 100ml	6 8ea	—	10 0
Inco (1073 Robinson)			
pads 10	5 8ea	9ea	8 6
Indal Finnish Sauna (961 EGP)			
bubble bath bottle 5oz	6 6ea	2 5ea	13 0
Innoxia (654 Innoxia)			
clean face with amalene	—	—	17 6
Satin Sheen	—	—	10 9
Iodex (1153 SKF)			
plain 25g	24 0	8 9	3 9
1oz	—	—	—
It's Magic (333 Capal)			
Izal (1480 Izal)			
toilet paper	—	—	—
interleaved	39 3	—	1 5
(3doz)	76 6	—	1 5
rolls	(6doz)	—	—
Janssen Dr. (67 Ashe)			
tablets normal 16 & 60	—	—	—
strong 16	—	—	—
Johnson's Mrs (430 Eucryl)			
syrup 16 0	5 10½	2 6	
Juvite (698 Keswick)			
rejuvenating tablets	41 0	15 0	6 9
74 0	27 0	12 0	
K285 (147 Boots)			
glove powder sachet	24 0	—	36 0
(2 gross)	—	—	—
Kaopectate (1263 Upjohn)			
500ml	7 11ea	2 11ea	—
Kaovax (901 Norton) ts4B			
(distributors 1545 Vestric)	—	—	—
150ml	5 3ea	—	—
500ml	16 0ea	—	—
4oz & 16oz	—	—	—
Kara-B (705 Kirby)			
Karathane (1400 PBI) spray			
K-Derma (705 Kirby)			
Keatings (430 Eucryl)			
powder 11 0	—	—	1 4
15 0	—	—	1 10
Keflex (413 Lilly) T5			
capsules 20	78 5ea	—	117 7
100	372 7ea	—	558 10
Kenadex (987 PYP)			
Kenadex (978 PYP)			
Kent (693 Kent)			
men's military hair-	—	—	—
brushes shown as 'ea'	—	—	—
should be 'pr'	—	—	—
Kest (117 BPL)			
tablets large 40 0	14 8	6 3	
Keswick's (698 Keswick)			
catarrh medicine	41 0	15 0	6 9
74 0	27 0	12 0	
vegetable charcoal tablets	25 4	9 3	3 9
41 0	15 0	6 9	
74 0	27 0	12 0	
Klik (563 Hampshire)			
Klik (1038 R & C)			
Kodak (711 Kodak)			
Instamatic outfit '333'	243 2ea	29 3ea	499 6
Kompo (1329 White)			
liquid 4oz	20 0	7 4	3 0
Labiton (718 LAB)			
tonic 200ml	54 0	19 10	7 9
1000ml	20 6ea	7 6ea	35 4
8oz & 26oz	—	—	—
Lactol (67 Ashe)			
drops small 19 3	4 1	2 5	
biscuits 41b	—	—	—
L'Air du Temps (936 PNR)			
creme parfume	—	—	—
spray mousse 16 10ea	9 0ea	35 0	

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Lamprene (501 Geigy)				Mel Rose (1069 R & 5L)				Noxzema (690 Keldon)			
capsules 100	75	0ea	—	skin tablet	10	5	3 10	tube	24	7	13 2
Lancome (726 Lancome)				old pack	—	—	—	jar	37	10	20 3
Ablutia	—	—	19 6	Mennen (525 Golden)	—	—	—	instant shave	51	8	18 6
tube	—	—	32 6	after shave Dry Lime,				liquid skin cream			
jar	—	—	—	Wild Moss	43	0	23 8	bottle	37	10	20 3
Lasix (614 Hoechst) †s4B				55cc	75	0	41 4				6 5
ampoules 2ml	13	8ea	—	110cc	44	6	24 6	N.P.U. (903 NPU) Northern area only	17	6	9 7
25	64	7ea	—	deodorant aerosol 80g	58	0	32 0	lip salve	—	—	1 6
50	27	9ea	—	130g	—	—	—	Nu-Cot (903 NPU) existing entry			
tablets 40mg	250	131	3ea	Metanium (115 Bengue)	22	0ea	8 1ea	Nu-Cot (903 NPU)			
1000	498	5ea	—	ointment	—	—	—	wool	8	6	—
emkem (1335 Wigglesworth)				11b	—	—	—	small	29	8	—
hot lemon drink				51b	—	—	—	large	—	—	3 6
sachets (6)	26	6	9 8	ointment	—	—	—	Nucta (1192 5GD)			
empak (261 Christy)				Mickies (67 Ashe)				Nu-Look (903 NPU)			
beauty mask	9	9	5 5	Mil-Par (976 P5 & T)				sunglasses			
tube	27	4	15 0	4oz	22	7	7 6	N1 black, dark sherry	21	5ea	3ea 36 0
cleansing lotion	23	5	12 11	8oz	39	5	13 0	dark shell	23	10ea	3ea 40 0
cream	20	6	11 3	16oz	60	1	19 10	N2 black, dark sherry	19	1ea	3ea 32 0
skin freshener	23	5	12 11					dark shell	20	10ea	3ea 35 0
soap	11	3	4 2	Miners (876 MP)				N3 black, dark sherry,			
Lillets (761 Lilia-White)				eyelashes "Fakes"				cool white, light			
regular	70	0	—	3G31	39	2	21 6½	shell	19	1ea	3ea 32 0
super	40	10	—	lipstick "Sunlovers"				dark shell	20	10ea	3ea 35 0
super plus	40	8	—	3J86	13	8	7 6	N4 black, dark sherry,			
Immit (1552 UL)				3J87	22	10	12 7	cool white, crystal,			
custard creams	15	9	—	swivel	27	7	15 2	mauve shadow	19	1ea	3ea 32 0
hazelnut chocolate	23	3	5 11½	make-up stick	—	—	—	dark shell	20	10ea	3ea 35 0
orel (761 Lilia-White)				make-up stick	—	—	—	N5 black, dark sherry,			
toilet roll	15	6	—	3J05	—	—	—	cool white, crystal	19	1ea	3ea 32 0
double	—	—	—	powder shadow frosted	—	—	—	dark shell	20	10ea	3ea 35 0
orelox (563 Hampshire)				stick shadow frosted	—	—	—	N6 black dark sherry,			
orelox (1038 R & C)				Minilyn (917 Organon) †s4B				cool white, crystal,			
orex (761 Lilia-White)				tablets	22	4	0ea	mauve shadow	19	1ea	3ea 32 0
tissues	100	15	6	Monogram (85 ME)				dark shell	20	10ea	3ea 35 0
for men	100	24	4	Monogram (1501 DA)				N7 clip-ons	14	10ea	3ea 25 0
oxene (563 Hampshire)				Mycivin (147 Boots) TS				N8 metal framed rim-			
oxene (1038 R & C)				syrup "125"	17	6ea	—	less	20	10ea	3ea 35 0
ofe (607 Hilston)				"250"	29	2ea	—	N9 metal framed with			
(vet.)	80	0	30 0	170ml packs	—	—	—	rim	20	3ea	3ea 34 0
ofe Plus (607 Hilston) †s4B				Narex (901 Norton)				Numotac (1061 Riker) †			
(vet.)	288	0	105 0	(distributors 1545 Vestric)				tablets	100	20	0ea
ofpsyl (509 Gibbs)				nasal spray	21	0	—	500	90	0ea	—
lip salve	10	3	5 8	N.C.A. (295 CM & R) †s1				Nutrament (171 BLL)			
ofarmite (152 Bovril)				worm drench	180	0	64 4	liquid meal	13oz	48	0
8oz	50	0	—	Neovax (901 Norton) †s4B				Nystan (1176 Squibb) T5			
16oz	93	6	—	(distributors 1545 Vestric)				twin pack	26	6ea	—
salt free				150ml	12	5ea	—	Oculovis (607 Hilston)			
salt free				500ml	41	0ea	—	(vet.)	22	0	8 0
Martindale (1495 MEC)				4oz & 16oz	—	—	—	Odol (563 Hampshire)			
smog mask with six				Nestosyl (115 Bengue) †				Odol (1038 R & C)			
spare pads				ointment	19	2ea	—	Odormatik (803 MMP)			
pads only	6	2	0ea	11b	—	—	—	aerosol dispenser			
ofary Quant (876 MP)				oily solution	30ml	—	—	bracket	68	0	—
beach swinger	504	0	277 2	Neulactil (971 P5MB) †s4B				68 0	—	—	8 6
eye liner brush	31	8	11 7	tablets 25mg	50	32	0ea	Oestradin (901 Norton) †s4A			
eye shadow brush	47	6	17 5	500	280	0ea	—	(distributors 1545 Vestric)			
lash adhesive	27	7	15 2	Neurodyne (1295 Wade) †DDI				syrup	10	0ea	—
eye brush	—	—	—	capsules	25	3	8ea	500ml	21	40	0ea
face brush	—	—	—	100	12	6ea	—	21	40	0ea	—
lipstick titch	—	—	—	250	28	8ea	—	tablets	dp100	5	0ea
ofason Pearson (807 MPB) existing entry				500	55	10ea	—	dp500	20	0ea	—
ofason Pearson (807 MPB)				Nicodent (1097 Sandersons)				syrup	16oz & 80oz	—	—
ladies hairbrushes				liquid	20	0	7 4	Oil of Ulay (496 Garsalle)			
pocket nylon	9	0ea	3 3ea	Niegeloh (580 D H & Co) existing entry				4oz	96	0	52 9
bristle	16	2ea	5 11ea	Niegeloh (580 D H & Co)				6oz	132	0	72 7
bristle & nylon	14	7ea	5 4ea	display stand	No. 1	376	0ea 226 9ea	Old Spice (1131 Shulton)			
handy nylon	13	7ea	5 0ea	No. 2	280	8ea 116 1ea	—	alter shave lotion			
bristle extra	37	6ea	13 9ea	nail clippers	N15	78	0	3712	54	9	29 4
bristle & nylon	20	8ea	7 7ea	9-9cm	N4/5	174	0	3710	80	9	43 4
medium nylon gentle	16	2ea	5 11ea	11-0cm	N4/M	220	0	3719	60	9	32 7
nylon (universal)	17	10ea	6 7ea	12-0cm	N4/L	260	0	presentation pack			
bristle extra	51	6ea	18 11ea	nail files 4in	N2/4	26	0	3711	137	3	73 7
bristle & nylon (junior)	24	10ea	9 1ea	5in	N2/5	30	0	3734	46	3	24 10
large bristle extra	57	4ea	21 0ea	6in	N2/6	36	0	anti-perspirant spray			
bristle & nylon	32	4ea	11 10ea	7in	N2/7	48	0	3886	34	6	18 6
(popular)	—	—	—	nail file with handle				body talcum	3741	72	3
mens military hairbrushes				carded (6)	N16	33	6ea 18 5ea	3742	47	6	25 6
medium nylon	17	10ea	6 7ea	scissors hot forged				lime	3573	53	0
(universal)	51	6ea	18 11ea	straight nail	N13/N	96	0	Cologne for men	3722	62	0
bristle extra	24	10ea	9 1ea	straight cuticle	N13/C	96	0	3720	86	9	46 6
bristle & nylon	57	4ea	21 0ea	bent nail	N14/N	96	0	deodorant aerosol			
(junior)	—	—	—	bent cuticle	N14/C	96	0	3876	59	3	31 9
large bristle extra	57	4ea	21 0ea	scissors super quality				stick	3880	57	9
bristle & nylon	32	4ea	11 10ea	straight nail	N8/N	186	0	stick lime	3587	62	0
(popular)	—	—	—	straight cuticle	N8/C	186	0	hairdressing aerosol			
brushcases leather	20	0ea	7 4ea	bent nail	N9/N	186	0	3672	47	6	25 6
single	25	0ea	9 2ea	bent cuticle	N9/C	186	0	3940	66	6	35 8
double	—	—	—	baby scissors	N12	162	0	pre-electric shave			
lavala (49 Aneson)				tweezers				3611	67	9	36 4
distributors 1545 Vestric)				assorted	N3/A55	41	0	3640	67	9	36 4
laws (810 Maw)				pointed	N3/P	41	0	3701	49	0	17 6
Tuffy pants	24	6	—	straight	N3/5	41	0	shaving bowl	3709	63	3
ledihaler-duo (1061 Riker) †s4B				oblique	N3/A	41	0	lime	3969	68	0
400 dose	17	0ea	—	Nix (1482 Sandcrest)				shaving cream lather			
lediject (615 H & M) †s4B				disposable bibs	10	24	0	3820	47	3	16 11
100ml	64	0	—	Nocold (705 Kirby) †				lime	3994	30	0
500ml	176	0	—	tablets	12	20	0	brushless	3830	47	3
ledisoap (436 Evans)				Norfer (901 Norton)				shaving stick	3890	50	6
basic	16	8	6 1	(distributors 1545 Vestric)				smooth shave	3690	50	6
hexachlorophane	14	2	5 2	tablets	100	3	7ea	lime	3591	56	0
ledivet (615 H & M) †s4B				1000	23	0ea	—	soap	3792	28	0
tablets	20	192	0	Norsed (901 Norton) †s4A				Burley			
telolin XA (1155 S & N)				(distributors 1545 Vestric)				after shave lotion			
dressings				tablets	dp100	7	7ea	3114	73	6	39 5
2in x 2in wrapped	100	18	0ea	dp500	35	0ea	—	3110	108	3	58 1
4in x 4in wrapped	100	40	0ea	Noxyflex (503 G)				body shampoo	4101	91	9
				vials 2.5g	10	260	0ea	Cologne	3124	96	9
								3120	131	6	70 6
								deodorant stick	3148	72	3

NEW from Co-Caps

IMIPRAMINE
CO-CAP 25

Imipramine

Each capsule contains 25 mg Imipramine BP 42/- per 250 (Basic NHS) **10% Discount** when ordered direct from CO-CAPS 361 Lillie Road London SW6 Telephone 01-370 4664 (reverse charge)

	Trade	Tax	Retail
hairdressing aerosol			
4172	63 6	34 1	11 0
smooth shave	3154	61 6	22 0
3141	65 0	34 10	11 3
3140	56 9	51 11	16 9
Oraldene (1310 WW) existing entry			D
Oraldene (1310 WW) liquid 200ml	S4 0	—	6 9
Orlane (114S Sirex) cleansing moisture dew	—	—	67 6
royal jelly liquid eye balm	—	—	36 0
Ortho-Novin 1/50 (922 Ortho) †s4B			
tablets 21	5 10ea	—	8 9
Pushpak 21	5 10ea	—	8 9
3-cycle 63	16 0ea	—	24 0
Orthoxicol (1263 Upjohn) †DDI			
syrup 100ml	5 2ea	—	—
500ml	22 10ea	—	—
2oz & 16oz	—	—	D
Outdoor Girl (876 MP) eye colour collection			
2G74	36 4	20 0	6 6
eyelashes lower lashes	66 10	36 9	11 6
eye shadow brush-on			
2G31	24 8	13 7	4 3
eye shadow stick			
gold rush 2J95	14 6	8 0	2 6
Magic Touch 2G05	24 8	13 7	4 3
Starry Eyes 2G33	24 8	13 7	4 3
Brush On Finish 2G36	—	—	D
Brush On Glow 2G08	—	—	D
face powder 2G01	—	—	D
lipstick frosty			
2J15, 2J50	—	—	D
liquid shadow 2G46	—	—	D
mascara curl-on 2J25	—	—	D
luxury 2J26	—	—	D
perfume mist 2G71	—	—	D
Ovulen 50 (1121 Searle) †s4B			
tablets 21	5 10ea	—	8 9
Ozettes (761 Lilia-White) hankies			
16	4 1	7	6
40	10 0	1 5	1 4
Ozo (761 Lilia-White) 2-ply toilet roll double			
21	2	—	2 5
Pabyrn (930 P & B) dexamethasone snuff TS			
capsules 0.5 mg 10	6 4ea	—	—
2S	14 6ea	—	—
oufit	9 10ea	—	—
Pacquin (1552 UL) hand cream			
41 11½	23 1	—	6 7
hand lotion	—	—	D
Paminal (1263 Upjohn) †s4A			
elixir 500ml	27 10ea	—	—
16oz	—	—	D
Paralgin (901 Norton) †DDI (distributors 1545 Vestric)			
tablets dp100	8 7ea	—	—
Paratex (1582 Albion) †			
150ml	34 0	12 0	5 3
500ml	86 0	32 0	13 5
6oz & 16oz	—	—	D
Passiorine (115 Bengue) 500ml			
16oz	144 0	52 9	—
80oz	—	—	D
Paton's (1507 Paton) nail hardener			
32 8	17 7	—	5 6
Pears (509 Gibbs) transparent soap			
toilet 10 6	3 10	—	1 4
bath 15 8	5 9	—	2 0
Penicals (Leo) existing entry			D
Penicals (747 Leo) Ts paediatric suspension			
100ml	7 0ea	—	9 4
suspension 333mg			
100ml	13 4ea	—	17 9
tablets 333mg 100	42 9ea	—	57 0
Penidural (1352 Wyeth) sulphas tablets			D
Perdilatal Forte (1154 SNP) tablets 6mg			
50	7 0ea	—	10 6
250	23 0ea	—	34 6
1000	80 0ea	—	12 0

	Trade	Tax	Retail
Perifenil (1310 WW)			D
Perruco (607 Hilston) repellent (vet.)			
60 0	22 0	—	8 6
192 0	70 0	—	27 2
Petrolagar (1352 Wyeth) 200ml			
8oz	28 0	11 0	4 1
P.H. (S76 PH) snuff			D
14 0	5 2	—	2 3
Phenadene (705 Kirby) † tablets			
20	21 0	7 8	3 3
Phenolac (607 Hilston) (vet.)			
12	15 0ea	—	22 6
Phenobarbitone (1153 SKF) †s4A			
Spansule 60mg	30	53 3	—
250	33 6ea	—	6 8
100mg	30	59 3	—
250	37 3ea	—	55 11
65mg & 97mg	—	—	D
Phytocil (1295 Wade) cream			
2 0ea	10ea	—	3 9
powder puffer tube	3 2ea	1 2ea	5 11
Pifco (983 Pifco) hair dryer			
1060	57 8ea	20 7ea	97 6
Princess sun lamp			
1022	235 11ea	84 5ea	399 0
Mignon			
Platts (1507 Paton) footpaste			
large	19 3	6 11	3 0
old pack	—	—	D
Ponds (256 CPL) dusting powder Dream			
flower	58 6	32 2	9 6
Posalifin (221 Camden) † ointment			
14g	32 0	11 9	5 0
Prednisone (969 Pfizer) tablets 1mg			
500	—	—	D
Prepacol (894 Nicholas)			D
Pretty Feet (1113 S & B) bottle			
38 3	19 4	—	6 0
roll ball applicator	44 8	22 7	7 0
Primobolan (1479 SCL) †s4B			
tablets 1 mg			
30	4 2ea	—	6 1
150	20 7ea	—	29 11
500	64 7ea	—	94 0
20	9 3ea	—	13 6
100	35 3ea	—	51 4
500	147 5ea	—	214 6
Primobolan depot (1479 SCL) †s4B			
ampoules 1ml			
1	12 10ea	—	18 8
3	34 9ea	—	50 7
20	207 7ea	—	302 1
Primobolan depot Citole (1479 SCL) †s4B			
disposable pack			
13 0ea	—	—	18 11
3 35 9ea	—	—	52 0
Primodan (1479 SCL) †s4B			
tablets			
30	4 10ea	—	6 11
150	18 1ea	—	26 4
Primodan depot (1479 SCL) †s4B			
ampoules 1ml			
1	9 7ea	—	13 11
3	26 0ea	—	37 10
20	136 0ea	—	198 0
Primodos (1479 SCL) †s4B			
tablets			
2	5 9ea	—	8 4
20	48 11ea	—	71 2
Primogyn C (1479 SCL) †s4B			
tablets			
30	3 0ea	—	4 5
Primogyn depot (1479 SCL) †s4B			
ampoules 10mg 1ml			
1	8 10ea	—	12 10
3	24 7ea	—	35 9
20	130 2ea	—	189 5
100mg 1ml	3	59 11ea	87 2
Primolut depot (1479 SCL) †s4B			
ampoules 125mg			
1	8 7ea	—	12 6
3	23 2ea	—	33 9
20	123 0ea	—	179 0
250mg			
1	14 5ea	—	21 0
3	38 5ea	—	55 11
20	205 2ea	—	298 7
500mg			
1	23 9ea	—	35 8
3	62 4ea	—	93 6
20	333 8ea	—	500 6
disposable syringe			
500mg	2ml	24 3ea	36 5
Primolut depot Citole (1479 SCL) †s4B			
disposable pack			
125mg	9 0ea	—	13 1
250mg	14 9ea	—	21 6
Primolut N (1479 SCL) †s4B			
tablets 5mg			
30	22 2ea	—	32 3

	Trade	Tax	Retail
100	61 5ea	—	89 4
500	260 11ea	—	378 6
1000	508 11ea	—	740 7
Primosiston (1479 SCL) †s4B			
ampoules 1ml			
1	10 5ea	—	15 2
3	27 10ea	—	40 6
20	147 7ea	—	214 9
Primoteston depot (1479 SCL) †s4B			
ampoules 1ml 50mg			
1	7 2ea	—	10 5
3	19 6ea	—	28 5
100mg	1	12 9ea	18 7
3	35 3ea	—	51 4
20	187 4ea	—	278 8
250mg	1	30 5ea	44 3
3	81 11ea	—	119 2
20	432 2ea	—	628 11
Prosol (1249 Trufoods) 3lb size			D
Quaalude (1080 Rorer) †s4B (distributors 324 Crookes)			
tablets			
100	20 0ea	—	—
1000	194 0ea	—	—
Quest (761 Lilia-White) toilet rolls			
5 8	—	—	7
Quinalspan (972 Pharmax)			
Quosh (103 Beecham) orange and lemon			
24 8	5 6	3 6*	—
29 11	6 7	4 0*	—
* Includes 3d for container			
super Quosh Chekwate			D
Rabro (1091 Rybar) tablets			
60	136 0	49 10	21 2
150	27 0ea	10 0ea	47 6
40 & 500	—	—	D
Radian (1023 Radiol) massage cream			
trial 2oz	29 3	10 9	4 3
Ralgex (430 Eucryl) balm			
38 0	13 11	—	5 4
spray	50 0	18 4	7 1
Rayglo (333 Cupal) laxative tablets			
36	18 9	6 2	2 11
Ribena (103 Beecham) blackcurrant drink			
standard family			
32 3	7 2	4 2*	—
45 11	10 2	5 9*	—
* Includes 3d for container			
pastilles			D
R.I.D. (1480 Izal) powder puffer			
18 0	—	—	2 0
Rimmel (1063 Rimmel) bath essence			
30 10	16 6½	5 3	—
beauty glove hand cream			
16 2	8 2	2 9	—
cleansing milk			
16 2	8 8	2 9	—
cleansing pads			
15 2	8 2	2 7	—
cold cream			
23 1	12 4½	3 11	—
Cologne floral			
16 2	8 8	2 9	—
top-note			
39 8	21 3½	6 9	—
compressed powder			
15 2	8 2	2 7	—
compact			
32 4	17 4	5 6	—
anti-shine			
15 2	8 2	2 7	—
translucent			
25 0	13 5	4 3	—
cuticle remover			
15 2	8 2	2 7	—
deodorant stick			
16 2	8 2	2 9	—
roll-on			
30 10	16 6½	5 3	—
eyelid gloss			
25 0	13 5	4 3	—
eyeliner brush			
16 8	5 11½	2 7	—
eyeliner cake			
15 2	8 2	2 7	—
eyeliner liquid			
15 2	8 2	2 7	—
eyelashes			
58 10	31 6½	10 0	—
real hair			
86 10	46 7	14 9	—
eye make-up			
remover pads			
15 2	8 2	2 7	—
cabinet			
118 6	56 2	19 6	—
eye pencils			
15 2	8 2	2 7	—
shadow stick			
15 2	8 2	2 7	—
cream			
15 2	8 2	2 7	—
compressed			
15 2	8 2	2 7	—
applicator			
23 1	12 4½	3 11	—
brush			
24 2	8 8	3 9	—
palette			
36 9	19 8½	6 3	—
finger nail outfit			
70 8	37 11	12 0	—
adhesive refill			
17 8	9 5½	3 0	—
remover refill			
17 8	9 5½	3 0	—
golden lip gloss			
23 1	12 4½	3 11	—
hair care			
17 8	9 5½	3 0	—
hair colour permanent			
36 9	19 8½	6 3	—
hair colourant shampoo			
15 2	8 2	2 7	—
hair set			
17 8	9 5½	3 0	—
herbal face mask			
28 11	15 6½	4 11	—

	Trade	Tax	Retail		Trade	Tax	Retail		Trade	Tax	Retail
Hide and Heal stick	16 2	8 8	2 9	emulsion	1pt 15 3ea	—	22 11	Secto-Kil (333 Cupal)			
cake make-up	16 2	8 8	2 9	pyrethrum/PB spray	1gal 82 6ea	—	123 9	green fly and aphid	—	—	4 11
lash thickener								spray	—	—	
mascara	25 0	13 5	4 3					house and garden	—	—	3 3
lip and lid gloss	23 1	12 4 1/2	3 11					powder	7oz	—	4 9
lip brush sable	31 8	11 4	4 11	powder	1gal 45 0ea	—	67 6	fingertip dispenser	—	—	—
lip glow pearly	23 1	12 4 1/2	3 11		5gal 220 0ea	—	330 0	refill	—	—	D
lipstick	15 2	8 2	2 7		7lb 29 0ea	—	43 6	garden pest liquid and	—	—	D
	25 0	13 5	4 3		28lb 95 0ea	—	142 6	aerosol	—	—	D
moisturised	30 10	16 6 1/2	5 3	Robaxin (1071 Robins) †54B	1cwt 330 0ea	—	495 0	liquid worm killer	—	—	D
liquid make-up	15 2	8 2	2 7	tablets	500 mg packs of 100 and 500			Sedalby (115 Bengue)	250		D
make-up brush	35 5	12 8	5 6	Salazopyrin (1497 PGBL) †54B				tablets			
make-up stick	28 11	15 6 1/2	4 11	(distributors 1556 Farillon)				Selvigon (11153 SKF)			
mascara block	15 2	8 2	2 7	tablets 0.5g	500 123 6ea	—	179 10	tablets			
mascara roll-on	16 2	8 8	2 9	Salter (1095 Salter)				Septex (901 Norton)			
brush-on	32 4	17 4	5 6	weighing machines 213				(distributors 1545 Vestric)			
moisturised skin food	30 10	16 6 1/2	5 3	202H				cream No. 2 dp454g	13 7ea	—	—
nail lacquer	15 2	8 2	2 7	Sanizal (1480 Izal) †				Serene (1164 55L)			
pearlised	17 8	9 5 1/2	3 0	disinfectant	large 17 3	—	1 11	beauty cream	31g 52 6	28 3	8 11
remover	16 2	8 8	2 9	Saxin (208 BW)				beauty cream	50g 73 3	40 6	12 6
remover pads	16 2	8 8	2 9	solution	24ml 32 0	—	3 6	85g 114 10	61 9	19 6	
nail strengthener	17 8	9 5 1/2	3 0	tablets	100 14 0	—	1 6	Seven Seas (176 BCLO)			
oatmeal beauty pack	15 2	8 2	2 7		200 25 0	—	2 9	Formula 70 capsules	30 62 0	—	7 9
oatmeal soap	15 7	5 7	2 5		500 59 0	—	6 6	S. H. 420 (1479 5CL) †54B			
perfume floral	25 0	13 5	4 3	Schericur (1479 5CL) †51T5				tablets 10mg	100 124 6ea	—	186 9
top-note	39 8	21 3 1/2	6 9	ointment	20g 5 2ea	—	7 6	500 576 4ea	—	—	838 8
powder puffs foam (3)	17 8	9 5 1/2	3 0	Scheriproct (1479 5CL) †51T5				Sherleys (67 Ashe)			
velour (2)	16 2	8 8	2 9	ointment 10g	1 8 7ea	—	12 6	cat collars	48 0	—	—
rouge compressed	16 2	8 8	2 9	dp 50	337 6ea	—	491 2	totals wormers cats or	38 0	—	4 9
cream	15 2	8 2	2 7	suppositories	6 4 8ea	—	6 10	dog	—	—	—
skin toning lotion	16 2	8 8	2 9	120	60 11ea	—	88 8	liver snaps	4lb	—	D
spot cleaning face wash	30 10	16 6 1/2	5 3	Schick (1115 5L)				shampoo creme	—	—	D
calum	17 8	9 5 1/2	3 0	electric shavers				Shine (412 Elida)			
translucent blush	17 8	9 5 1/2	3 0	Cordless	220E 203 11ea	72 11ea	344 10	hair conditioner aero-			
fluid make-up	28 11	15 6 1/2	4 11	Custom	209V 84 8ea	30 3ea	143 2	sol	6oz 46 1	25 4	7 6
Whiteglow	15 2	8 2	2 7	Lady Schick	107E 87 7ea	31 4ea	148 1	Ship (62 A & C)			
urel (1310 WW)				Super 3-speed 233W	152 11ea	54 8ea	258 7	combs loose	2521	—	1 3
inctus †DDI 150ml	74 5	27 3	11 7	Scholl's (Dr.) (1108 5MC)				2522, 2524	—	—	1 6
125ml	—	—	—	met lift supports pr	80 0	—	10 0	2523	—	—	2 0
s (1029 Ratsouris) existing entry				Poroplast				combs in case	2504	—	2 6
s (1029 Ratsouris)				bandage 3 in.	63 0	—	7 6	2505, 2507	—	—	3 0
cymag dust †	7lb 19 6ea	—	29 3	adhesive foam 6x3in	13 4	—	1 8	2506	—	—	3 6
fumigant liquid (a)	5gal 115 0ea	—	172 6	anti-pressure pad	13 4	—	1 8	2406	—	—	2 9
(b)	5gal 122 0ea	—	183 0	ankle & arch support	48 0	—	6 0	2408	—	—	3 6
rodenticides				arch cushions	100 0	—	12 6	Shloer (103 Beecham)			
warfarin 5 blended				Ball-O-Foot cushions				liquid apples	5oz 20 2	4 6	1 8*
7lb 13 6ea	—	—	20 3	pr.	27 4	—	3 5	(2 doz)	31 9	7 0	4 3*
28lb 32 0ea	—	—	48 0	pr.	14 10	—	1 10	19 1/2oz	31 9	7 0	4 0
56lb 62 6ea	—	—	93 9	pr.	20 10	—	2 7	* Includes 3d for container			
insecticides				balm with placenta	81 0	44 7	15 0	liquid apples	19 1/2oz 31 9	7 0	4 0
chlordane emulsion				bath cubes pine (6)	16 3	8 11	3 0	No container charge for large size			
1pt 15 0ea	—	—	22 6	bath salts	11 0	6 1	2 0	Sidros (992 P & C)			
1gal 70 6ea	—	—	105 9	large	20 10	11 6	3 10	(distributors 372 De Witt)			
liquid	1gal 15 0ea	—	22 6	Bromidroeil powder	20 0	7 4	3 3	tablets	5000 90 0ea	—	—
5gal 70 0ea	—	—	105 0	bunion lotion	21 0	7 8	3 5	Si-Ko (351 Danning)			
powder	7lb 11 3ea	—	16 11	shield (foam ease)	35 5	—	4 5	(distributors 1101 Sangars)			
28lb 23 6ea	—	—	35 3	(slim foam)	16 0	—	2 0	Silf (1137 Silf)			
1cwt 87 0ea	—	—	130 6	bunion reducer	32 0	—	4 0	Simple (25 A5)			
DDT emulsion	1gal 32 6ea	—	48 9	corn callous salve	21 0	7 8	3 5	(distributors 1363 Alcos)			
5gal 148 6ea	—	—	222 9	chilblain ointment	26 0	9 6	4 3	complexion soap	11 5	4 2	1 9
liquid	1gal 18 0ea	—	27 0	chirophydy felt	16 0	—	2 0	bath size	19 6	7 2	3 0
5gal 72 0ea	—	—	108 0	corn & callous file	28 0	15 5	5 6	Sinequan (969 Pfizer)			
powder	7lb 19 0ea	—	28 6	felt corn & bunion pads	13 4	—	1 8	capsules 10mg	100 21 0ea	—	31 6
28lb 60 0ea	—	—	90 0	self-adhesive	16 0	—	2 0	500 100 0ea	—	—	150 0
1cwt 209 6ea	—	—	314 3	fitting socks	20 0	2 9	2 10	25mg	100 29 9ea	—	44 8
dispersable	4lb 22 6ea	—	33 9	Fixo corn plasters	12 3	4 6	2 0	500 140 0ea	—	—	220 0
28lb 105 9ea	—	—	158 8	foam cushion pads	16 0	—	2 0	50mg	100 49 0ea	—	73 6
56lb 193 6ea	—	—	290 3	foot balm	24 3	8 11	4 0	Skels (1152 5K)			
dieldrin emulsion 1pt	15 0ea	—	22 6	large	31 6	11 7	5 2	instant jelly	1pt 15 0	—	1 8
1gal 79 0ea	—	—	118 6	foot powder	20 0	7 4	3 3	2pt	—	—	D
powder	7lb 12 9ea	—	19 2	large	28 0	10 3	4 7	Skin Deep (76 Atkinson)			
28lb 19 6ea	—	—	29 3	hard skin reducer	11 0	6 1	2 0	cleansing cream jar	49 7	26 7	8 5
1cwt 74 6ea	—	—	111 9	heel grip (superluxe)				milk bottle	52 1	27 11	8 10
dispersable	4lb 91 0ea	—	136 6	heel liner (Vi-grip)	10 3	1 5	1 5	foundation cream	31 11	17 1	5 5
16lb 350 0ea	—	—	525 0	Heel Pillo (latex foam)	16 3	2 3	2 3	tube	57 11	31 1	9 10
special spray	1gal 20 0ea	—	30 0	insoles	14 10	2 1	2 2	jar	56 11	30 6	9 8
5gal 78 0ea	—	—	117 0	Air-Pillo men's	20 0	2 9	2 9	liquid foundation	58 11	31 7	10 0
Prince Regent lacquer				women's	20 0	2 9	2 9	moisture milk bottle	58 11	31 7	10 0
1pt 11 6ea	—	—	17 3	knee warmer	70 0	9 8	9 7	nourishing cream jar	58 11	31 7	10 0
1gal 79 0ea	—	—	118 6	Kurotex pads	16 0	—	2 0	soap beauty cream	34 5	18 5	5 10
Gammexane BHC				nail clippers	63 0	23 1	9 6	58 11	31 7	10 0	
dressing	7lb 10 0ea	—	15 0	Onixol	21 0	7 8	3 5	skin freshener	—	—	D
28lb 15 0ea	—	—	22 6	Protecto cushions	13 4	—	1 8	Skinfare (76 Atkinson)			
1cwt 57 0ea	—	—	85 6	5l	56 0	20 6	9 0	cream	80 6	43 2	13 8
dust	7lb 10 6ea	—	15 9	Sports kneecap	77 0	—	9 7	129 8	69 6	22 0	
28lb 17 3ea	—	—	25 11	anklets	77 0	—	9 7	220 6	118 3	37 5	
1cwt 62 6ea	—	—	93 9	Tarso-pads	13 4	—	1 8	Skol (1113 5 & B)			
emulsion	1pt 16 0ea	—	24 0	toe-cap	12 10	—	1 7	sun tan lotion 110cc	41 5	20 11	6 6
1gal 62 0ea	—	—	93 0	sleeve	12 10	—	1 7	gelee	—	—	D
5gal 290 0ea	—	—	435 0	flex	32 0	—	4 0	Sleek (1155 5 & N)			
powder	7lb 16 0ea	—	24 0	prop	34 0	—	4 3	plastic strapping			
28lb 45 0ea	—	—	67 6	separators	10 0	—	1 3	1in x 2 1/2yd 5K12X	14 0	—	1 8
1cwt 175 0ea	—	—	262 6	two drop corn				1in x 5yd 5K15	23 1	—	2 9
dispersable	4lb 29 0ea	—	43 6	remover	21 0	7 8	3 5	2in x 5yd 5K25	37 10	—	4 6
14lb 90 0ea	—	—	135 0	Walk Strates pr.	37 0	5 1	5 0	3in x 5yd 5K35	50 5	—	6 0
56lb 320 0ea	—	—	480 0	Zino-pads	12 3	4 6	2 0	Sleepwell (705 Kirby)			
wood preservative					18 3	6 8	3 0	tablets	16 17 0	6 3	2 8
1gal 28 0ea	—	—	42 0	Sea Jade (1355 Yardley)				Slug Gard (1400 PBI)			
5gal 110 0ea	—	—	165 0	soap-on-a-rope	60 0	22 0	8 6	slug killer	32 0	—	4 0
40gal 750 0ea	—	—	1125 0	Seboderin (1007 PL)				Sniff (898 Northern)			
woodworm liquid				shampoo cream	20g 22 0	—	2 9	smelling bottle	10 0	3 8	1 6
1gal 17 6ea	—	—	26 3	Secto (333 Cupal)				Snowfire (563 Hampshire)			D
5gal 65 0ea	—	—	97 6	liquid	16oz	—	4 0 1	Snowfire (1038 R & C)			
40gal 400 0ea	—	—	600 0		32oz	—	6 6	Sof'down (1349 LW)			
malathion dispersible					128oz	—	20 0	tie pants	(5) 23 0	—	2 10
powder	4lb 21 0ea	—	31 6	Biosect plant food				(4)	—	—	D
28lb 105 0ea	—	—	157 6	D.D.T.							
56lb 200 0ea	—	—	300 0								
dusting powder	28lb 20 0ea	—	30 0								
1cwt 73 0ea	—	—	109 6								

	Trade	Tax	Retail
Soilicide (1400 PBI)			
No. 1	1 4ea	—	2 0
No. 2	2 8ea	—	4 0
Soothadent (810 Maw)			
teething liquid 10cc	28 0	—	3 6
Soquette (115 5NP)			
solution 10ml	51 0	—	5 4
110ml	102 0	—	12 10
Spaneph (1153 SKF) †SI			
Spansules 30	136 0	—	17 0
250	88 6ea	—	132 9
Sparklets (183 BOC)			
spare parts			
body (Hostmaster)	32 0ea	4 5ea	48 0
Spic Span (761 Lilia-White)			
kitchen towels	32 9	4 6	4 2
Spot (1400 PBI) weed killer			
Sta-blond (1113 S & B)			
shampoo bottles 80cc	26 6	8 10	3 9
Steedmans (1113 S & B)			
teething jelly	23 0	7 8	3 3
Sterisol (1310 WW)			
Strepolene (607 Hilston)			
(vet.)	36 0	13 0	5 7
204 0	75 0	31 9	
Stress (978 PYP)			
71b	30 0ea	—	45 0
141b	50 0ea	—	75 0
Sulphetrone (208 BW)			
Sunsilk (509 Gibbs)			
shampoo sachet	6 3	2 4	11
Supersoft (563 Hampshire)			
Supersoft (1038 R & C)			
Sure (509 Gibbs) existing entry			
Sure (509 Gibbs)			
deodorants			
aerosol mist	34 9	19 1	5 6
aerosol powder	42 2	23 2	6 7
anti-perspirant aerosol	50 2	27 7	7 11
roll-on	33 2	18 3	5 3
spray	27 7	15 2	4 4
Sweetex (751 LL)			
dispenser 250	31 6	—	3 6
Sweet'n Eazy (509 Gibbs)			
Syntometrine (1098 Sandoz) †s4B			
ampoules 1ml	100	57 6ea	—
Syrofans (1582 Albion)			
150ml	34 0	12 0	5 3
500ml	86 0	32 0	13 5
6oz & 16oz	—	—	—
Tarcortin (1178 Stafford)			
cream 7g	—	—	—
T.C.P. (1552 UL)			
bites and stings	—	—	—
Teasdale's (898 Northern) †			
adult cough linctus	31 0	11 4	4 6
Tedral (1310 WW) †sis4A			
suspension 150ml	64 0	—	8 0
4oz	—	—	—
Tensidine (115 Bengue)			
Terpalin (901 Norton) †			
(distributors 1545 Vestric)			
500ml	13 0ea	—	—
2l	50 0ea	—	—
16oz & 80oz	—	—	—
Terramycin (969 Pfizer)			
vaginal tablets 100mg	10	5 6ea	8 3
animal formulas &			
antibiotic feed supplement			
T.M.5.	501b	90 0ea	108 0
751b	—	—	—
T.M.10	501b	150 0ea	—
T.M.25	501b	333 0ea	—
Supplets	301b	60 0ea	72 0
Tetracycl (969 Pfizer) TS			
paediatric drops	—	—	—
Tetracycl-P (969 Pfizer) TS			
Tetracycl-SF (969 Pfizer) TS			
capsules 100	42 0ea	—	63 0
Thats My Colour (1216 Technique)			
hair colourant	60 9	32 7	10 6
Thawpitt (1480 Izal)			
bottle	27 0	—	3 0
with cleaning pad	27 0	—	3 0
naphthalene moth	—	—	—
balls	18 0	—	2 0
Spotkleeners	49 6	—	2 9
(2doz)	—	—	—
Thera-Blem (690 Keldon)			
cream 20g	43 7	15 7	6 9
Throaties (64 ACL)			
pastilles menthol &	5 2	1 10	9
eucalyptus	—	—	—
Thyrodex (930 P & B)			
Tidman's (1235 Tidman)			
sea salt bath carton	29 9	10 11	4 2
48 3	17 9	6 10	
141b	114 6	42 0	16 3
561b	34 3ea	12 7ea	55 2
1cwt	61 0ea	22 5ea	97 0
table sea salt	12oz	29 6	3 3
Mediterranean	1 1/2lb	29 6	3 3
Toddilox (563 Hampshire)			
Toddilox (1038 R & C)			

	Trade	Tax	Retail
Tomme Tippee (1412 Jackel)			
feeding aprons	32 0	—	3 11
feeding bibs	12 0	—	1 6
meal time bib set (3)	48 0	—	5 11
Tonrinz (563 Hampshire)			
Tonrinz (1038 R & C)			
Topglass (1400 PBI) existing entry			
Topglass (1400 PBI)			
kit	7 0ea	—	10 6
Toprose (1400 PBI)			
mildew spray 2oz	2 0ea	—	3 0
4oz	3 4ea	—	5 0
Tosca (1113 S & B)			
eau de Cologne 22cc	—	—	8 9
47cc	—	—	14 6
85cc	—	—	25 6
hand cream 140cc	—	—	7 6
perfume small	—	—	10 6
talcum 95g	—	—	9 6
eau de toilette aerosol	—	—	—
Transol (1154 5NP)			
solution 10ml	51 0	—	5 4
50ml	93 0	—	10 10
Trasylol (452 FBA)			
ampoules 25,000 k.i.u.	—	—	—
5ml x 25	535 4ea	—	803 0
100,000 k.i.u.	—	—	—
10ml x 5	329 6ea	—	494 3
10ml x 25	1476 6ea	—	2214 9
Trimetts (1552 UL)			
choc finger	22 6	4 11 1/2	2 11
savouries	45 0	—	5 0
mix	—	—	—
Triominic (1303 Wander) †s7			
syrup 1 litre	26 0ea	—	—
Triogesic (1303 Wander) †s7			
elixir 1 litre	29 6ea	—	—
Triperidol (922 Ortho) †s4B			
syrup 500ml	31 10ea	—	47 9
Trivax-Ad (208 BW)			
vaccine diphtheria, tetanus	—	—	—
& pertussis (adsorbed)	—	—	—
0.5 ml	30 0	—	3 9
vial	5ml	64 0	7 9
Trufood (1249 Trufood)			
MCT(I)	454g	149 9	19 9
Tryptizol (837 MSD) †s4B			
tablets 50mg	100	36 0ea	54 0
Tubelette (491 GB)			
Tubelette (800 TM)			
Tudor Williams (543 BGL)			
balsam small	28 0	10 3	4 3
large	39 11	14 8	6 1
Tussifans (901 Norton) †			
(distributors 1545 Vestric)			
500ml	7 0ea	—	—
2l	25 0ea	—	—
16oz & 80oz	—	—	—
Tyroderm (837 MSD)			
25g	2 2ea	—	3 3
1oz	—	—	—
Ulay (496 Garsalle)			
vitamin night cream	80g	96 0	52 9
16 4	—	—	—
Ultralanum (1479 SCL) TS			
cream plain	10g	5 10ea	8 6
30g	14 7ea	—	21 3
50g	22 2ea	—	32 3
lotion plain	20ml	8 7ea	12 6
ointment	10g	6 0ea	8 9
30g	15 4ea	—	22 4
50g	23 2ea	—	33 9
plain	10g	5 10ea	8 6
30g	14 7ea	—	21 3
50g	22 2ea	—	32 3
Ultraproct (1479 SCL) †sITS			
ointment	10g	5 2ea	7 9
30g	13 2ea	—	19 9
suppositories	12 7	7 7ea	11 5
24	13 2ea	—	19 9
combipack	10 9ea	—	16 2
Urokinase (747 Leo) existing entry			
Urokinase (747 Leo)			
powder 5000iu	vial	195 0	260 0
25000 iu	vial	555 9ea	741 0
reference standard	—	—	—
vial	15 5ea	—	—
Urolucosil 1310 WW) †s4B			
suspension 300ml	10 6ea	—	15 9
125ml	—	—	—
Vagadil Aik (1582 Albion) †DDI			
tablets	20	26 0	10 0
dp 100	76 0	—	9 6
dp 250	15 0ea	—	22 6
Vapex (695 TK)			
inhalant	22 0	8 1	3 6
pastilles	17 0	6 3	2 9
Variderm (930 P & B)			
V-Cil-K (413 Lilly)			
syrup 125mg/5ml 30ml	—	—	—
Veltis (115 Bengue)			
cream perfumed 1lb	—	—	—
unperfumed 1lb	—	—	—

	Trade	Tax	Retail
Velvas (1400 PBI)			
lawn sand	ctn	3 0ea	4 6
71b	4 8ea	—	7 0
141b	7 8ea	—	11 6
561b	21 4ea	—	32 0
1cwt	38 4ea	—	57 6
Vermiculite (1400 PBI)			
Virol (152 Bovril)			
250g	34 10	—	3 7
500g	57 10	—	6 0
old packs	—	—	—
Viscopaste (1155 S & N)			
zinc paste bandage	3 1/2 x 6yd	37 0	4 4
P.B.7 3 1/2 x 6yd	37 0	—	4 4
Volidan (179 BDH) †s4B			
tablets 20	4 4ea	—	6 6
Volidan 21 (179 BDH) †s4B			
tablets 21	4 4ea	—	6 6
Wade's (1295 Wade)			
Secaderm salve 15g	1 7ea	7ea	3 0
42.5g	3 4ea	1 2ea	6 2
Weed-o-Lawn (1400PBI)			
Weerfoot (705 Kirby)			
corn cure 7ml	15 0	5 6	2 4
Wellcome (208 BW)			
influenza split virus	—	—	—
vaccine (inactivated)	—	—	—
deoxycholate treated	—	—	—
bivalent	1ml	10 8ea	16 0
10ml	85 4ea	—	128 0
Wella (1318 Wella)			
herbal creme rinse	—	—	—
sachet	28 0	15 5	1 3
(4 doz)	44 0	(4 doz)	7 6
bottle	—	—	—
Wellform (1154 SNP) †s4B			
elixir 150ml	5 6ea	—	8 3
500ml	14 0ea	—	21 0
tablets 650mg	50	6 6ea	9 9
250	24 0ea	—	36 0
150mg	25	2 6ea	3 9
500	16 9ea	—	25 2
Wescodyne Surgical (115 Bengue)			
80oz & 5 gal	—	—	—
Wilkinson (1339 Wilkinson)			
Super Sword Edge	5	58 2	21 4
blades	—	(25 pkts)	(25 pkts)
4 4	—	—	—
Williams (255 Chembro)			
Lectric Shave glide on	83cc	51 8	28 5
Ice Blue	55cc	51 8	28 5
Aqua Cologne	110cc	83 8	46 0
Aqua Velva after-shave	55cc	41 10	23 0
55cc	67 10	37 3 1/2	10 6
110cc	50 0	27 6	7 9
deodorant stick	40g	50 0	27 6
talcum powder	90g	50 0	27 6
Winlam (615 H & M)			
12	50 0	18 4	7 9
Wintogeno (491 GB)			
Wintogeno (800 TM)			
Xylocaine (68 Astra)			
plain ampoules	100	37 6ea	—
1% x 2ml	—	—	—
Xylocaine (68 Astra)			
tube 15g	4 0ea	—	—
Yardley (1355 Yardley)			
soap-on-a-rope	60 0	22 0	8 6
Zal (1480 Izal)			
air freshener aerosol	—	—	—
large	33 9	—	3 9
giant	47 3	—	5 3
disinfectant	10 6	—	1 2
16 6	—	—	1 10
25 6	—	—	2 10
giant	33 9	—	3 9
1gal	13 3ea	—	18 0
fly killer aerosol	large	37 6	4 2
giant	54 9	—	6 1
pine fresh dustbin	—	—	—
powder	27 0	—	2 0
(1 1/2 doz)	—	—	—

AMENDMENTS AND ADDITIONS TO KEY TO SUPPLIERS

- 219 CMC=Calotherm Manufacturing Co., Arg House, Beckenham Lane, Bromley, BR2 0BU. 01-2231.
- 542 Griffin=David Griffin, Ltd., Holland Way, Blford, Dorset. 0258-22678.
- 543 BGL=Bertram Griffiths Ltd., 195 Richmond Rd Cardiff. 0222-32941.
- 733 Lastonet=Lastonet Products Ltd., Carn Br Redruth, Cornwall. 0209-24141.
- 803 MMP=Marston Mandy Products Ltd., 22 Bri Road, Maple Road Industrial Estate, Lottbridge Dr Eastbourne, Sussex. Eastbourne 34211.
- 871 MCC=Murphy Chemical Co. Ltd., Wheathanstead, St. Albans, Herts. 0582-832001.
- 1006 PI=Printar Industries Ltd., Mead Lane, Hertford 433-6691.

37 Reckitt=Reckitt & Colman Products Ltd., Dansom Lane, Hull, HU8 7DS. 0482-26151.
38 R & C=Reckitt & Colman Toiletries Division, Sunnydale, Derby. 0332 21234.
37 Roussel=Roussel Laboratories Ltd., Columbus House, Wembley Park, Middlesex. 01-903 1454.
35 UP=Ulster Plastics Ltd., Budgefield, Tewin Road, Welwyn Garden City, Herts. Welwyn Garden 26338.
39 RMC=Ravina Marketing Co., Rowan House, 54 Oxford Road, Denham, Uxbridge, Middlesex. Uxbridge 30102.
23 Jaynox=Jaynox Ltd., Jaynox Works, King Street, Longton, Stoke-on-Trent. 0782-32061.

1501 DA=Dreamland Appliances Ltd., Arkwright Road, Reading, RG2, OLN. 0734-85201.
1505 CD & C=Commercial Drug and Chemical Co. Ltd., Photographic Division, Holt House, Flamstead End Road, Cheshunt, Herts. Waltham Cross 27287.
1533 Alo=Alo-Cosmetics, Ltd., 184 Great Portland Street, London, W.1. 01-636 2901.
1556 Farillon=Farillon Ltd., Selinas Lane, Dagenham, Essex. 01-592 2596.
1567 Externe=Externe Co., Ltd., The Willows, Railway Road, Downham Market, Norfolk. 0366-33189.

THIS WEEK'S CHANGES

Prices are given in the sequence Trade Price per Doz.: Purchase Tax per Doz.: Retail Price. Bold bright figures (2 9) in the retail price column indicate that the price is subject to resale price maintenance: italic figures (2 9) that it is recommended by the manufacturers: and light upright figures (2 9) that it is "notional" as a guide to the retailer in determining his own retail price.

	Trade	Tax	Retail
Minute Magic (385 DG)			
116cc	—	—	14 6 A
Debut (366 DR & A)			D
Debut (366 Dendron)			I
ounda (385 DG)			A
cream	14cc	—	16 0
	55cc	—	49 6
etest (843 ML)			A
reagent tablets	100	51 0	6 4
bamycin T (1263 Upjohn)			
paediatric	100ml	13 8ea	—
	60ml	—	D
bustix (843 ML)			A
reagent strips	50	50 0	6 3
lock's (31 AP)			D
distributors 366 DR & A)			I
distributors 1377 R & A)			I
aloam (871 MCC)			I
oil tester	32 0	—	4 0
iserum (253 Chemia)			A
mpules 5ml	24	—	110 8
onde (287 CPC)			
bath crystals	274	29 0	15 6
bath salts	270	46 7	25 0
bubble bath	273	25 3	9 1
	284	57 8	20 7
triple pack	279	64 0	22 11
herbal	285	11 4	4 1
pine needles	282	31 9	11 4
cleansing milk	27	17 2	9 3
cream rinse	236	10 9	3 10
deodorant aerosol	157	34 4	18 5
dusting powder	29	58 2	31 8
eyebrow pencil	103	11 4	6 0
eye shadow quartet			
	107	14 8	7 11
	108	14 8	7 11
hand and body lotion	50	29 0	15 6
hot water bottles			
with handle	2013	54 0	—
double ribbed	2012	56 0	—
large	2014	62 0	—
lipstick quartet	441	11 4	6 0
liquid make-up	225	20 8	11 1
moisturising cream	28	29 0	15 6
shampoo's			
egg and lemon	16 2	5 9	2 6
children's	31 9	11 4	4 11
lemon cream	25 3	9 1	3 11
triple pack	44 8	16 0	6 11
talcum	30	23 1	12 5
perfumed	26	29 0	15 6
rogel (1281 Vincent)			D
distributors 366 DR & A)			I
distributors 1377 R & A)			I
rtion (78 AS & Co)			A
antiseptic cream	14 0	5 1 1/2	2 6
	22 0	8 1	4 0
A.P.C. plus tablets	16 0	5 10 1/2	2 6
palsam of glycerine,			
lemon and honey	100ml	18 9	6 10 1/2
(Beehive)	200ml	36 0	13 2 1/2
ronchial emulsion	200ml	30 0	11 0
urn cream	20 0	—	2 9
chilblain ointment†	16 0	5 10 1/2	2 6
tablets	50	20 0	—
children's cough syrup	60ml	17 7	6 5
	12 5	4 7	2 0
old-sore lotion	12 5	4 7	2 0
corn & wart paint	12 5	4 7	2 0
arache drops	15 0	5 6	2 6
au de Cologne	5oz	20 0	11 0
anolin (toilet)	18 0	9 11	3 0
nat extract	11b	32 0	—
with c.i.o.	11b	33 5	—
penicillin VK TS			
mixture 125mg/5ml	100ml	49 6	—
	250mg/5ml	96 0	—
tablets 250mg	100	18 10ea	—
	250	45 10ea	—
	500	90 10ea	—
	1000	180 0ea	—

	Trade	Tax	Retail
sore throat tablets 50	14 5	5 3 1/2	2 3 A
sulphur & yeast tablets	13 0	4 9	2 0
Azostix (843 ML)			A
reagent strips	25	51 9ea	77 7
Baby Life (1499 BLP)			
bibs and feeders	No.1	10 6	1 3
	No.2	13 3	1 8
	No.3	32 0	4 0
	No.4	16 3	2 0
	No.5	22 3	2 9
	No.6	19 0	2 3
	No.7	28 0	3 6
	No.8	24 0	2 11
	No.9	19 0	2 3
	No.10	17 3	2 3
	No.11	33 3	4 3
	No.12	29 0	3 6
	No.13	30 11	3 9
	No.14	43 9	5 6
	No.15	19 6	2 5
	No.16	32 0	3 11
	No.17	59 9	7 6
	No.18	33 0	4 0
	No.19	53 0	6 6
	No.20	96 0	12 0
old range			D
cotton wool 16oz	37 0	—	4 3
Band-Aid (672 Johnson)			A
elastic plasters			
wallets	10 8	—	1 3
1 1/2 in x 1 yd strip	22 8	—	2 8
2 1/2 in x 1 yd strip	31 2	—	3 8
6 in strip	5 8	—	8
washproof plasters			
wallets	10 8	—	1 3
small assorted	16 4	—	1 11
medium assorted tin	25 6	—	3 0
large assorted tin	34 0	—	4 0
economy	42 6	—	5 0
medium strips tin	25 6	—	3 0
large strips tin	34 0	—	4 0
Beplex (1352 Wyeth)			
elixir 150ml	54 0	—	6 0
4oz	—	—	—
Berex (31 AP)			D
Berex (1377 R & A)			I
Better Off (385 DG)			A
for the face	30g	—	16 0
for the legs	115g	—	13 9
Blitzeze (366 DR & A)			D
Blitzeze (366 Dendron)			I
Bragg's (162 Bragg)			A
biscuits	6 1/2 oz	31 0	3 4
	13oz	55 10	6 0
	26oz	105 5	11 4
dog biscuits	7oz	15 9	1 9
	14oz	26 3	2 11
	71b	134 3	14 11
powder	10oz	55 10	6 0
tablets	50	17 10	1 11
	100	28 8	3 1
	250	62 9	6 9
Brandreth's, Dr. (31 AP)			D
(distributors 366 DR & A)			I
(distributors 1377 R & A)			I
Californian Poppy (76 Atkinson)			A
perfume	trial	16 8	8 11
	standard	25 1	13 5
perfumed Cologne	45 2	24 3	7 8
talcum powder	22 7	12 1	3 10
Carnate (365 Demuth)			D
(distributors 366 DR & A)			I
(distributors 1377 R & A)			I
Cellogen (385 DG)			A
cream	30cc	—	25 0
	55cc	—	38 0
hand cream	30cc	—	13 6
	55cc	—	21 0
Cherub (366 DR & A)			D
Cherub (1377 R & A)			I
Clinistix (843 ML)			A
reagent strips	50	46 0	5 9
Clinitest (843 ML)†			A
pocket set	84 0	—	10 6
refill tablets	29 0	—	3 7

	Trade	Tax	Retail
Colgate (280 CP) 5 pack minimum order			
shave cream brushless	24 6	8 11	3 6 A
giant	—	—	D
lather	24 6	8 11	3 6 A
chlorophyll toothpaste	—	—	D
shaving stick refill	—	—	D
Complan (518 Glaxo)			
11b	53 0	—	5 5 C
Cosmedin (366 DR & A)			D
Cosmedin (366 Dendron)			I
Coterpin (78 AS & Co) †DDI			A
cough syrup	500ml	17 0ea	—
	2l	61 0ea	—
Cremor Antisepticus (78 AS & Co)			A
450g	7 2ea	—	—
	2Kg	20 0ea	—
Cremor Rusci Co (78 AS & Co)			A
500g	15 0ea	—	—
Creo Terpin (78 AS & Co) †DDI			A
500ml	15 0ea	—	—
	2l	50 0ea	—
D.D.D. (359 DDD)			
(distributors 366 DR & A)			D
(distributors 366 Dendron)			I
Delagar (366 DR & A)			D
Dentinox (366 DR & A)			D
Dentinox (366 Dendron)			I
Dermalac (938 PD)			D
Dextrostix (843 ML)			A
reagent strips	25	34 6ea	51 9
Doktibad (62 A & C)			I
(distributors 1363 Alcos)			I
Dolcin (31 AP)			D
Dolcin (1377 R & A)			I
Dorothy Gray (385 DG)			D
Dorothy Gray (385 DG)			I
dry skin cleanser 55cc	—	—	14 6
	115cc	—	24 6
	200cc	—	33 9
extra rich night cream			
	30cc	—	15 3
	55cc	—	25 0
	115cc	—	40 0
eye beauty cream	—	—	12 9
eyebrow pencil	—	—	4 9
eye make-up remover	—	—	7 9
	12cc	—	10 6
hand cream	—	—	19 0
	115cc	—	12 9
new masque frappe	—	—	14 6
orange flower skin	—	—	29 0
lotion	116cc	—	14 6
	290cc	—	14 6
Perfemina	—	—	14 6
portrait make-up	—	—	14 6
quick cleanser 116cc	—	—	14 6
roll-on deodorant and	—	—	11 3
anti-perspirant 55cc	—	—	14 6
spray	—	—	14 6
salon cold cream 55cc	—	—	24 6
	115cc	—	33 9
	200cc	—	15 3
special dry skin mixture	—	—	25 0
	30cc	—	14 6
	55cc	—	14 6
stay-matt 30cc	—	—	14 6
texture lotion 116cc	—	—	14 6
	290cc	—	29 0
whitening cream 30cc	—	—	13 6
Young and Lovely	—	—	12 6
beauty lotion	—	—	13 9
blushers	—	—	12 6
cleansing grains	—	—	12 6
clearing cream	—	—	8 9
compact powder	—	—	12 6
face pads	—	—	8 9
foundation	—	—	10 6
heal and conceal stick	—	—	7 9
lipstick	—	—	12 6
refining lotion	—	—	12 6
skin cleanser	—	—	12 6
Duvadilan N.A. (1539 Duphar)			D
Elation (385 DG) existing entry			D
Elation (385 DG)			I
dusting powder	plastic	—	11 9
hand and body lotion	—	—	12 6
perfume	—	—	19 9
spray mist	—	—	21 6
roulette	—	—	9 11
skin perfume	intro.	—	8 9
	25cc	—	12 6
	54cc	—	21 6
make-up			
brush-on blusher	—	—	34 9
cream powder	—	—	14 6
eyeliner brush	—	—	11 9
eyeliner liquid	—	—	13 6
brush-on	—	—	13 6
propelling pencil	—	—	17 6
refill	—	—	6 0
eye make-up remover	—	—	11 9
pads	—	—	18 9
eye shadow brush-on	—	—	13 6
cream	—	—	13 6
stick	—	—	14 6
face powder	—	—	11 6
lipstick	—	—	14 6
liquid make-up	—	—	12 6
mascara block	—	—	19 6
brush-on	—	—	12 0
refill	—	—	12 0

	Trade	Tax	Retail
nail enamel	—	—	11 6
rouge cream	—	—	11 9
skin glossers	—	—	28 0
Evracycin (1352 Wyeth) T5			
suspension 100ml	17 0ea	—	22 8
60ml	—	—	D
Fontaine (366 DR & A)	—	—	D
Fontaine (1377 R & A)	—	—	I
Formula 16 (1281 Vincent)			
(distributors 366 DR & A)	—	—	D
(distributors 1377 R & A)	—	—	I
Fresh'n Dainty (506 Gerhardt)			
(distributors 366 DR & A)	—	—	D
(distributors 1377 R & A)	—	—	I
Frozoclone (365 Demuth)			
(distributors 366 DR & A)	—	—	D
(distributors 1377 R & A)	—	—	I
Frozolavender (365 Demuth)			
(distributors 366 DR & A)	—	—	D
(distributors 1377 R & A)	—	—	I
Gayelord Hauser (29 Alfonal)			
capsules	—	—	C
G.H. vitamins	88 0	—	11 0
vitamin A & D	40 0	—	5 0
wheat germ	8oz 21 4	—	2 8
Gem3 (65 Demuth)			
(distributors 366 DR & A)	—	—	D
(distributors 1377 R & A)	—	—	I
Goddess (280 CP)			
shampoos	—	—	D
Gralac (63 Arnold)			
auxiliary cream 110cc	66 0	36 0	11 3
220cc	110 0	61 0	18 10
hair colour restorer	—	—	—
110cc	66 0	36 0	11 3
220cc	110 0	61 0	18 10
Halaurent (78 AS & Co)			
tablets	35 0	—	4 11
Hema-Combistix (843 ML)			
reagent strips	50 11 11ea	—	17 10
Hemastix (843 ML)			
reagent strips	50 8 8ea	—	13 0
ickosan (78 AS & Co)			
ichthammol powder	36 0	13 2½	5 6
Ictotest (843 ML)			
reagent tablets	50 9 2ea	—	13 9
Iodo Cafedrin (78 AS & Co)			
500ml	12 5ea	—	—
2l	45 0ea	—	—
Italian Marble (1561 MD)			
(distributors 261 Christy)	—	—	—
soap	120g 45 0	16 6	7 0
guest size (6)	230g 101 0	37 0	15 9
I.V.Y. (78 AS & Co)			
tablets	50 22 0	—	2 9
J Cloth (672 Johnson)			
all purpose cloth	6 23 8	3 3	2 11
12	42 9	5 11	5 3
Johnsons (672 Johnson)			
baby cream tube 34g	18 9	10 4	3 1
gift box standard	100 0	39 0	15 2
lotion	120cc 26 8	14 8	4 5
205cc 39 5	21 8	6 6	—
285cc 49 4	27 2	8 2	—
135cc 26 8	14 8	4 5	—
210cc 39 5	21 8	6 6	—
99g 18 11	6 11	2 10	—
powder	227g 32 8	12 0	4 11
economy	39 11	14 8	6 0
shampoo	sachet 6 5	2 4	1 0
bottle	27 0	9 11	4 2
cotton wool household	—	—	—
4oz	15 4	—	1 10
12	78 0	10 8	10 5
Johnsonplast (672 Johnson)			
zinc oxide plaster	—	—	—
flesh colour	—	—	—
10yd x 2in	62 8	—	7 6
3in	92 10	—	11 1
Karathane (871 MCC)			
dust	50 0	—	6 3
puffer	30 0	—	3 9
mildew fungicide	—	—	—
size 1	30 0	—	3 9
2	102 0	—	12 9
4	23 8ea	—	35 6
smoke cones	600cu.ft	16 8	2 1
Keflex (413 Lilly)			
capsules	20 75 0ea	—	112 6
100	360 0ea	—	540 0
Ketostix (843 ML)			
reagent strips	50 57 0	—	7 2
Kleenex (702 KC) 10 case maximum order			
kitchen towels	—	—	—
pretty patterns pack	46 9	6 5	3 9
(1½ doz)	(1½ doz)	—	—
Kling (672 Johnson)			
conforming bandage	—	—	—
2in	10 8	—	1 4
3in	14 1	—	1 9
4in	16 7	—	2 1
6in	22 6	—	2 10
Kosili (366 DR & A)			
Kosili (366 Dendron)	—	—	D
K.Y. (672 Johnson)			
jelly	41g 17 1	—	2 1
82g	26 6	—	3 3
Labstix (843 ML)			
reagent strips	100 29 4ea	—	44 0
Lindex (871 MCC)			
garden spray	4oz 34 0	—	4 3
8oz	62 0	—	7 9

	Trade	Tax	Retail
dust	1pt 122 0	—	15 3
1qt	226 0	—	28 3
1gal	62 4ea	—	93 6
Linituss (78 AS & Co) †DDI			
500ml	9 6ea	—	—
2l	31 3ea	—	—
Macdonald (786 Macdonald)			
household cotton wool	—	—	—
8oz	20 9	—	2 5
16oz	37 0	—	4 3
Marigold (774 LR)			
house gloves	—	—	—
hairdresser	27 0	3 5	3 6
Marina (786 Macdonald)			
cosmetic bags and purses	—	—	—
41	10 4	3 9	1 8
42	18 6	6 10	2 11
43	20 3	7 5	3 3
44	21 9	8 0	3 4
45	24 3	9 1	3 9
46	25 6	9 4	3 11
47	27 3	10 0	4 3
48	28 9	10 7	4 6
49	31 0	11 4	4 11
50	33 3	12 2	5 3
51	34 0	12 6	5 3
52	43 0	15 9	6 9
53	49 0	18 0	7 6
54	54 9	20 1	8 6
55	57 0	20 11	8 11
56	40 0	14 8	6 3
57	34 0	12 6	5 3
58	41 0	15 0	6 6
59	95 0	35 2	14 11
old range			
face cloths	21 9 11	1 4	1 4
22	13 0	1 10	1 9
23	12 6	1 9	1 8
24	12 3	1 8	1 8
25	14 3	2 0	1 11
26	14 3	2 0	1 11
27	14 3	2 0	1 11
28	16 0	2 3	2 2
29	16 11	2 4	2 3
30	17 9	2 5	2 5
31	17 6	2 5	2 3
32	19 11	2 9	2 9
33	—	—	—
34	23 6	3 3	3 2
35	24 0	3 4	3 3
36	27 0	3 9	3 9
37	29 0	4 0	3 11
38	27 0	3 9	3 9
39	29 3	4 0	3 10
40	35 0	4 9	4 9
old range			
sponge bags	61 10 8	3 10	1 8
62	10 8	3 10	1 8
63	17 9	6 7	2 9
64	20 6	7 8	3 2
65	20 6	7 8	3 2
66	10 8	3 10	1 8
67	22 6	8 3	3 6
68	109 0	40 4	16 11
69	69 0	25 4	10 9
70G	36 0	13 2	5 6
70L	36 0	13 2	5 6
old range			
Maybelline (366 DR & A)	—	—	D
Maybelline (1377 R & A)	—	—	D
Medijel (366 DR & A)	—	—	I
Medijel (366 Dendron)	—	—	I
Midnight (385 DG) existing entry	—	—	D
Midnight (385 DG)	—	—	I
dusting powder	—	—	—
plastic	—	—	11 9
drum	—	—	21 6
hand and baby lotion	—	—	12 6
perfume	12cc	—	43 0
purse	—	—	19 9
roulette	—	—	9 11
skin perfume	intro.	—	8 9
25cc	—	—	12 6
54cc	—	—	21 6
108cc	—	—	35 0
175cc	—	—	45 0
spray mist aerosol	—	—	21 6
Mortegg (871 MCC)†			
1pt	50 0	—	6 3
1qt	7 0	—	9 6
1gal	17 0ea	—	25 6
2gal	32 10ea	—	49 3
Murosol (871 MCC)			
household aerosol 6oz	46 0	—	5 9
Murphy (871 MCC)			
ant killer powder	—	—	—
puffer	16 0	—	2 0
liquid	4oz 34 0	—	4 3
bordeaux powder	1lb 36 0	—	4 6
1lb	62 0	—	7 9
chrysanthemum	—	—	—
dew specific	8oz 34 0	—	4 3
formaldehyde	1qt 60 0	—	7 6
greenhouse aerosol	—	—	—
6oz	54 0	—	6 9
lime sulphur	1pt 42 0	—	5 3
1qt	70 0	—	8 9
1gal	212 0	—	26 6
liquid copper fungicide	—	—	—
8oz	34 0	—	4 3

		Trade	Tax	Retail
liquid malathion	4oz	44 0	—	5 6
	8oz	84 0	—	10 6
	1pt	186 0	—	23 3
malathion dust 4%				
	puffer	34 0	—	4 3
	small	16 0	—	2 0
	large	40 0	—	5 0
moss killer	1pt	50 0	—	6 3†
	1qt	76 0	—	9 6†
	1gal	17 0ea	—	25 6†
nicotine dust 4%				
nicotine	1lb	38 0	—	4 9s†
rose bed weed killer				
sachet	size 1	34 0	—	4 3
	2	62 0	—	7 9
rose mildew specific				
	8oz	34 0	—	4 3
sodium chlorate	1lb	34 0	—	4 3
	2lb	62 0	—	7 9
spring spray	4oz	36 0	—	4 6
	8oz	62 0	—	7 9
	1pt	138 0	—	17 3
	1gal	56 8ea	—	85 0
Nailoid (31 AP)				
(distributors 366 DR & A)				
(distributors 1377 R & A)				
Novo (871 MCC) †				
soil steriliser	1qt	80 0	—	10 0
Nu Moon (359 DDD)				
(distributors 366 DR & A)				
(distributors 366 Dendron)				
Nu Nale (359 DDD)				
(distributors 366 DR & A)				
(distributors 366 Dendron)				
Nurvyfe (162 Bragg)				
food	16oz	54 0	—	6 0
Orthocide (871 MCC)				
captan dust	puffer	50 0	—	6 3
	small	30 0	—	3 9
garden fungicide with				
captan	size 1	30 0	—	3 9
	2	102 0	—	12 9
	4	23 8ea	—	35 6
Ostermilk (518 Glaxo)				
Nos. 1 and 2	1lb	46 9	—	4 5
Ovamort (871 MCC)†				
	1pt	50 0	—	6 3
	1qt	76 0	—	9 6
	1gal	17 0ea	—	25 6
	5gal	66 0ea	—	88 0
Palmolive (280 CP) 5 pack	minimum order			
after shave lotion	—			—
shave cream				
regular or lime	24 6	8 11		3 6
shampoo regular or				
medicated	38 3	13 11		4 0
	(1½ doz)	(1½ doz)		
shaving stick	25 9	9 4		1 11
	(2doz)	(2doz)		
Paratex (1582 Albion) †				
	1l	13 0ea	—	19 6
	2l	25 0ea	—	37 6
	40 & 80oz	—		—
Parke-Davis (938 PD)				
adrenaline chloride solution				
bottle 1-1000	30ml			
Penidural (1352 Wyeth) †s4BT5				
sulphas suspension				
	100ml	15 0ea	—	20 0
	50ml	—	—	—
Perform (366 DR & A)				
Perform (366 Dendron)				
Peroidin (809 M & W)				
tablets 50mg	100	72 0	26 5	11 3
	dp500	27 6ea	—	41 3
	dp1000	52 6ea	—	78 9
200mg	100	96 0	35 3	15 0
	dp500	39 0ea	—	58 6
	dp1000	75 0ea	—	112 6
Personality (366 DR & A)				
Personality (1377 R & A)				
Phenistix (843 ML)				
reagent strips	50	9 7ea	—	14 4
Phocil (78 A5 & Co) †DDI				
	500ml	12 6ea	—	—
	2l	40 0ea	—	—
Pilease (78 A5 & Co)				
ointment		20 0	7 4	3 3
Pipergran (78 A5 & Co)				
	250g	7 9ea	—	—
	500g	13 9ea	—	—
	1kg	25 9ea	—	—
Placidex (372 De Witt)				
syrup		24 8	—	3 0
Pragmatar (1153 SKF)				
ointment	25g	28 0	10 3	4 5
	500g	40 0ea	14 8ea	74 8
	1oz & 1lb	—	—	—
Quotane (1153 SKF)				
ointment	25g	41 0	—	5 2
	1oz	—	—	—
Reaffirm (385 DG)				
	112cc	—	—	65 6
Safoin (63 Arnold)				
colour gloss oil	50cc	66 0	36 0	11 3
glamour hair rinse				
	50cc	66 0	36 0	11 3
skin and hair bleach				
	160cc	66 0	36 0	11 3
white henna	50g	58 0	32 0	9 11

	Trade	Tax	Retail	
tura (385 DG)				A
cleaning lotion 170cc	—	—	22 6	
freshener 170cc	—	—	22 6	
moisture cream 30cc	—	—	17 6	
55cc	—	—	28 0	
58cc	—	—	25 0	
116cc	—	—	40 0	
an (31 AP)				D
(distributors 366 DR & A)				I
(distributors 1377 R & A)				I
hick (366 DR & A)				D
hick (1377 R & A)				I
cret of the Sea (385 DG)				A
cream 1/2oz	—	—	19 0	
29cc	—	—	42 0	
58cc	—	—	68 0	
emulsion 40cc	—	—	48 6	
Fashion Touch 29cc	—	—	24 6	
mask 54cc	—	—	24 9	
questrene (871 MCC)				A
size 1 54 0	—	—	6 9	
2 112 0	—	—	14 0	
3 24 0ea	—	—	36 0	
4 46 8ea	—	—	70 0	
5 89 0ea	—	—	133 6	
icot (786 Macdonald)				A
sanitary towels wool				
size 0 12	23 3	—	2 6	
1 6	14 0	—	1 6	
1 12	25 9	—	2 9	
2 12	31 3	—	3 4	
3 12	35 11	—	3 10	
4 12	43 8	—	4 8	
12 21 1	—	—	2 3	
soluble				
sanitary belts				
popular 17 0	2 4	—	2 2	
trim line 18 6	2 6	—	2 5	
de luxe 18 6	2 6	—	2 5	
suedeline 22 0	3 0	—	2 11	
mazine (871 MCC)				I
weed killer size 1 20 0	—	—	2 6	
2 66 0	—	—	8 3	
3 13 0ea	—	—	19 6	
4 35 0ea	—	—	52 6	
agit (871 MCC)				A
liquid 4oz 34 0	—	—	4 3	
8oz 50 0	—	—	6 3	
1pt 112 0	—	—	14 0	
1qt 210 0	—	—	26 6	
1gal 31 0ea	—	—	46 3	
ugeron (666 Janssen)				•
tablets 50 11 3ea	—	—	—	
cron (67 Ashe)				D
cooking liquid				
rofans (1582 Albion)				•
11 13 0ea	—	—	19 6	
21 25 0ea	—	—	37 6	
40 & 80oz	—	—	—	D
basan (78 A5 & Co) †				I
tablets 12 16 0	—	—	2 0	
50 32 0	—	—	4 0	
100 56 0	—	—	7 0	
500 20 0ea	—	—	—	
1000 35 0ea	—	—	—	

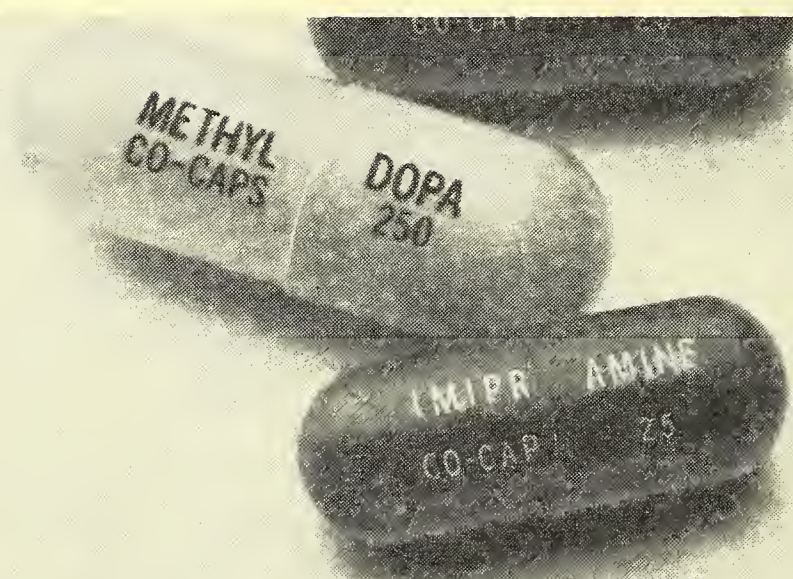
	Trade	Tax	Retail	
Tackle (280 CP)				D
Thiol (871 MCC)				A
1pt 54 0	—	—	6 9	
1qt 94 0	—	—	11 9	
1gal 21 8ea	—	—	32 6	
5gal 90 0ea	—	—	120 0	
Tums (506 Gerhardt)				D
(distributors 366 DR & A)				I
(distributors 1377 R & A)				I
Tussi Jel (969 Pfizer)				D
Uristix (843 ML)				A
reagent strips 50 8 4ea	—	—	12 6	
Urobilistix (843 ML)				A
reagent strips 50 14 5ea	—	—	21 7	
Vitepron (930 P & B)				D
Wate-on (366 DR & A)				D
Wate-on (366 Dendron)				I
Yaxa (366 DR & A)				D
Yaxa (366 Dendron)				I
Youthexa (63 Arnold)				A
after-hair lotion 100cc	66 0	36 0	11 3	
anti-grease scalp pack 100cc	66 0	36 0	11 3	
astringent cream 100cc	66 0	36 0	11 3	
110 0	61 0	18 10		
blackhead remover outfit 110cc	110 0	61 0	18 10	
cleansing cream 110cc	66 0	36 0	11 3	
110 0	61 0	18 10		
easy hair tint 50cc	66 0	36 0	11 3	
hair Grolair 66 0	36 0	11 3		
hair tinting crayon 58 0	32 0	9 11		
hair remover stick 44 0	24 0	7 6		
66 0	36 0	11 3		
pine shampoo 110cc	38 0	14 0	5 11	
powderstone hair eraser 110 0	61 0	18 10		
skin food 25cc 66 0	36 0	11 3		
50cc 110 0	61 0	18 10		
tonic clay pack 110cc 66 0	36 0	11 3		
tonic eyelash cream 58 0	32 0	9 11		
wrinkle cream 25cc 66 0	36 0	11 3		
50cc 110 0	61 0	18 10		
Zero (366 DR & A)				D

AMENDMENTS TO KEY TO SUPPLIERS
 167 Braun=L. Braun Ltd., 22 Cowper Street, London, E.C.2. 01-253 3583.
 366 Dendron=Dendron Distributors Ltd., 94 Rickmansworth Road, Watford, Herts. Watford 29251.
 666 Janssen=Janssen Pharmaceuticals, Saunderton, High Wycombe, Bucks. 0240-242281.
 1053 Rexall=Rexall Drug Co., Morley Street, Loughborough, Leics. 0509-33181.
 1145 Sirex=Sirex Ltd., 125 High Holborn, London, W.C.1. 01-242 1162.
 1377 R & A=Richards & Appleby Ltd., Derby Street, Ormskirk, Lancs. Ormskirk 73344.

Stop press

	Trade	Tax	Retail	
Albion (339 CG)				A
cotton wool 1oz 8 2	—	—	1 1	
2oz 12 10	—	—	1 8	

	Trade	Tax	Retail	
4oz 21 2	—	—	2 5	
16oz 5 7ea	—	—	7 2	
8oz 36 5	—	—	4 0	
16oz 5 2ea	—	—	6 10	
Sanoid (339 CG)				A
bandages w.o.w. B.P.C.				
1in x 4yd 4 2	—	—	7	
1 1/2 x 4yd 5 7	—	—	9	
2in x 4yd 7 0	—	—	11	
2 1/2 in x 4yd 8 5	—	—	1 1	
3in x 4yd 9 7	—	—	1 3	
4in x 4yd 12 5	—	—	1 7	
calico 4in x 4yd 17 10	—	—	2 3	
cellulose tissue 11b 4 10ea	—	—	6 5	
wadding 11b 3 2ea	—	—	4 3	
cotton wool B.P.C.				
1oz 6 10	—	—	10	
1oz 9 5	—	—	1 3	
2oz 15 7	—	—	1 11	
4oz 26 5	—	—	2 11	
8oz 47 5	—	—	5 4	
11b 7 5ea	—	—	9 9	
11b 7 0ea	—	—	9 5	
paper wrapped				
domette bandage B.P.C.				
3in x 6yd 46 2	—	—	5 5	
4in x 6yd 60 10	—	—	7 0	
6in x 6yd 89 2	—	—	10 7	
flannel bandage B.P.C.				
3in x 4yd 55 2	—	—	6 4	
4in x 4yd 72 7	—	—	8 6	
6in x 4yd 108 2	—	—	12 4	
gauze B.P.C.				
1/2yd 5 7	—	—	9	
1yd 8 5	—	—	1 1	
1yd 14 2	—	—	1 9	
3yd 31 2	—	—	3 11	
6yd 57 0	—	—	6 4	
12yd 110 7	—	—	12 4	
gauze and cotton tissue				
11b 8 7ea	—	—	11 6	
No. 4 11b 7 2ea	—	—	9 8	
lint absorbent B.P.C.				
1oz 9 5	—	—	1 3	
1oz 14 1	—	—	1 9	
2oz 24 10	—	—	3 0	
4oz 45 0	—	—	5 2	
8oz 85 7	—	—	9 6	
11b 13 7ea	—	—	18 2	
boric B.P.C.				
1oz 14 10	—	—	1 10	
2oz 26 7	—	—	3 4	
4oz 47 10	—	—	5 6	
8oz 89 2	—	—	9 11	
11b 14 7ea	—	—	19 4	
multi-pack dressing				
No. 1 41 2	—	—	4 8	
No. 2 83 10	—	—	9 4	
triangular bandage B.P.C.				
36in 18 10	—	—	2 5	
38in 20 5	—	—	2 7	
Te Long (1586 Martal)				A
(distributors 451 F & J)				
nail strengthener 43 11	24 2	—	7 6	
Woolulose (339 CG)				A
household wool 16 7	—	—	2 1	



Co-Caps Methyldopa and Co-Caps Imipramine

Co-Caps products are now widely used because they are high quality preparations, easy to identify and prescribe. Each capsule Co-Cap is clearly marked with the generic name (or abbreviation) and strength of the contents. Many doctors believe this to be the most useful form of marking. It enables them to prescribe generically but with the assurance that the source of the product is known to them. The use of the prefix CO-CAPS is their guarantee of quality and they know whose generic product their patients receive. Samples and literature from the Medical Information Department, Co-Caps, 361 Lillie Road, S.W.6.

The common cold can have its benefits.

The biggest-ever advertising campaign for Penetrol Inhalant is off and running.

Large modern ads in the Daily Mirror and Glasgow Record will be appearing nationwide from now right up through February.

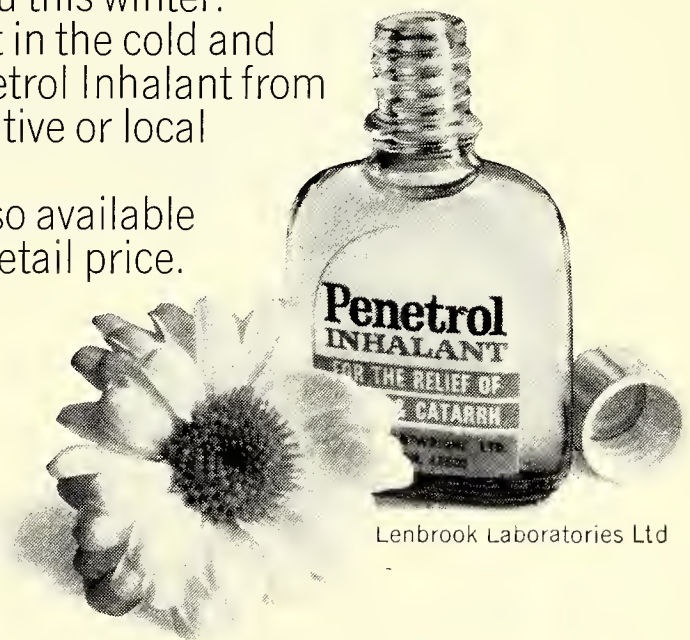
Millions of cold-sufferers will be getting the Penetrol message.

'The simple answer to the common cold is right under your nose.'

By telling customers that they needn't make such a business about a cold any longer we believe that they'll be bringing a lot of Penetrol business to you this winter.

So don't be left out in the cold and order a good stock of Penetrol Inhalant from your Lenbrook representative or local wholesaler.

3/8 retail price. Also available as a pocket Inhaler 2/10 retail price.



Lenbrook Laboratories Ltd

New Flashpack 6

full of bright ideas from Philips



Flashpacks started with Philips. So what's new in the new Flashpack 6? Each Flashpack contains 100 PF1B, 80 Super AGIB and *three* free Handipaks containing 36 PFC4 Flashcubes (144 flashes).

All your flash requirements in one pack plus your own free interlocking storage system.

Sell more flash and you sell more film. More prints. More of everything photographic. How's that for a bright idea?



These free Handipaks interlock on all sides and can be wall mounted if desired. Nice, handy storage systems for filters, adaptors, lenses, etc. Every new Flashpack 6 order brings you three more!

PHILIPS

PHILIPS ELECTRICAL LIMITED, Lighting Division, Century House, Shaftesbury Avenue, London, W.C.2.

Philips brighten up photography

PL3791PF



COMMENT COMMENT COMMENT COMMENT COMMENT

An inside view from outside

Instantly recognisable problems are often the easiest to solve, and that thought was undoubtedly being borne in mind when Dr Harold Davis, at one time Chief Pharmacist to the Ministry of Health, addressed the Pharmaceutical Group Luncheon Club, Royal Society of Health, last week (see page 46). Dr Davis was a member of the working party on legislation relating to the control of medicines that was set up in 1959 and reported in 1962. Although the report was never published, it evidently confirmed the need for consolidating and up-dating the law and contributed in some way towards the new legislation now in hand. Dr Davis' views are thus unique, being based on his experience both in and outside the Government Department.

Dr Davis delineated the important responsibilities of the Medicines Commission as being essentially medical (and veterinary) and pharmaceutical. The first category included the aspects of safety and efficacy while the pharmaceutical questions were concerned with quality of medicines and to some extent their distribution. As Dr Davis mentioned, the Dunlop Committee has shown the way to deal with the problem of safety with the least interference for the pharmaceutical industry, but efficacy was probably the most difficult and complicated problem, containing within it the question of placebos. Pharmacists were well aware, said Dr Davis, of the "effectiveness" of placebos that had no effect demonstrable on the "revolving drum" in the laboratory.

We recall that Mr J. B. Harman, physician at St Thomas' Hospital, London, in a monograph on placebos (*Prescribers' Journal* October 1968 p 84) said: "There are austere scientists and obedient administrators who would ban from the formularies all nonsense without useful activity. In so doing they leave their practising colleagues with two bad alternatives when faced, as they so often are, with symptoms for which there is no cure. Either they must use active drugs whose actions are not required, or they seek newer and better nonsense among the advertisements."

As always in such circumstances the path the Commission will have to take is a commonsense one ignoring extremes where they exist among the scientists, administrators, medicine producers or consumers. Another

extremely important comment by Dr Davis concerned his support for the restriction and planning of pharmacies. But that again is another subject that is likely to "blossom" early in the '70s.

Liquorice extract crisis

Another of the "casualties" of the recent influenza epidemic, it seems, has been stocks of liquid extract of liquorice. The exceptional demand has caught out the few companies who still make the extract, and as a result some retail pharmacists have not been able to obtain replacement stocks to fill their prescriptions. Hence the Department of Health's announcement (page 43) that burnt sugar may be substituted for the extract in that event.

Had it not been for the upsurge in demand, the stocks held by the makers and wholesalers might have been adequate. The fact remains that the makers and wholesalers failed to forecast what the demand would be, and this is obvious now. Perhaps the Government should have given more warning of the approach of the epidemic, but would it have made any difference? We think not.

Makers have been living with a shortage of root for a long time now principally because of their dependence on Russian root which they prefer to use.

The 1969 crop was only 30 per cent of normal because of floods in the growing area. As we mentioned in our Market News at the beginning of October all the parcels of the new crop were snapped up within two weeks. The root is grown in other countries of course, but latterly the other sources have not been competitive in price or quality.

With the 1970 Russian crop also threatened because of damage sustained last year perhaps there will be a revival in trade with these other countries. Meanwhile a small amount of Chinese root is being offered for shipment, but the earliest that stocks can be expected to arrive is Easter, by which time demand will long since have subsided.

To prevent a repetition next winter it is hoped that manufacturers will be able to build up stocks of extract, buying alternative sources of root if necessary, and wholesalers and retailers should keep a reasonable buffer stock for emergencies. Explaining the reasons for a change in taste of medicine to a patient is an unenviable and unrewarding task.

Films

All Change. *Central Film Library*, Government Building, Bromyard Avenue, London W3. (Catalogue No. UK 2658). 16 mm colour Sound. Running time 18 minutes. Sponsored by the Decimal Currency Board, this well-made film has been directed to the small shopkeeper. The "moral" of course is that the retailer who makes arrangements for changing over to decimal currency in good time will have the benefits of greater efficiency and goodwill.

The film will be available on free loan to trade associations' committee.

The Art of Perfumery. *Coty (England) Ltd*, Sandwich, Kent. 16mm colour. Sound. Running time 23 minutes. Produced by Michael Forlong Productions, in association with the Film Producers Guild, the film is intended primarily for audiences at women's clubs, schools, colleges, etc. It shows how perfume is made and the many people who are involved before a bottle of perfume reaches the women who will wear and enjoy it.

The film begins in ancient civilisation, when fragrant herbs were burned to appease the gods, then moves to Grasse, centre of the perfume industry in the

South of France. Peasants are seen gathering roses, orange blossoms, tuberose, jasmine and lavender in the fields. Ways of extracting oils from their petals are then explained.

Various French perfumiers are shown at work in Paris evolving new perfumes by experimenting with new blends of natural and synthetic raw materials.

Beautiful packaging and labelling are also shown as part of the creative art.

For showing at pharmaceutical branch meetings, etc., copies are available on loan, free of charge, from Sound Services Film Library, Kingston Road, Merton Park, London, SW 19.

PROFESSIONAL NEWS

Pharmaceutical Society
of Great Britain

Reciprocity: Council to seek a new agreement

The Council of the Pharmaceutical Society has decided to negotiate new reciprocity agreements with Australia and New Zealand for pharmacists registered since April, 1968. A proposed basis for the agreements has been approved following advice given by the team that investigated the problem last year.

The decision was taken at the December 1969 meeting of the Council but announcement was held up until the January meeting to allow the appropriate bodies to be notified. States affected are Western Australia, South Australia, Victoria, New South Wales and Queensland, also New Zealand. Tasmania is temporarily excluded. Pharmacists registered in Australasia before April 1, 1968, are already covered by reciprocity agreements.

The Council's decision endorses a recommendation from the team — consisting of the president, Mr A. Howells, the chairman of the Education Committee, Professor A. H. Beckett, and the secretary and registrar, Mr D. F. Lewis—that visited Australia and New Zealand in the spring of 1969.

The proposed criteria on which the new agreements should be based are:

☐ The production of evidence that the applicant is registered as a pharmacist in the state or country concerned.

☐ Production of a certificate from the registrar of the state or country concerned that the pharmacist, *subsequent to the date of his statutory registration*, has completed a period of one year's employment in pharmacy in the state after qualifying.

☐ Production of evidence satisfactory to the Council that the applicant has completed in Great Britain a period of four weeks' employment in pharmacy under the direct personal supervision of a registered pharmacist (an acclimatisation period).

☐ Production of a declaration by the applicant made in accordance with the Statutory Declarations Act, 1835, that he has studied the laws governing the practice of pharmacy and the sale of medicines and poisons in Great Britain.

Commonwealth Association

The director of the Commonwealth Foundation was reported to be well satisfied with progress made by the Commonwealth Pharmaceutical Association. The number of ratifications of the draft constitution agreed at the Commonwealth Pharmaceutical Conference in London in June 1969, was unusually good for such organisations. Three societies had been formed in the Commonwealth and another one was under consideration as a result of the conference.

It had been suggested that Great Britain, the largest country numerically, should take the lead in asking other countries to make a subscription to the Association and Council agreed that the Society's subscription should be £750 per year for two years. Mr Howells was appointed as the Society's representative during 1970.

A significant widening of the cracks in

the brickwork on the Great Russell Street frontage of the Society's House has been reported and the president had given authority for work to begin on the rebuilding of the defective piers in view of the urgency.

Owing to the nature of the job, no firm estimate of cost could be obtained beforehand, but the surveyors had undertaken to give one in time for the Council's February meeting.

Following the announcement of new pricing arrangements aimed at reducing pharmacy stocks of preparations covered by the Drugs (Prevention of Misuse) Act, the Association of the British Pharmaceutical Industry had, it was understood, contacted the Central NHS Committee to seek advice as to what pack sizes chemist contractors would require.

The views of the Society on the possible form and content of a postgraduate course for pharmacists engaged in the NHS have been set out in a letter to the Department of Health. The intention is to secure the addition of "registered pharmacists" to the list of specified classes for which the Secretary of State is able to provide courses under the Health and Welfare Services (Provision of Instruction) Regulations, 1968.

Further discussions have been held with representatives of the Health Education Council on the role of pharmacists in

health education and a two-day meeting is to be held to discuss it.

The Board of Trade has written to the Society stating that it is proposed to add the following metric weights to the present list of those lawful for use in trade: 25kg; 15g; 150mg.

It was reported that a letter had been received from the Department of Health stating that the Secretary of State "would be glad to know how the Council views the present position" on the labelling of containers of dispensed medicines with the name of the preparation dispensed. It was recommended that the Department be informed that discussions were to take place with representatives of the medical profession.

The Department had also indicated that the Medicines Commission would be asked, at the appropriate time, whether they would like a working group on the identification and coding of tablets and capsules, as had previously been proposed to examine the subject's technical aspects.

The subcommittee on hospital practice having discussed the question of dispensing of radiopharmaceuticals, it was agreed that the pharmacist should be involved in supervising their preparation for administration to patients. Although, generally, the work would be carried out by a suitably qualified technician, in unusual cases the pharmacist himself might be involved in the actual preparation. The work might be carried out in the hospital physics laboratory rather than in the pharmacy, but the pharmacist should be involved in advising on formulation and sterilisation problems and in supervising the overall preparation.

It was noted that pharmacy graduates had instruction which enabled them to carry out such work. The Practice Committee recommended that the matter be taken up with the Department of Health and the Scottish Home and Health Department.

It was noted that the proposal by the Liverpool Regional Hospital Board to



Lord Gardiner is greeted by the president of the Pharmaceutical Society before receiving his certificate of honorary fellowship of the Society.

sanction the use of Palm'n Turn containers for dispensing in Birkenhead hospitals had been dropped.

It was recommended that a course on the marketing of agricultural and veterinary products should be held at the University of Aston in Birmingham, September 26 to 28.

The Central Midwives' Board has informed the Society of its decision that pentazocine should be used by midwives in carrying out their duties. The drug is therefore obtainable by midwives from pharmacists without a doctor's prescription by virtue of the exemption in section 20(5) of the Pharmacy and Poisons Act, 1933.

The General Medical Council has written to the Council pointing out changes to be made during 1970 in the registration of doctors. In future, the Register of Medical Practitioners is to be divided into two lists, the principal list and the overseas one.

The GMC letter pointed out that anybody needing to verify the registration of doctors must ascertain their registration in the principal list. From 1971, only the names of doctors on the principal list would be included in the Medical Register.

Pregnancy Testing

A pharmacist was informed there would be no objection to his sending a letter to all doctors within a short radius of his company's premises informing them of the company's pregnancy testing services and stating that all results would be reported back to the doctors.

The Ethical Committee did, however, object to an advertisement inserted by a pharmacist in a students' newspaper offering a "confidential" pregnancy testing service. The advertisement had included the pharmacist's name and the words, "pharmaceutical chemist" in capital letters.

It was reported that 22 motions had been received for the Branch Representatives' meeting.

A letter from the Privy Council Office stated that the four-year terms of office of the three members of Council appointed by the Privy Council would expire on January 28. Two of the members, Dr Weatherall and Dr Whittaker had declined reappointment and the third member, Dr Lane-Petter, having served for almost 13 years, was not being asked by the Privy Council to serve a further term. The president offered Council's thanks to Dr Lane-Petter and Dr Weatherall, tributes having been paid to Dr Whittaker at the December meeting.

New officers

Pharmacists' Associations

Federation of South-eastern Pharmacists: chairman, Miss M. Wallis; Treasurer, F. Pelham; Secretary, G. Currie, 4 York Parade, Trenchwood North Estate, Tonbridge, Kent.

Pharmaceutical Society Branches

Brighton.—Secretary, S. Marshall, c/o School of Pharmacy, Brighton College of Technology, Moulscumbe, Brighton BN2 4GJ.

LETTERS

Very high time

With increasing costs, various pay rises and Bank Rate at its present level, the existing on-cost of 10½ per cent seems to me to be completely out-dated.

When we also take into account the two-month delay in payment that we have to accept, I would consider it is very high time that some new agreement on remuneration structure was introduced.

G. H. Wright
York

(See interim increase in NHS remuneration, p 41.)

Contract referendum

May I appeal to every pharmacist in the British Isles to reply to the North-east London Pharmaceutical Committee's referendum published last week?

The Chemists' Action Group fully supports the outlined proposals for a new National Health Service contract contained in the referendum. I recommend that these proposals have serious consideration from all pharmacists irrespective of their affiliations or sectional interests.

The response by our profession to the North-east London Committee's referendum could, if sufficiently substantial, lay the foundation stone for a much needed "pharmacists' charter." This in turn could halt the erosion of the pharmacists' livelihood—which in the main has been due to a grossly inadequate return for his professional services.

Now is the time to act. If you have not already replied, please do so now and let us strive together to get something done on this vital and long overdue issue.

Stanley Blum
Founder-President
Chemists' Action Group

'Flu rush' sacrifice

I do not know what effect the increased number of prescriptions due to the influenza epidemic will have on the present negotiations on remuneration with the Ministry, but I suspect that they will soon argue that these increased numbers have raised the monies we have received by so many millions, and that we have therefore been overpaid.

Is it not possible for our negotiators to ask that those periods containing unusually high dispensing figures due to this epidemic be taken out of the equations for payment for the following reasons.

To keep up the service, pharmacists have been working at a pace that could not be maintained for any really long period.

Not only has the pace been severe, but the hours worked have been abominably long, with no lunch hour, no breaks of any kind, and often a return to our shops at night to work in order to main-

tain stocks to meet the following day's demands.

The "other side" of our business, to which the Ministry is always referring, has suffered by withdrawal of staff to help maintain the dispensing service, and at least in this area by the interruption of normal wholesale service to this side, as the wholesalers quite rightly concentrated on the "ethical" and drug supplies.

Nurses and doctors have been praised for their efforts in the "flu rush". Pharmacists have, as usual, been ignored. This I can stand, so long as we are not made to suffer financially for coping heroically with unprecedented conditions, by sacrificing perhaps our health, and certainly our leisure.

J.P.Kerr
Newcastle-on-Tyne

Poser solution

Last week's problem prescription was recognised as being for Cremalgin when the patient volunteered the information that it was for "rheumatics" and was in a red tube.

BUSINESS Q & A

If I sell my business premises and buy new premises must I pay capital gains tax?

If the proceeds of sale are used entirely in the acquisition of new business premises the gain will be postponed until the disposal of the new premises. In this connection it should be noted that after April 6 1969 a distinction is drawn in the case of premises on leases of not more than sixty years. In such circumstances the gain will be held over for a maximum period of ten years, but where the premises are freehold no complications of that nature arise.

We have had a shortfall for corporation tax purposes for the last year or two. Usually it has been dealt with by paying some additional director's remuneration. We understand that this will no longer be possible now. Could you please explain this?

The reason is that as from March 31 1969 director's remuneration is deductible in full for corporation tax purposes. Before that date there were artificial limits and any director's remuneration in excess of those limits was treated as a distribution. Now because the whole of the director's remuneration will be a deductible amount for corporation tax purposes there will be no excess director's remuneration to be so treated. Accordingly the corporation tax profits will be reduced by reference to the whole of the director's remuneration paid, but any shortfall will be calculated by reference to the profits then remaining, and this will have to be dealt with by way of distribution of dividend, or alternatively by challenging the basis of the shortfall assessment on one or other grounds alleging that the company should not make a distribution for good commercial reasons.

TRADE NEWS

Gillette's new introductions

Claimed to be a new razor blade for the Seventies, Gillette Platinum represents the development of a process that enables blade edges to be hardened with a platinum alloy.

The effect, Gillette claim, is to give the blades longer life and comfortable shaves for a longer period. They have organised "the most powerful advertising launch ever given to a new razor blade in Britain." Between now and the end of April the company will spend over £300,000 on a Press, television and poster campaign.

Gillette's confidence in their new product is evidenced by the fact that they are replacing their existing popular blade, Super Silver, for which a half-share in the £16m blade market in the UK is claimed. The company add: "the blade will be nationally available by the end of January at a recommended selling price of 4s 4d for five, though price cutting in the retail outlets is expected to reduce this to 3s 8d for five."

Gillette also announce that their band cartridge refills are being converted to adjustable cartridges, usable on both existing and new Techmatic razors. The effect is to give the shaver a choice of five geometric angles at which to use his blade.

Techmatic currently holds 40 per cent of the value of the UK razor market. There will be no change in the price of the razor (22s 6d) but the cartridge refills will be reduced in price from 8s 1d to



6s 11d and in number from six to five. (Gillette Industries Ltd, Great West Road, Isleworth, Middlesex.)

Doktibad distributors

Alcos Distributors Ltd, 30 Thames Street, Hampton on Thames, Middlesex, have

been appointed by Arnold & Christie Laboratories Ltd distributors for Doktibad. Prices remain unchanged.

Fencolor take over

Fencolor Laboratory Ltd, Cromwell House, Coldhams Road, Cambridge, CB1, 3EW have taken over the distribution within Great Britain of the sound synchronising devices of Films in Miniature Ltd, Romsey, Hants. Fencolor's policy is to supply the trade and to supply direct only where no local stockist exists. Prime mover in the range is the Synchronette Mk III which will synchronise an electrically driven camera with a tape recorder and govern any projector to keep it in step with the recorder thus showing the film with synchronised sound.

New Atlas/Mazda Wall Chart

A new, comprehensive 1969/70 edition of the Atlas and Mazda photographic lighting products wall-chart has been introduced by Thorn Lighting, Thorn House, Upper St Martins Lane, London WC 2. It gives details of the following lamp types (Atlas and Mazda): Class A1 (50-1,200 watts); Class F (micro-projector); Class G (exciter); Class E (epidiascope); Class T (theatre spotlight); Class M (cine film editor); and classes P1, 2, 3 and 4 photographic lamps, flashcubes and photoflash lamps.

There is also a projector lamp guide for cine, still and overhead projectors, an exciter lamp guide for sound projectors, a price index and the addresses of Thorn Lighting Regional offices.

The charts are available free from any Thorn Lighting Regional office.

Bonus is three, not five

Due to a printer's error, the display order bonus offered on Geriatric Pharmaton in last week's advertiser's announcement was given as five instead of three 30-capsule bottles. The error was repeated under "bonus offers."

The bonus, secured when Pharmaton's window dressing contractors install a free window display, is available until the end of March. (Pharmaton (UK) Sales Ltd, 422 St John Street, London EC 1.)

Izal gets Airkem agency

Izal Ltd, Thorncliffe, near Sheffield, is taking over distribution of the products of Airkem (Export) Ltd, the wholly-owned subsidiary of Airwick Industries Inc, New Jersey, USA. An agreement gives Izal exclusive marketing rights throughout the United Kingdom and Eire of a range of industrial odour counteractants and environmental health products.

Sales force re-organised

Revlon Ltd have re-organised their sales force to provide better service and more professional advice to the retailer and his staff. Representatives will devote more time to advising the retailer how best to merchandise his products, and maintain an adequate stock service.

On the training side, extra consultant supervisors in each area will give intensive training to all Revlon beauty advisers.

Added to Harmony range

Two important developments to their leading hair colourant, Harmony, are announced this month by Elida. The first concerns packaging. The popular, triangular-shaped carton has been retained but it has been re-designed to be more feminine and eye-catching. The "natural" look of the modern girl is depicted on the packs, a different girl represents each shade in the range so that the packs act as a shade guide.

The second development is the addition to the range of a new shade — tawny brown (4s). This particular shade has been chosen to meet today's demand for subtle brown colours. In terms of performance, Tawny Brown is positioned between Harmony's Natural Brown and Chestnut Brown shades. (Elida Ltd, PO Box I.D.Y., Portman Square, London W 1.)



Booklet on autistic children

A new title in the Family Doctor booklet series is "Children Apart," which deals with the problems of autistic children and their families.

The author is Dr Lorna Wing, a member of the Medical Research Council's staff, and the booklet (1s 6d) is published jointly by Family Doctor Publications and the National Association for Mental Health. Available to members through the National Pharmaceutical Union, 321 Chase Road, London N 14.

Inexpensive plastic aprons

A range of lightweight plastic aprons that can be wiped clean for further use, though cheap enough to be disposed of after a short period, is available from W. J. Hart & Sons (London) Ltd, 212 Putney Bridge Road, London, SW 15. They are white and measure 46 x 26 in. The price is £5 per 100 aprons, ex works London, plus packing and postage.

Cosaldon distribution change

As a result of an arrangement between Hoechst Pharmaceuticals and Berk Pharmaceuticals Ltd, Cosaldon will be sold in future by Hoechst. Berk will continue to supply until the end of January, but from February 1, orders should be addressed to Hoechst Pharmaceuticals, a division of Hoechst UK, Ltd, Hoechst House, Kew Bridge, Brentford, Middlesex. Prices remain unchanged.

NEW PRODUCTS AND PACKS

Sundries

Aerosol dispenser bracket photo 1

An aid to hygiene is the Odormatik (8s 6d) automatic aerosol dispenser. The device can be used to dispense deodorants or insecticides in aerosol packs and is operated by the opening and closing of doors. It can be used in offices, shops, hospitals, but it is likely to be greatest value in the toilet or kitchen. The Odormatik is of plastic and metal and can be fitted to ordinary and sliding doors. (Marstan Mandy Products Ltd, 22 Birch Road, Maple Road Industrial Estate, Lottbridge Drive, Eastbourne, Sussex).

Marigold gloves

The established range of Marigold house gloves is extended by the introduction of Marigold hairdresser gloves (3s 6d), a product development of the glove hitherto marketed almost exclusively to professional hairdressers under the brand name Essex by L. R. Industries Ltd, Hall Lane, Chingford, London E4.

The 'surgical-type' glove affords maximum comfort with sensitivity and is specially treated to protect the hand against "perming" and dyeing solutions.

Marigold hairdresser gloves are offered in a size range 6-9 inclusive in half sizes.

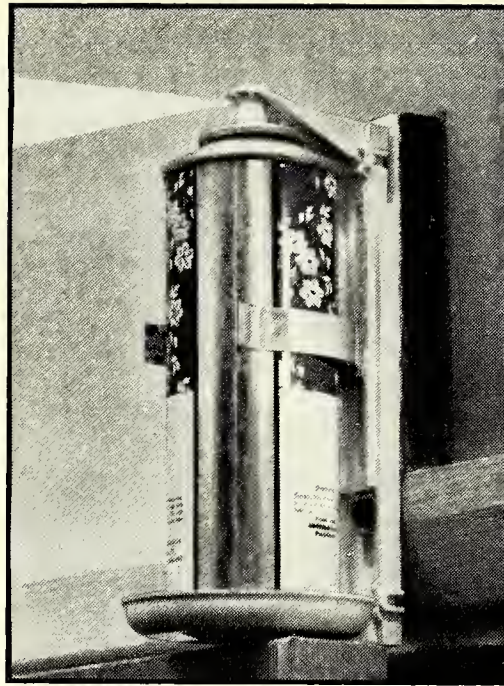
Sanitary Pouchette photo 2

The latest in terms of hygienic toiletry accessories is the Dellex sanitary pouchette (5s 0d). The sanitary pouchette, produced in a wide range of colourful nylons, dices and satins and plastic-lined, is specially-designed to hold one or two, sanitary towels. It has been styled in such a way as to be completely discreet, virtually indistinguishable from a make-up pouch to look at, it is purposely slim to fit into an ordinary handbag, a school satchel, a pocket, or even an evening bag.

Dellex sanitary pouchettes, are packed in display outers of 12 (Dellex Ltd, 71 Gloucester Road, Croydon CR9 2XN.)

New from Smith Kendon

Two new flavours are being added to the Smith Kendon range of 8 oz tins glucose tablets. Glucose strawberry flavour tablets is a new "true to taste" flavoured sweet



1

that was introduced some time ago into their mixed fruit variety. It has been so successful they have launched it as an individual line. Glucose blackheart cherry flavour tablets is a "tangy" flavoured sweet with a "hint of bitterness." It is a flavour that has been a tremendous success in export markets (Smith Kendon Ltd, 132 Borough High Street, London SE 1.)

Disposable bibs

Sandcrest Ltd, manufacturers of Nix disposable items are offering disposable bibs in packs of 10 (3s). Each bib is said to last 2 - 3 days, the tapes having an oversewn edge that ensures sufficient toughness in use. (Sandcrest Ltd, 307 Finchley Road, London NW 3.)

In stones or kilos

George Salter & Co Ltd, West Bromwich, Staffs, have added model 213 (59s 6d) to the range of bathroom scales. It has a 20 stone/125 kilo capacity and an easy-to-read dual-marked dial. It is offered with mats in black, blue, tango and harvest gold.

Cosmetics and toiletries

Aid to cleanliness

Innox's new cream cleaner, Clean Face with Amalene (17s 6d) is spread evenly over face and throat and then removed with water "leaving the skin toned and fresh and scrupulously clean." Amalene is described as "a moisturising agent" from chamomile. Pack is predominantly white and gold with a motif instantly recognised as the new Innox range.

Innox have also created Satin Sheen (10s 9d), an all-in-one foundation that eliminates the necessity of powdering but still creates a smooth and long-lasting finish on the skin. Satin Sheen is available in four shades: golden, peachy and fair for light complexions, Buttermilk, warm beige for medium skins, Sable, honey-toned for olive complexions and Toasted, "cool copper, for all stages of tan." Pack is a plastic tube. (Innox [England] Ltd, 436 Essex Road, London, N 1.)



2

Breck introduce a baby shampoo

Cyanamid of Great Britain Ltd announce the introduction of Breck baby shampoo, a product that is described as being "gentle to baby's hair, causing no irritation to eyes or scalp and having a unique formulation that lathers and rinses quickly."

Breck have paid special attention to the pack, bearing in mind the circumstances in which the product will be used. The bottle is made of a shatterproof plastic, incorporates a finger grip and has a plug in the neck to provide controlled pouring. Pack is a 70 cc bottle (3s 6d). (Cyanamid of Great Britain Ltd, Bush House, Aldwych, London, WC 2.)

Slimming foods

Limmits add custard creams

Unicliffe have introduced Limmits custard creams (1s 9d), in a single-meal pack of four biscuits. The meal provides the slimmer with 260 calories.

The product is flow-packed in Cellophane bearing a full-colour illustration. (Unicliffe Ltd, Unimart House, Stonar, Sandwich, Kent.)

PRESCRIPTION SPECIALITIES

STUGERON tablets

Manufacturer Janssen Pharmaceuticals, Saunderton, High Wycombe, Bucks.

Description White, round, biconvex tablets marked "Janssen" on one side, scored and marked S.15 on the other. Each tablet contains 15 mg of cinnarizine.

Indications Treatment of vertigo and other disorders of balance, such as Ménière's disease. Prevention and control of motion sickness

Contraindications Safe use during pregnancy has not been established

Dosage Initially, 1 tablet three times a day, adjusted as required. **Children:** 5-7 years, 15-22.5 mg daily; 7-9 years, 22.5-30 mg daily; 9-12 years, 30-37.5 mg daily

Side effects Drowsiness may occur in the occasional patient. Rarely skin rashes may occur but respond to discontinuation of therapy

Shelf life More than 4 years

Packs Containers of 50 (11s 3d net, exempt tax)

Supply restrictions S7

Issued January 1970.

André Philippe



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*Grams: Verlog, Nottingham

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22 Birch Road, Maple Road Industrial Estate, Eastbourne, Sussex

Eastbourne 34211

PROMOTIONS

Customer reminder—retailer offer

Winter weather has an extra-drying effect on the skin, so Cheseborough-Pond's are issuing a counter display card to remind customers of the virtues of Pond's dry skin cream and lotion. The card shows a girl's face, captioned "Laughter lines aren't funny," and has a cut-out space to contain a large jar of the cream.

The reminder is backed by intensive advertising and an offer to the retailer of one medium jar free with each dozen of small, medium or large jars, in addition to the jar contained in the card, during January and February. (Cheseborough-Pond's Ltd, Victoria Road, London NW 10.)

Campaign against obesity

Selpharm Laboratories are offering to the medical and pharmaceutical professions a free poster aimed at encouraging obese people to treat their condition only under medical supervision.

The company believes that the high degree of self-medication prevalent among obese people constitutes a threat to their well-being. Copies of the poster can be supplied through representatives. (Selpharm Ltd, Percival House, Pinner Road, Harrow, Middlesex.)

Money-off packs of Pacquins cream

A price promotion on Pacquins hand cream gives the consumer 1s off a large jar, 10d off the standard jar, 9d off the large tube and 6d off the standard tube. Each size is being packed in display outers in quantities of 1 doz.

The offer, which gives the retailer a greater profit margin, is available in a limited quantity only. (Uniclife Ltd, Unicorn House, Stonar, Sandwich, Kent.)

'No cyclamates' counter card

Following the ban on the use of cyclamates as a sweetening agent in food and drink, Burroughs Wellcome & Co have produced a shelf or counter-card announcing that Saxin contains no cyclamate. (Burroughs Wellcome & Co, Temple Hill, Dartford, Kent.)

'Dream assignment' winner

Mr Frank Neubert, an ophthalmic surgeon in Guernsey, has won the 1969 Agfacolor Dream Assignment contest. His winning picture, on the theme "innocence" and showing a naked child running across a beach, was shot with a fish eye lens on a Pentax camera using Agfacolor CT18 35-mm film. His "dream assignment" is a visit to photograph Machu Picchu, Peru.

Display parcels of Cologne range

Two new counter dispensing units have been produced by Roger & Gallet to back a big campaign for their Colognes early in 1970.

The unit shown is S38A containing six each assorted talcs, 4-oz and 2-oz bottles of Black Label Cologne, and 12 1-oz bottles. Trade price is £7 6s. The second unit, S38B, contains four 4-oz, five 2-oz,



and 12 1-oz bottles of Extra Vieille Cologne. Trade price is £6 19s 10d.

With each parcel the retailer receives 24 give-away samples, a tester, and a supply of Cologne refresher sachets. (Roger & Gallet Ltd, Curzon Street, London W 1.)

ON TV NEXT WEEK

Ln = London; M = Midlands; Lc = Lancashire; Y = Yorkshire; Sc = Scotland; WW = Wales and West; So = South; NE = North-east; A = Anglia; U = Ulster; We = Westward; B = Border; G = Grampian; E = Eireann; Cl = Channel Islands

Alka-Seltzer: All areas

Askit: Sc, B, G

Beechams powders and hot lemon: Ln, So, A

Brylcreem: All except NE, E

Buttercup syrup: Lc, Y, NE

Eno: Ln, M, Lc, Sc, WW, So, U

Free & Lovely: All except E

Fynnon Spa: Ln, M, WW, So, A, We

Iron Jelloids:

Kilkof: Ln, M, Lc, WW, So, NE

Macleans toothpaste: All areas

Poli-grip: M, Lc, Y, Sc, NE

Setlers: Ln, M, Lc, WW, So, U

Trufood: M, Lc, Y, So

Venos: All except E, Cl

COMING EVENTS

Monday, January 19

Birkenhead Branch, Pharmaceutical Society, Nelson Hotel, Grove Road, Wallasey, at 8 pm. Photographic evening.

Colchester Branch, Pharmaceutical Society, Postgraduate centre for medical and allied sciences, Essex County Hospital, Colchester, at 8 pm. Miss Heather Angel on "Wildlife photography."

Enfield Chemists' Association, Postgraduate medical centre, Chase Farm Hospital, Enfield, at 7.45 pm. Mr S. Blum (a member of Council) on "Current pharmaceutical affairs."

London Branch, Guild of Public Pharmacists, The auditorium, Wellcome Building, 183 Euston Road, London NW 1, at 7.30 pm. Mr L. C. Payne on "Application of computers to hospital practice."

Plymouth Branch, Pharmaceutical Society, Board room, Greenbank Hospital, Plymouth, at 8 pm. Pharmaceutical film evening.

Pesticides Group and Physicochemical and Biophysical Panel, Society of Chemical Industry, 14 Belgrave Square, London SW 1, at 10 am. One-day symposium on "Accelerated storage tests for pharmaceutical and pesticidal formulations."

South Shields Pharmacists' Association, Grey Horse Hotel, East Boldon, at 7.45 pm. Dinner followed by talk on "Gliding."

Wembley Branch, Pharmaceutical Society, Kingsbury Veterans' Club, Roe Green Park, Kingsbury, at 8 pm. Talk on "Crime prevention" by a police officer.

Tuesday, January 20

Durham County Branch, Pharmaceutical Society, Three Tuns Hotel, Durham, at 8 pm. Illustrated talk by representative of Geigy Ltd.

Isle of Thanet Branch, Pharmaceutical Society, Endcliffe Hotel, Cliftonville, at 7.45 pm. Dr M. P. Earles on "Pharmacy and the therapeutic revolution."

Leicester and Leicestershire Branch, Pharmaceutical Society, Postgraduate medical centre, New Bridge Street, Leicester, at 8 pm. Professor J. M. Rowson on "Wine Making."

Liverpool Branch, Pharmaceutical Society, School of pharmacy, Liverpool Regional College of Technology, Byrom Street, Liverpool, at 8 pm. Mr J. F. Humphreys-Jones on "Powders and tablets" (postgraduate course).

West Hertfordshire Branch, Pharmaceutical Society, St James' parish hall, Bushey, at 8.15 pm. Dr A. G. R. Anderson on "Signposts to danger" (first lecture on the early recognition of symptoms of diseases).

West Kent Branch, Pharmaceutical Society, Bull's Head Hotel, Chislehurst, at 8 pm. Dr G. B. West on "Safety-in-use of food additives."

Wednesday, January 21

Huddersfield Branch, Pharmaceutical Society, Whiteley's Cafe, Westgate, Huddersfield, at 7 pm. Annual dinner and dance.

Romford Branch, Pharmaceutical Society, Masonic hall, Hutton, at 7.30 pm. Annual dinner and dance.

Sheffield Branch, Pharmaceutical Society, Royal Victoria Hotel, Sheffield, at 8 pm. Members' film evening.

Thursday, January 22

Bedfordshire Branch, Pharmaceutical Society, Chequers Hotel, Pulloxhill, at 8 pm. Mr J. B. Stanford on "Recent medical legislation."

Bristol Branch, Pharmaceutical Society, Dyrham Lodge, Clifton Park, Bristol, at 8 pm. Illustrated talk by Miss G. Maclean, the Canadian Government Travel Bureau.

Leeds Branch, National Pharmaceutical Union, Golden Lion Hotel, Lower Briggate, Leeds, at 8 pm. Mr J. Wright (secretary and manager, NPU) on "Splinter groups in pharmacy."

Liverpool Branch, Guild of Public Pharmacists, Royal Liverpool Children's Hospital, Myrtle Street, Liverpool, at 6.30 pm. Annual meeting.

Friday, January 23

Croydon Branch, Pharmaceutical Society, Greyhound Hotel, Croydon, at 8 pm. Mr A. Jenkins on "Aspects of prescription pricing."

Edinburgh and South Eastern Scottish Branch, Pharmaceutical Society, 36 York Place, Edinburgh, at 7.45 pm. Mr I. Wallace (chief photographer, *The Scotsman*) on "Photographic reminiscences."

Sunderland Pharmaceutical Students' Association, Roker Hotel, Sunderland, at 7.15 pm. Reunion dinner and dance.

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Now is the time your customers begin to think about the longer, milder days of Spring, their holidays and leisurewear. Give your customers the opportunity to buy their leisurewear exercise sandals from the Mobbsmiller range. Stock now! Mobbsmiller NATURE GIRL, NATURE CHILD and NATURE BOY exercise sandals are made from top quality beechwoods with microcellular soles, leather or suede straps, in a variety of styles, heel heights and strap colours. Attractively boxed for shelf and counter display they are a complete range for the whole family. Take advantage of Mobbsmiller's quantity discount scheme.

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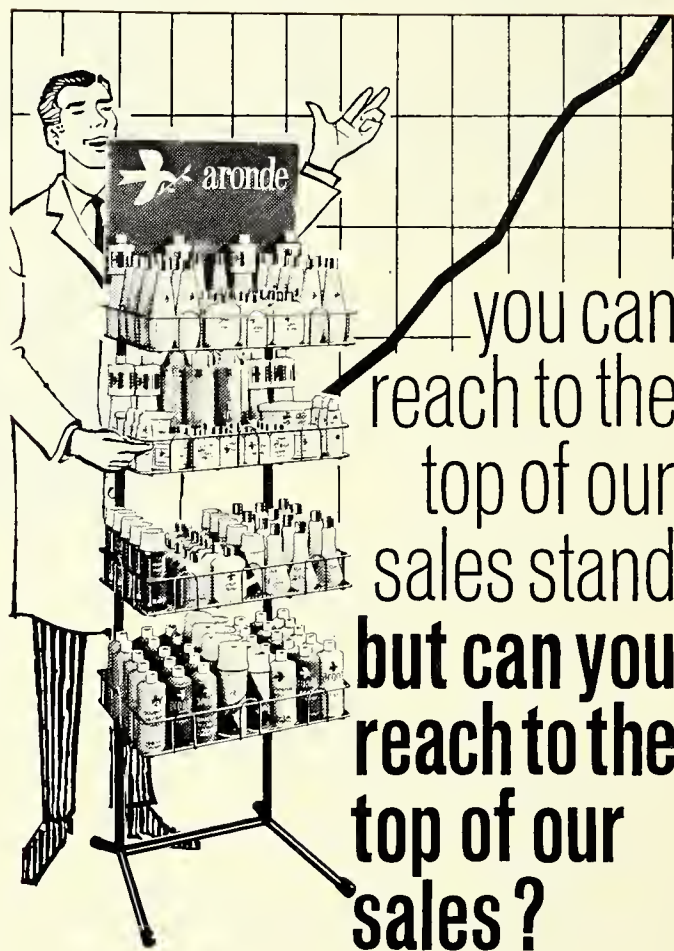
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MARKET NEWS

Many barbiturates dearer

London, January 14: Most of the barbiturates were substantially increased in price during the week. They included amylobarbitone, butobarbitone, butabarbital, cyclobarbitone, pentobarbitone, phemitone, and quinalbarbitone. Sulphadiazine is now over £3 per kg with sulphanilamide still not quoted. The new rates are given below.

In crude drugs, balsam Peru was up by ninepence lb. and cascara by 20s cwt. Russian liquorice root remains unobtainable on the spot and offers of Chinese for shipment are difficult to find. The scarcity of the root has now been reflected in the stocks of the liquid extract with the result that the Department of Health is permitting substitution of the extract under certain conditions (see p 43).

Among spices there were considerable rises in the various gingers. Chinese menthol was firmer for shipment but Brazilian was unchanged.

Ceylon citronella and clove leaf oils were easier in both positions but spot anise rose sixpence lb.

Pharmaceutical chemicals

Aloin: 50-kg £5.9 kg.

Aluminium chloride: Pure 6s 5d per kg n 50-kg kegs.

Aminacrine hydrochloride: £25 kg.

Amphetamine: Base £8 per kg in 5-kg lots; sulphate £6; **Dexamphetamine** £13.5 per kg for 10 kg.

Amylobarbitone: £3.5917 kg for less than 100-kg lots; sodium £4.15.

Atropine: (500-g lots per kg) alkaloid and methonitrite £65.2; methylbromide £64.2; sulphate £52.9

Barbitone: 50-kg lots £2.6 kg; sodium £2.6.

Barium sulphate: BP, 250-kg 3s 3½d, kg.

Bemegride: BPC £16 kg.

Butabarbital: 5-kg £5.6292 kg; sodium £6.25.

Butobarbitone: £4.6792 kg for 5-kg lots.

Phemitone: 25-kg lots £3.7625, kg.

Phenobarbitone: 50-kg lots 66s per kg; sodium 76s.

Potash sulphurated: BPC, 1959, 8s 10d kg in 50-kg drums.

Potassium acetate: (Per lb) 1-cwt lots 3s; 5-cwt 2s 8d; 10-cwt 2s 6d.

Potassium acid tartrate: BPC (per 1,000 kg in bags), 50-kg lots £320; 250-kg £315; 1,000-kg £306.

Potassium bicarbonate: BP powder 110s cwt in 1-4 cwt lots; 105s cwt for 5-cwt and over.

Potassium carbonate: 50-kg kegs 6s 7d per kg.

Potassium chloride: Pure 50-kg sacks, 3s 7½ per kg.

Potassium gluconate: BPC, 1-ton lots 13s 6d lb

Potassium hydroxide: (Per kg), Pellets, BP 9s 6d; sticks, ½-kg in bottles 30s 10d; technical flake 4s 5½d.

Potassium permanganate: BP in 1-cwt lots 2s 0½d per lb; technical £10.925 per cwt; 1-ton lots £10.35 cwt.

Potassium phosphate: BPC 1949, 50-kg kegs of powder 9s kg; granular 9s 6d.

Potassium sulphate: BPC 49 1s 2d lb.

Potassium thiocyanate: 50-kg lots 14s 7d per kg in kegs.

Quinalbarbitone: Sodium and acid are £5.15 per kg for 25-kg lots.

Sulphadiazine: 50-kg £3.02 kg.

Crude drugs*

Aconite: *Napellus* 7s 6d lb nominal.

Agar: Kobe No. 1, 18s 6d lb, cif; European 16s.

Aloes: (cwt) Cape primes 305s. Curacao 660s afloat

Balsams: (Per lb) Canada: 33s, **Copaiba:** 10s 6d spot, Peru: 14s spot; Tolu: BP 14s; genuine as imported 41s 6d cif.

Belladonna: Leaves 3s 5d lb spot, 3s 3d, cif; herb 1s 11d spot, 1s 10d, cif; root 1s 10d spot; 1s 9d, cif

Benzoin: Spot £34 to £45 per cwt.

Buchu: Spot 25s, lb; shipment 24s 6d, cif.

Calumba: Spot 140s cwt; 130s, cif.

Camphor: BP powder 32s 6d kg, cif.

Cardamoms: (Per lb) Alleppy green 36s lb, cif, Prime seed 50s, cif.

Cascara: 400s cwt, shipment 390s, cif.

Cassia: *Lignea*, broken 408s, cwt duly paid.

Cherry bark: Thin natural 2s 11d lb spot; 2s 10d, cif.

Chillies: Mombasa 270s cwt; 230s, cif.

Cinnamon: Seychelles bark 335s. cwt spot; 325s cif.

Ceylon quills (cif) four O's 7s 5d lb, quillings 4s 11d.

Cloves: Zanzibar standard 15s 11d lb, cif.

Cochineal: (Per lb). Canary Isles prices nominal.

Cocillana: Bark 3s 10d lb spot.

Peruvian silver grey 36s 6d, spot; 35s, cif.

Colocynth pulp: Spot 4s 6d lb; 4s 3d, cif.

Cubebs: Spot quoted at 285s cwt.

Dandelion: Root 5s lb spot; 4s 9d, cif.

Ergot: (lb) Spanish 9s 6d; 9s, cif.

Gentian: Spot 390s; 375s cwt, cif.

Ginger: (cwt) Nigerian peeled 720s, split 550s.

Jamaican No. 2 925s. Sierra Leone 660s.

Gums: (Per cwt) **Acacia:** Kordofan cleaned sorts 265s spot; 253s cif. **Karaya:** No. 2 f.a.q. 445s; 425s, cif. **Tragacanth:** No. 1 spot £300, No. 2 £275.

Honey: (Per cwt ex store). Australian light amber 150s, medium amber 142s 6d, Argentinian 145s, Canadian 220s, Mexican 150s, Chinese 132s 6d.

Hydrastis: 31s 6d lb spot; 30s 6d, cif.

Hyoscyamus: *Niger* 2s 5d lb Feb delivery.

Ipecacuanha: (Per lb)—Matto Grosso 57s 6d, cif.

Costa Rican spot 59s 6d; shipment 57s 6d, cif.

Jalap: Brazilian 2s 3d lb spot; 1s 11d, cif.

Kola nuts: Halves spot nominal; 8d, cif.

Lanolin: (1-ton lots) Anhydrous BP 5s 5d to 6s 0½d kg as to grade, delivered. Cosmetic grade 6s 5d.

Lemon peel: Spot and cif, 2s 9d lb nominal

Liquorice: (cwt) Chinese root for shipment, scarce at 82s 6d, Anatolian block 290s.

Lobelia: (lb) Dutch, 4s 6d, spot, 4s 3d, cif; American 13s, cif; 13s spot.

Lycopodium: Indian 70s lb spot.

Mace: Grenada pale blade 9s 1d, cif.

Menthol: (lb) Chinese spot nominal; 48s cif.

Brazilian 29s spot; 28s 6d, cif.

Mercury: Spot £235 per flask of 76 lb.

Nutmegs: (Per lb, cif). Grenada 80's 6s 4d; sound assorted 5s 7d, defectives 4s 10d. East Indian 80's 6s 4d; 110's 5s 8d; b.w.p. 4s 9d.

Nux vomica: Ceylon 85s cwt, cif.

Orris root: Up to 600s per cwt c and f.

Pepper: Sarawak white 5s lb spot, black 3s 6d.

Pimento: up to March delivery, 755s. cwt, cif, shipping weights.

Podophyllum: *Emodi* 395s cwt spot; 335s, cif.

Quillaia: Spot 370s cwt; 335s, cif.

Rhubarb: 10s to 25s lb at so grade.

Saffron: Mancha superior 575s per lb.

Sarsaparilla: Spot 5s 9d lb, shipment 5s 3d, cif.

Seeds: (Per cwt) **Anise:** Chinese star 175s. Spanish green 255s both duly paid. **Caraway:** Dutch 170s. **Celery:** Spot not offered; Indian new crop July-August shipment 610s, cif. **Coriander:** Moroccan 95s. **Cumin:** Chinese 165s; Iranian 175s; Syrian 160s. **Dill:** Chinese 125s; 95s, cif (50 kg). **Fennel:** Chinese 115s. duly paid. 92s 6d, cif. (50-kg). **Fenugreek:** Moroccan 70s. and 54s 6d, cif.

Mustard: English 45s-90s, as to quality.

Senna: (lb) Tinevelly; No. 3 f.a.q. leaves 1s 4d; pods; hand picked 2s 2d; manufacturing 1s 8d.

Alexandria hand-picked pods scarce at 7s to 9s; manufacturing 2s 3d.

Senega: Canadian 27s 6d; shipment 27s, cif. lb; Japanese 20s in bond; 18s, cif.

Strophanthus: Kombe 50s lb spot; 47s 6d, cif.

Styrax: Spot 21s 6d lb; 21s 6d, cif.

Tonquin beans: Para 7s 3d lb spot, 6s 9d, cif.

Turmeric: Madras finger 380s spot; shipment (March-April) dearer at 275s, cif.

Valerian root: Indian 300s spot; 295s, cif. Continental 400s; 380s, cif.

Waxes: (cwt) Bee's Dar es Salaam shipment 695s cif. **Candelilla** 550s spot, 540s, cif. **Carnuba** fatty-grey 350s spot; prime yellow 510s.

Witch hazel leaves: 5s lb spot; 4s 10d, cif.

Essential oils*

Anise: Chinese 16s lb spot; 14s 10½d, cif.

Citronella: Ceylon 7s per lb spot; 6s 10d, cif. Chinese 7s 3d in bond; 7s, cif.

Clove: (lb) Madagascar leaf 11s 3d, in bond; 10s 9d, cif. English distilled bud 310s, kg.

Vetivert: Bourbon, spot, 100s per lb.

*Prices obtained by importers or manufacturers ex warehouse for bulk quantities.

TRADE MARKS

Applications advertised before registration

'Trade Marks Journal' January 1.

No. 4766

Aim, B933,627, by Unilever Ltd, Birkenhead, Ches. For soaps, detergents (not for use in industrial or manufacturing processes) and preparations for laundry purposes (3)

Tempo (device), 933,732, by Procter & Gamble Ltd, Gosforth, Newcastle upon Tyne. For perfumes, non-medicated toilet preparations, depilatory preparations, toilet articles, sachets for use in waving the hair, shampoos, soaps and essential oils (3)

Juvelectra, 936,800, by Juvena Produits de Beaute SA, Zurich, Switzerland. For perfumes, eau de Cologne, cosmetic preparations; dentifrices, non-medicated toilet preparations, toilet articles, essential oils and preparations for the hair (3)

Southern Cross, 939,795, by Pfizer Ltd, Sandwich, Kent. For perfumes, eau de Cologne, cosmetic preparations, dentifrices, non-medicated toilet preparations, toilet articles, soaps and essential oils (3)

Brifresh, 924,229, by Robert R. Bartlett & Sons Ltd, Bristol. For air freshening preparations, deodorants, insect repelling preparations and insect exterminating preparations (5)

Arpon, 924,354, by Parke Davis & Co, Detroit, Michigan, USA and Hounslow, Middlesex. For pharmaceutical preparations and substances for human and veterinary use (5)

Spindar, 931,282, by J. R. Geigy AG, Basle, Switzerland. For preparations for killing weeds and destroying vermin, insecticides, larvicides, fungicides and pesticides (5)

Fersafolin, 940,117, by Glaxo Laboratories Ltd, Greenford, Middlesex. For pharmaceutical and veterinary preparations and substances; infants', invalids' and dietetic foods (5)

Silgees, 940,811, by Nu-Organic Remedies Ltd, London SW 1. For pharmaceutical and medicinal preparations (5)

Padan, 941,310, by Takeda Yakuhin Kogyo KK, Osaka, Japan. For preparations for killing weeds and destroying vermin; fumigating preparations; insecticides; insect repelling preparations; fungicides, bactericides, acaricides and larvicides (5)

Sanisept, 941,424, by AB Stille-Werner, Stockholm, Sweden. For sanitary napkins, sanitary tampons, sanitary towels, sanitary bandages, sanitary knickers, menstruation pads, menstruation underclothes and menstruation belts (5)

Prabvax, 941,697, by Lister Institute of Preventive Medicine, Elstree, Herts. For rabies vaccine (5)

Marivax, 942,785, by Wellcome Foundation Ltd, London NW 1. For vaccines for veterinary use (5)

Nystavescent, 944,319, by E. R. Squibb & Sons Ltd, Twickenham, Middlesex. For fungicidal antibiotic pharmaceutical preparations (5)

Mistabron, 946,837, by UCB (Union Chimique-Chemische Bedrijven) SA, Saint-Gilles-lez-Bruxelles, Belgium. For pharmaceutical preparations and substances (5)

Countess, 942,500, by Rosedale Associated Manufacturers Ltd, Treforest, Glam. For hair curling machines, hair drying machines, hairdressing machines, and heated roller comb machines sold complete (7)

Mead Johnson Research for Life (device), 894,016, by Mead Johnson & Co, Evansville, Indiana, USA. For infants' and individuals' foods and dietetic foods (5)

Metaplin, 938,664, by C. H. Boehringer Sohn, Ingelheim am Rhein, Germany. For pharmaceutical, veterinary and sanitary preparations and substances; medical and surgical plasters; material prepared for bandaging; disinfectants and antiseptics; and preparations for killing weeds and destroying vermin (5)

Task, 939,363, by Shell International Petroleum Co Ltd, London SE 1. For veterinary preparations and substances (5)

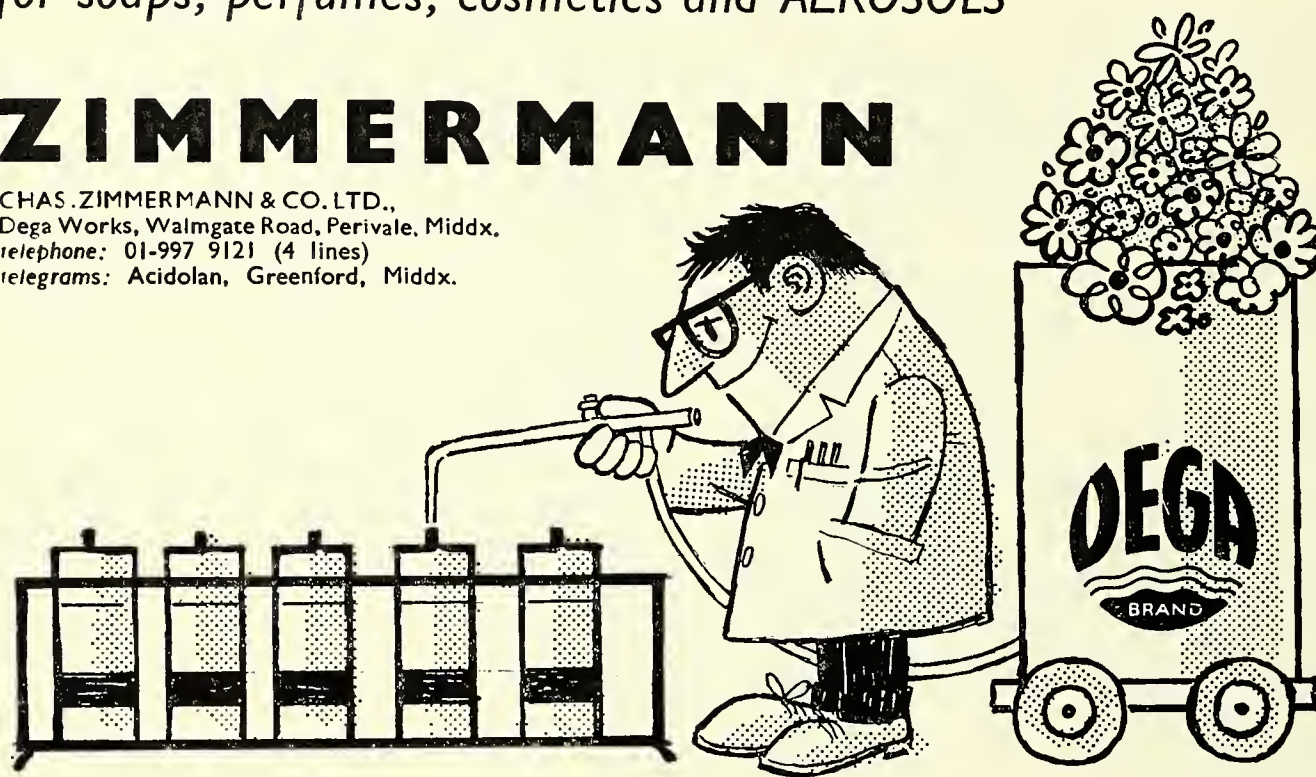
Lebarix, 939,905, by Farbenfabriken Bayer AG, Leverkusen, Germany. For preparations for killing weeds and destroying vermin, insecticides, pesticides, rodenticides, herbicides and fungicides (5)

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ZIMMERMANN

CHAS. ZIMMERMANN & CO. LTD.,
Dega Works, Walmgate Road, Perivale, Middx.
telephone: 01-997 9121 (4 lines)
telegrams: Acidolan, Greenford, Middx.



ODOL PRODUCTS

Carteret Products are pleased to announce that from January 1st, 1970, they will be assuming responsibility within the U.K. for the sales and distribution of Odol Mouthwash and Odol Toothpaste.

The current pricing structures of the Odol brands remain unchanged. Your usual Carteret representative will be calling soon to determine your immediate requirements.

CARTERET PRODUCTS, Wear Bay Road, Folkestone, Kent

Pharmaceutical and Fine Chemicals



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SULPHATE
MANNITOL B.P.
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PAPAIN
PAPAVERINE
PARACETAMOL (Hoechst)
PEPSIN
PHENAZONE (Hoechst)

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Chas. Zimmermann & Co. Ltd.
Dega Works, Walmgate Rd., Perivale, Middlesex
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INTER-ALIA PHARMACEUTICAL SERVICES LTD.

. . . announce that as from January 1st next, the importation of foreign proprietaries and specialities will cease. Once existing stocks are exhausted, no further supplies will be available.

It has become necessary to make this decision because of the increasing difficulties involved with these importations, together with the new legal requirements applicable to pharmaceutical preparations.

Inter-Alia sincerely regret any inconvenience that this decision may occasion.



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(Incorporating ROBERTS & CO., of Bond St., W.1.)

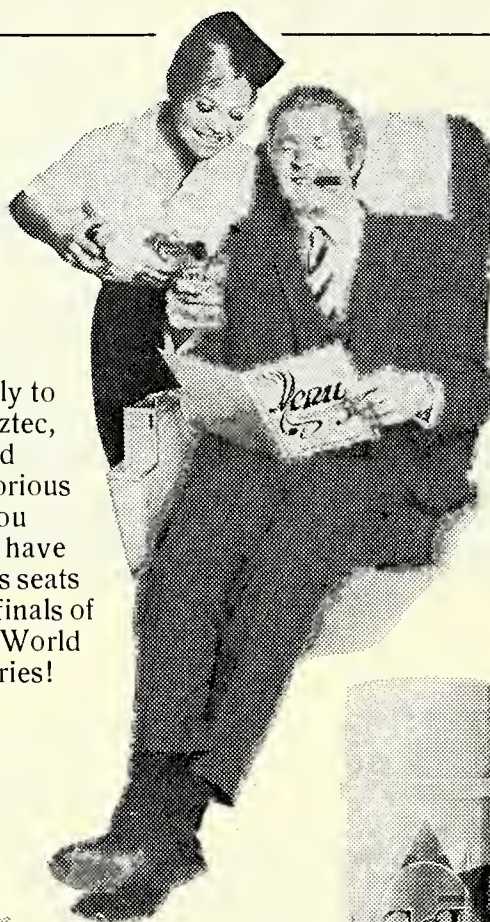
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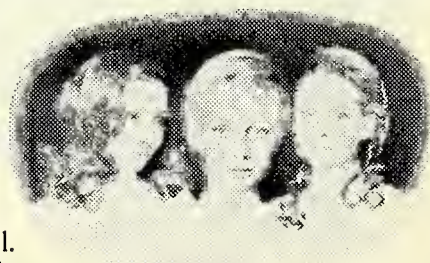


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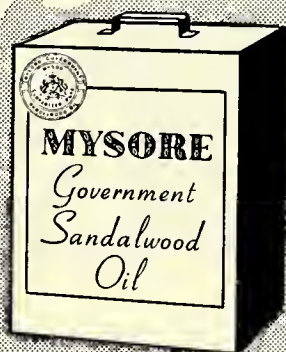


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CLASSIFIED

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André Philippe



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APPOINTMENTS**

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SITUATIONS VACANT

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AGENTS

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